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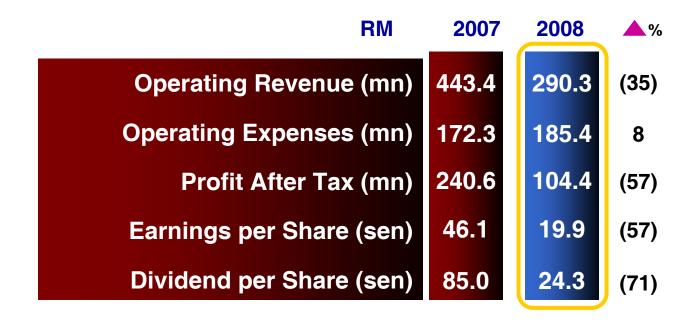


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### **Financial Results Snapshots**

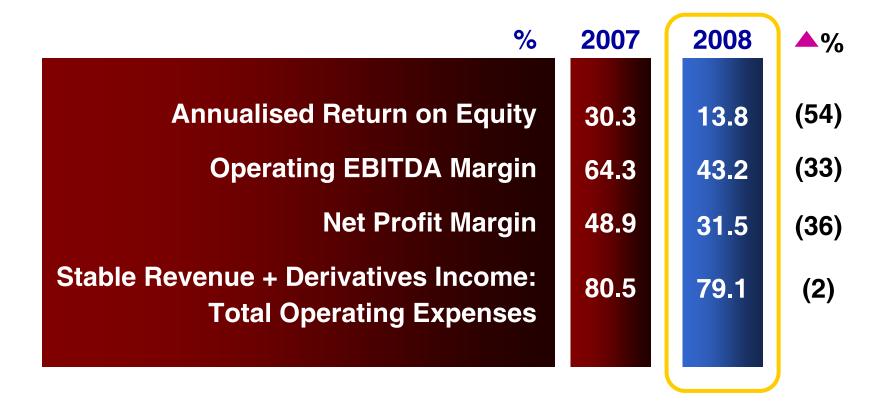


#### Commentary

- Profit after tax was affected by investors' weak sentiment and declined daily average trading value.
- PAT for 4Q08 stood at RM13.5 million.



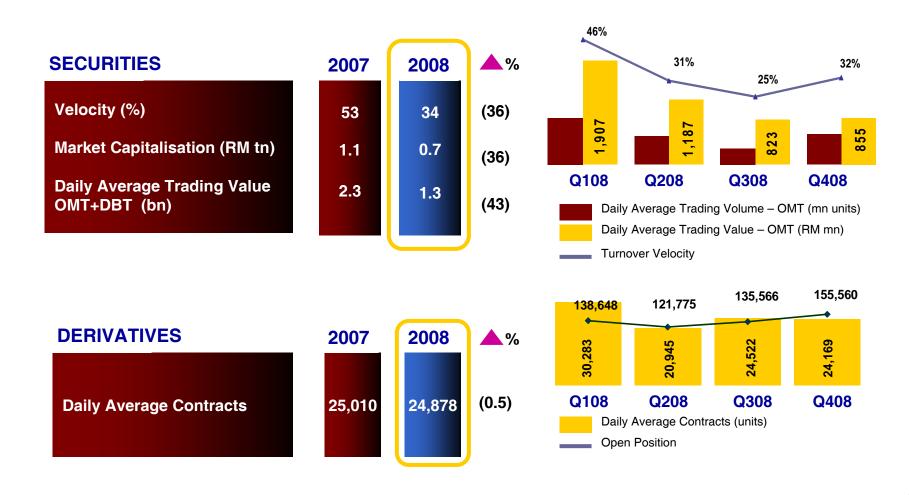
### **Performance Ratios**





# **Operating Drivers**

Equities Performance Impacted By Weak Investors Sentiment
Derivatives Performance Remain Steady





### / financial review

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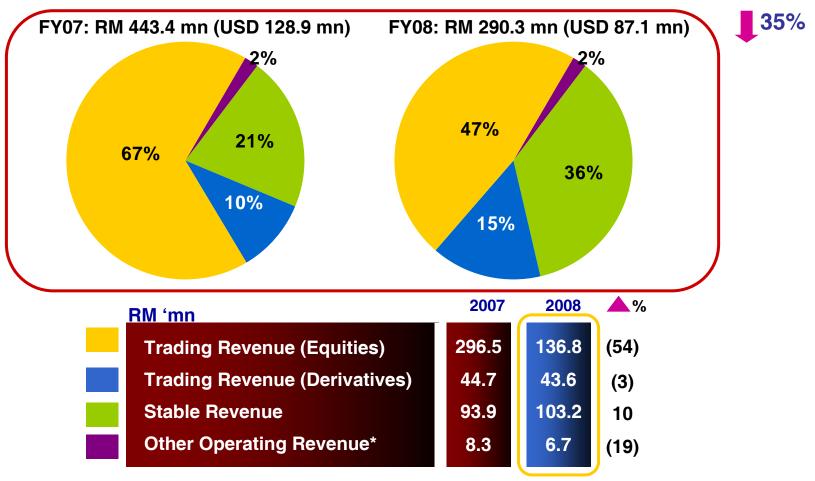


# **Financial Results Overview**

RM	Q407	Q408	<b>^</b> %	2007	2008	<b>^</b> %
Operating Revenue (mn)	92.8	61.2	(34)	443.4	290.3	(35)
Operating Expenses (mn)	45.7	47.8	5	172.3	185.4	8
Operating EBITDA (mn)	50.7	19.6	(61)	285.1	125.4	(56)
Profit Before Tax (mn)	57.4	23.1	(60)	319.0	145.6	(54)
Profit After Tax (mn)	49.5	13.5	(73)	240.6	104.4	(57)
Earnings per Share (sen)	9.5	2.6	(73)	46.1	19.9	(57)



# **Operating Revenue**



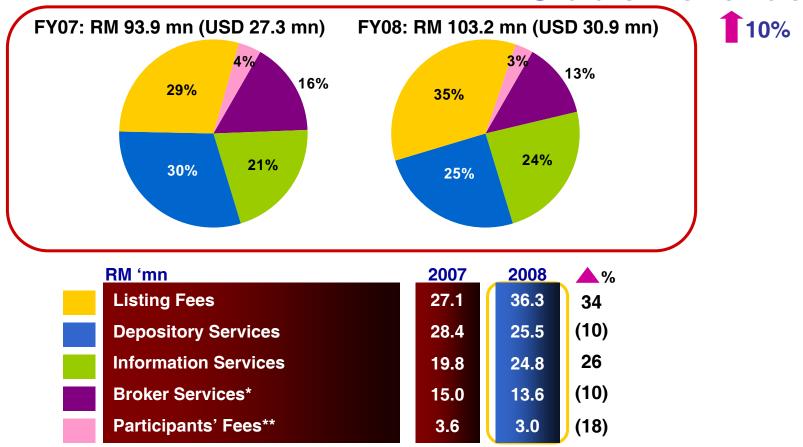
<sup>\*</sup> Other Operating Revenue mainly consisting of perusal and processing fees

#### **Commentary**

- Cautious investor sentiment throughout the year and a lower effective clearing fee rate affected the equities trading revenue.
- FCPO benefited from palm oil price volatility while FKLI traded with caution throughout the year.
- Stable revenue showed marginal growth primarily due to full implementation of the revised listing fee structure.
- Lower other operating revenue due to lower perusal and processing fees.



### **Stable Revenue**



<sup>\*</sup> Broker Services comprises of Data Comm equipment rental income from a fixed monthly rate

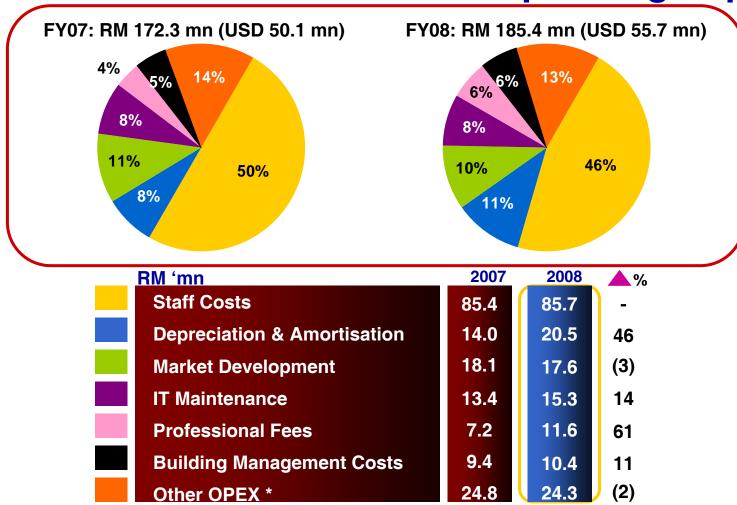
#### Commentary

- Higher listing fees due to full implementation of the revised listing fee structure.
- Lower depository fees due to reduction in corporate activities, fewer share transfer transactions and lower RoD requests.
- Higher information services fees due to implementation of revised fee structure.
- Lower broker services fees due to reduction in number of network equipment at broker sites.

<sup>\*\*</sup> Participants' Fees comprises of application/admission/initial/registration fees, participants' subscriptions and renewal fees



# **Operating Expenses**



<sup>\*</sup> Other OPEX comprises Administrative expenses, CDS consumables, etc.

#### **Commentary**

- Higher depreciation and amortisation charges due to the upgrading of IT infrastructure during the year and in 2007.
- Higher IT maintenance cost due to a reversal in 2007 of overaccrued Bursa Trade maintenance cost.
- Increase in building management costs due to upward revision in electricity tariffs

8%



# **Capital Management**

RM mn

As at 31 December 2008

**IISD** mn

		USD IIIII
Financial Resources Available for Use	404	116
Shareholders' Funds	732	211
Capital Expenditure	34	10

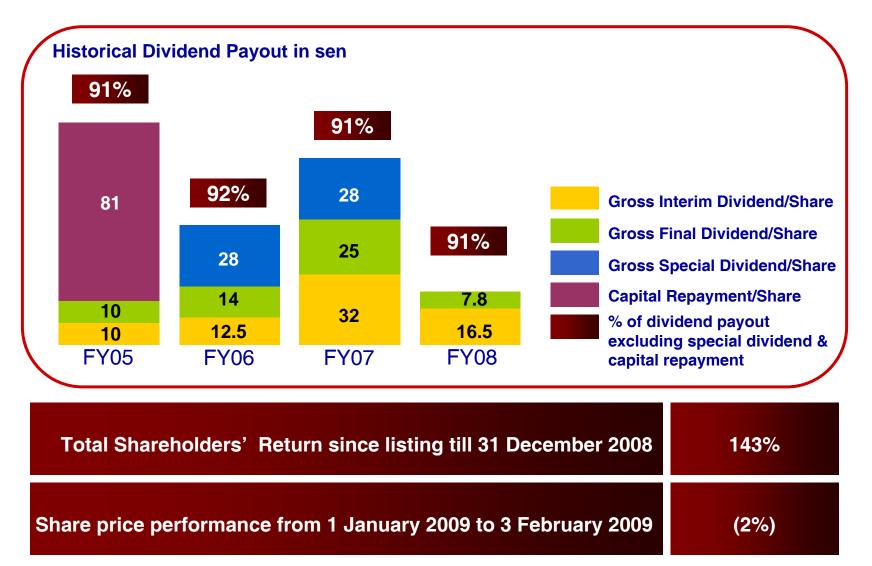
#### Commentary

- Total CAPEX budgeted for 2009 is RM84.5 million
- The company has sufficient financial resources to cover its CAPEX, CGF commitment and working capital. Excess cash will be conserved amidst the market uncertainties.



### **Dividend Payout > 90%**

Maximising Value to Shareholders





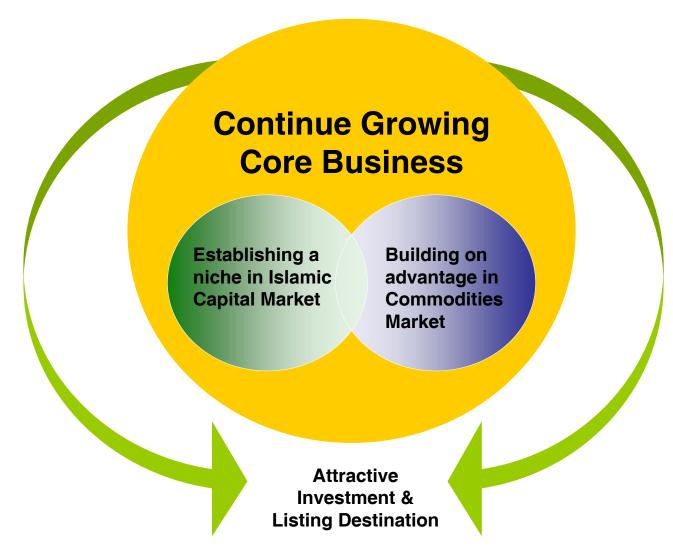
### // business review

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### **Business Direction**

2009-2011 Focus





### **Key Focus and Initiatives**

IMPROVING ACCESSIBILITY

Direct Market Access
Derivatives

Entry of 3 New Derivatives TPs

Bursa Trade Securities

Direct Market Access
Equity

New licenses for 3 foreign brokers (1 approved)

NEW PRODUCTS & SERVICES

Islamic Products (i-ETFs & i-Reits)

Electronic Trading Platform

USD Crude Palm Oil
Futures

New Rules for Listing of Sukuk / Debt Securities

**Thematic Indices** 

Commodity
Murabahah House

**Multicurrency ETFs** 

New Index Linked
Products

STRENGTHENING LIQUIDITY

Continued Retail Education

Market Making Framework

Enhancement of SBL (OTC Model)

Streamlining of Boards

Restructuring of minimum bids/spread size

Islamic Securities
Selling and Buying

INTERNATIONALISING MARKETS

KLCI Conversion to FTSE

Multicurrency Securities
Framework

Approval from Commodity Futures Trading Commission, US

Asean Link





## **Building on Our Strength**

Establishing a Niche in the Islamic Capital Market

IMPROVING ACCESSIBILITY

Direct Market Access
Derivatives

Entry of 3 New Derivatives TPs

Bursa Trade Securities

Direct Market Access Equity

New licenses for 3 foreign brokers (1 approved)

NEW PRODUCTS & SERVICES

Islamic Products (i-ETFs & i-Reits)

Electronic Trading Platform

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INTERNATIONALISING MARKETS

**KLCI Conversion** 

Multicurrency Securities Framework

Approval from Commodity Futures Trading Commission, US

**Asean Link** 





## **Building on Our Strength**

Establishing a Niche in the Commodities Market

### IMPROVING ACCESSIBILITY

Direct Market Access
Derivatives

**Entry of 3 New Derivatives TPs** 

Bursa Trade Securities

Direct Market Access Equity

New licenses for 3 foreign brokers (1 approved)

### NEW PRODUCTS & SERVICES

Islamic Products (i-ETFs & i-Reits)

Electronic Trading Platform

USD Crude Palm Oil Futures

New Rules for Listing of Sukuk / Debt Securities

**Thematic Indices** 

Commodity Murabahah House

**Multicurrency ETFs** 

New Index Linked Products

#### STRENGTHENING LIQUIDITY

Continued Retail Education

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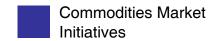
#### INTERNATIONALISING MARKETS

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Approval from Commodity Futures Trading Commission,US

Asean Link





# **Our Regulatory Role**

Underscored by a Stable and Secure Regulatory Framework

Our solid regulatory approach ensures market integrity remains intact during both good and bad times which is reflected through:

PLC high levels of transparency in our listed companies

Intermediaries adherence to high standards of business conduct by our Intermediaries

Market adequate measures in place to ensure market remains orderly

Our focus is to enhance corporate governance practices, disclosure & quality of PLCs



### Recognition

Commitment to Excellence

**Exchange of the Year (Asia Pacific)** 

FOW April 2008

Top 5 best companies in Asia/Pacific and Africa for Corporate Governance Practices

IRGR April 2008

1st in Annual KPMG Shareholder Value Award for Maximising Shareholder Value 2007

KPMG August 2008

**2<sup>nd</sup> in Overall Excellence Awards for Corporate Governance** 

MSWG November 2008



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### **Market Outlook**

#### **Securities Market**

- Expects securities market to continue being challenged by the ongoing global financial crisis and economic recession.
- Expects government's stimulus measures to help mitigate the adverse impact of global economic recession on the domestic economy.

#### **Derivatives Market**

**Expects interest for FKLI and FCPO to grow in 2009 due to:** 

- i. continued volatility in securities and commodities prices.
- ii. the Malaysian and Indonesian government's drive to increase demand for CPO, expected to spur the volume for FCPO.
- iii. increased access and volume via Direct Market Access Derivatives.



# Thank you

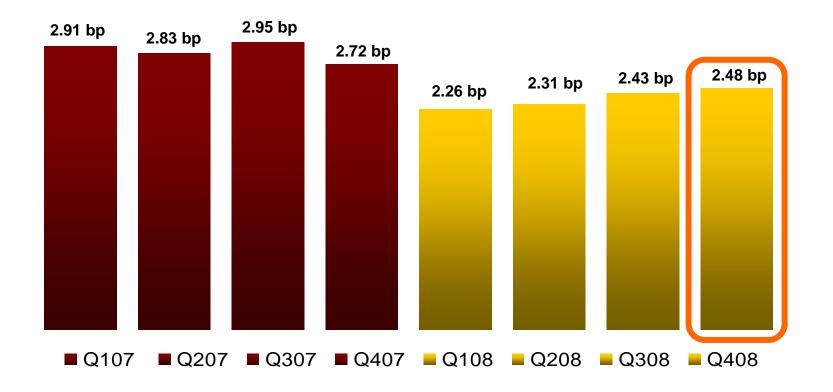
Q & A



### /// additional information



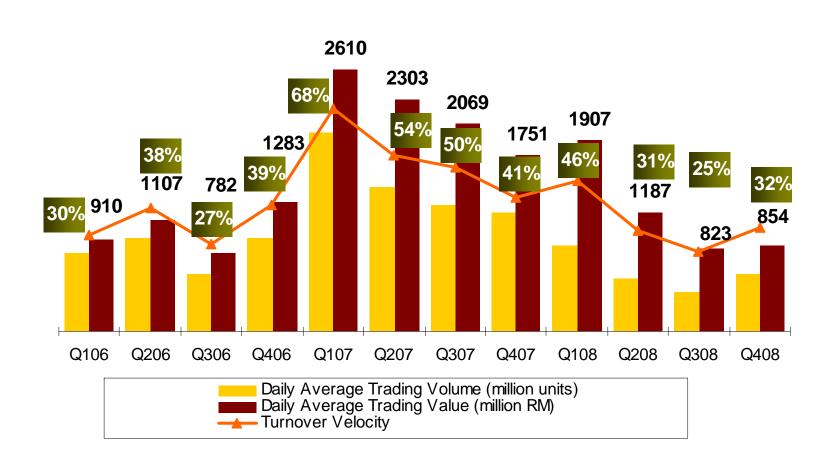
# **Effective Clearing Fee Rate**



*Note:* Clearing Fee revised to 0.03% (capped at RM1,000) effective 1 Jan 08 from 0.04% (capped at RM500)

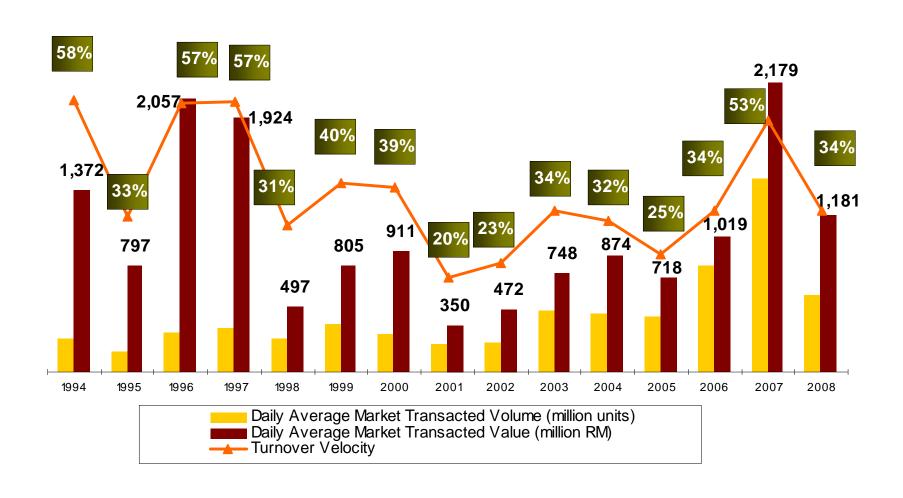


# **Quarterly Velocity**





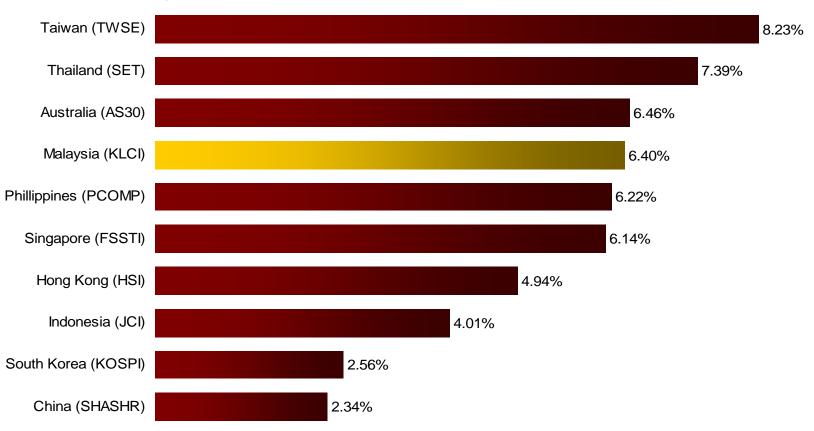
# **Annual Velocity**





# Offers One Of The Highest Dividend Yields

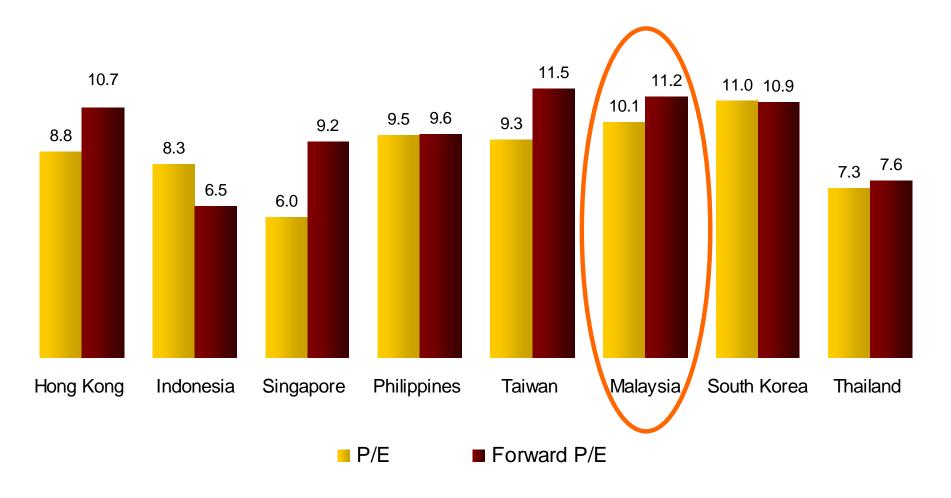
#### **Selected Regional Markets – Dividend Yield**



Source: Bloomberg - Dividend yield for main regional indices as at 31 December 2008



### **Market P/E Valuation**

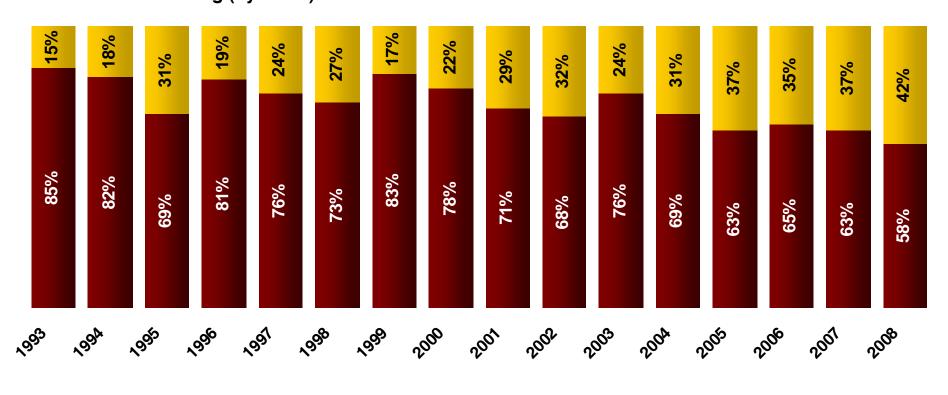


Source: Bloomberg - P/E Valuation for main regional indices as at 31 December 2008



# **Sustained Foreign Trading Reflects Market Resilience**

#### Breakdown of trading (by value) 1993 to 2008



**■ Local Investors** 

Foreign Investors



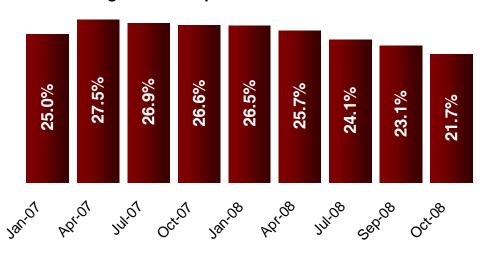
# **Market Foreign Ownership At 21.3%**

#### Malaysian and Foreign Shareholdings as at 31 December 2008

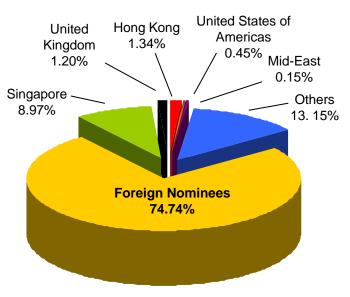
Items		tomo	December 2008				
		tems	Total Shareholdings (Units-Bn)	%	Total Market Value (RM-Bn)	%	
1	Foreignore	Direct Holdings	16.9	4.09	32.9	4.96	
	Foreigners	Foreign Nominees*	50.0	12.06	108.0	16.29	
2	Malaysians		347.8	83.87	522.0	78.75	
3	3 Total securities immobilised in CDS		414.7	100.00	662.9	100.00	

Note: Foreign Nominees reflect shares owned by foreigners but held via Authorised Nominee Companies incorporated in Malaysia.

#### Foreign Ownership for selected months



### Foreign Shareholdings by Nationality for Selected Countries as at 31 December 2008

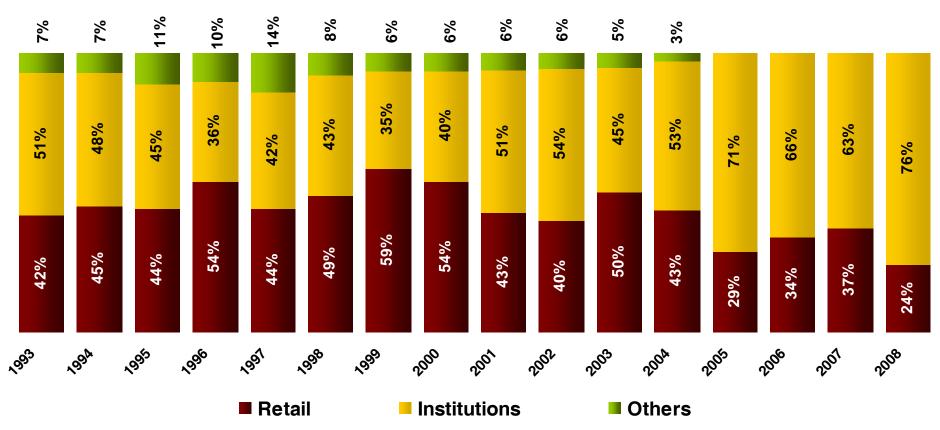




### **Retail Participation**

#### Drop In Retail Volume Due To Weak Investors' Sentiment

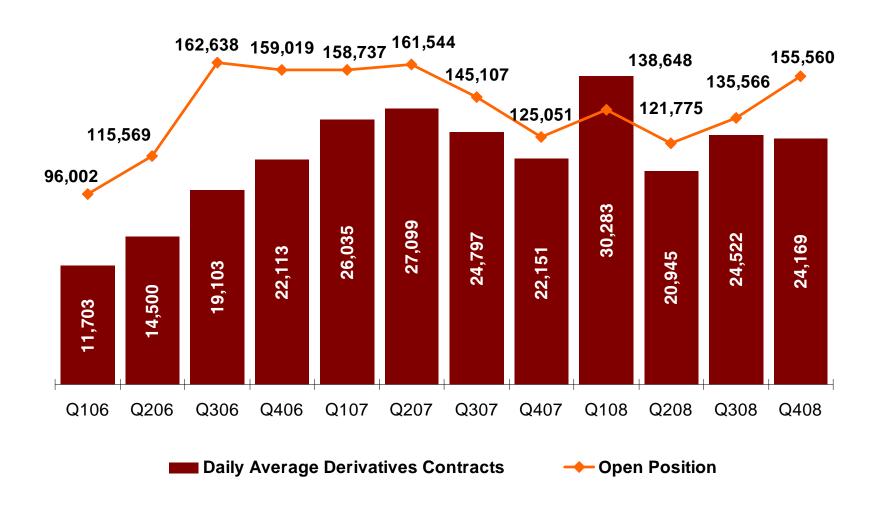
#### Breakdown of trading (by value) 1993 to 2008



<sup>&</sup>quot;Others"- refers to trades conducted for accounts not belonging to individuals/ institutions. Definitions of investors' type clarified in 2004, hence reducing the type of investor falling under "others" category.

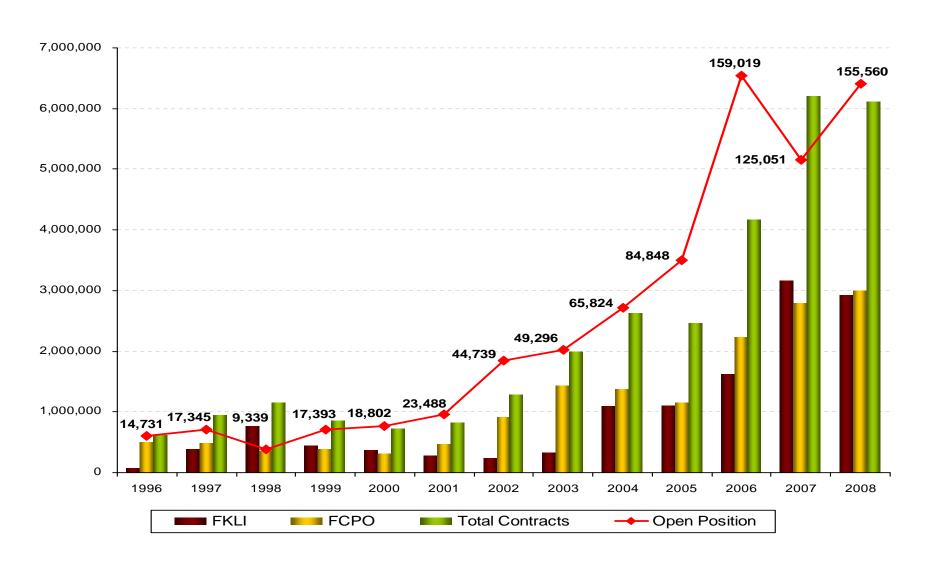


# **Quarterly Derivatives Activity**





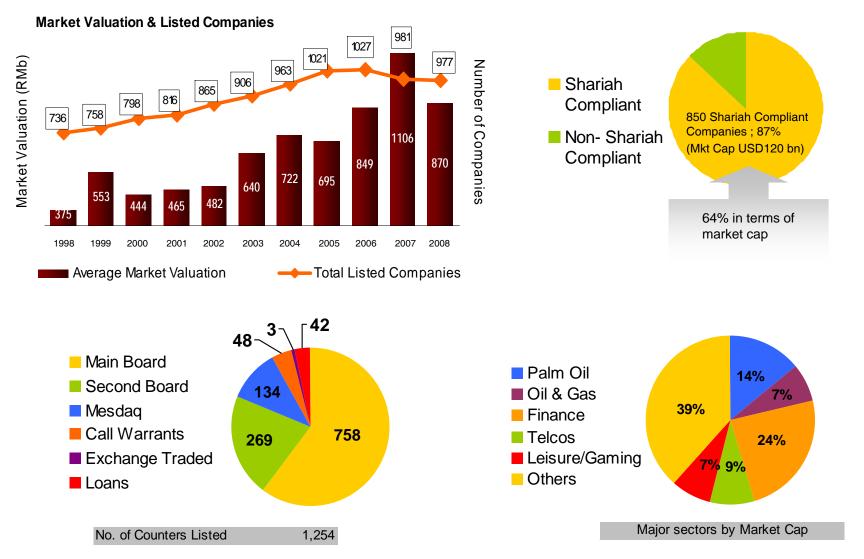
# **Annual Derivatives Activity**





# **Our Market Remains Competitive**

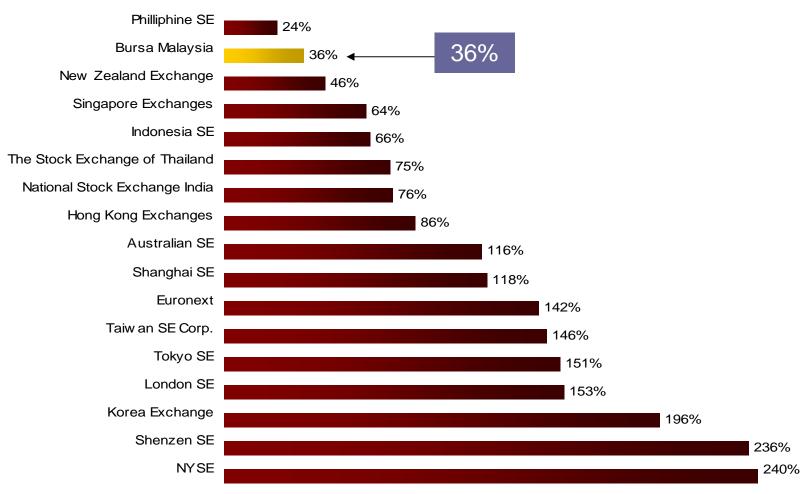
23 New Listings @ 31 December 2008





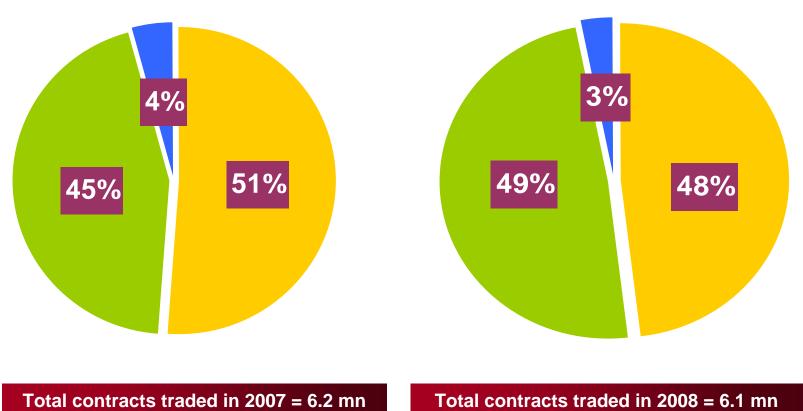
# Bursa's Sustainable Velocity Target: 60% By 2010

Turnover Velocity For The Past 12 Months To December 2008





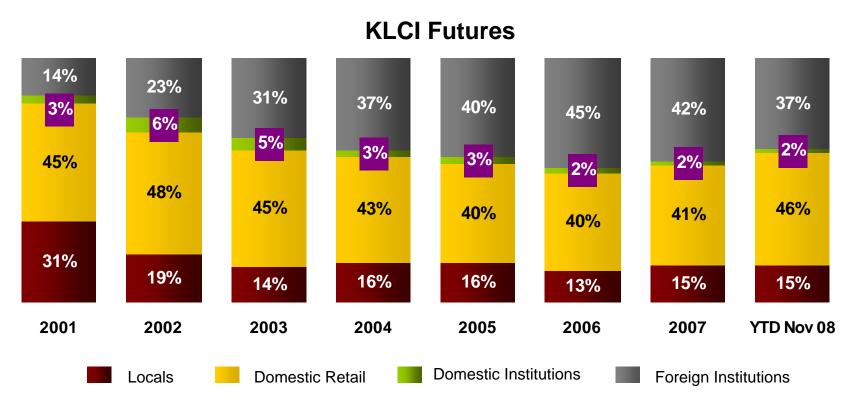
# 2 Leading Derivatives Products, FKLI & FCPO



- Crude Palm Oil Futures (FCPO)
- KL Composite Index Futures (FKLI)
- 3-Month Kuala Lumpur Interbank Offered Rate Futures (FKB3)



# Derivatives Market Demography *FKLI*

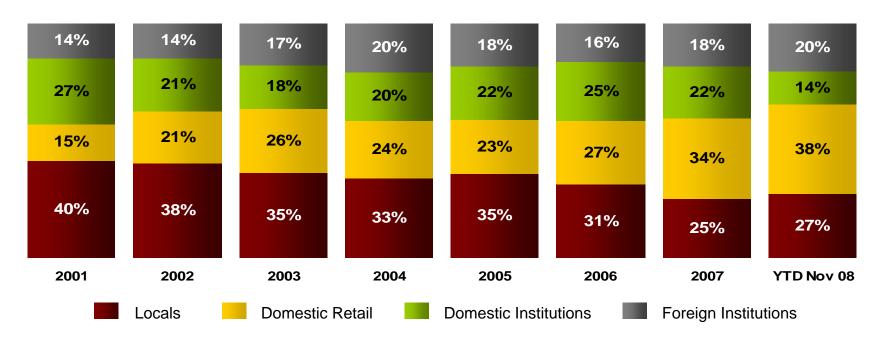


<sup>\*</sup> Local - A local participant is an individual who has been admitted as a participant in accordance with The Rules, registered with SC and has the right to trade for himself - all futures contracts listed on the Derivatives Exchange.



# **Derivatives Market Demography** *FCPO*

#### **Crude Palm Oil Futures**



<sup>\*</sup> Local - A local participant is an individual who has been admitted as a participant in accordance with The Rules, registered with SC and has the right to trade for himself - all futures contracts listed on the Derivatives Exchange.



### **Global Network**

# Hong Kong Exchanges & Clearing

Sharing market surveillance information

#### Korea Exchange

channels and fostering relations

Ho Chi Minh City & Hanoi

**Securities Trading Centre** 

Facilitating communication

Development of Financial Market Trading Platform for the bond market in Bursa Malaysia

#### **Dalian Commodities Exchange**

Joint organizing of "China International Oil and Oilseeds Conference".

### Commodities Exchange

Development of derivatives markets

**Dubai Gold &** 

#### PT. Bursa Berjangka Jakarta

Development of futures and commodities markets

#### Australian Securities

**Exchange** 

Facilitating communication channels and fostering relations

### The Agricultural Futures Exchange of Thailand

Development of commodities and futures markets

### Multi Commodity Exchange of India Limited

Development of commodities market and for cross listing of products

#### Singapore Exchange Derivatives Trading Limited

Exploring future business relationship opportunities

#### **Tokyo Stock Exchange**

Providing mutual cooperation on personnel training & information exchange

### NYSE Euronext Technology Soluti

Technology Solutions Provider for equities, derivatives & DMA platform: Through NYX Advanced Trading Solutions



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### **Liberalisation Efforts**

Re-introduction of regulated short selling (RSS) and stock borrowing & lending (SBL)

Relax ownership rules to encourage mergers in the insurance industry

Admission of foreign brokers (UBS, CLSA, CSFB, Macquarie, JP Morgan, Nomura)

Accelerate tax restructuring

- : Reits (10% local & foreign)
- : Corporate tax (25% 2009, 26% 2008)

Admission of foreign fund managers (Syariah compliant unit trust funds grew 84% in 2008)

Liberalisation of Foreign Listing & Dual Listing

To facilitate listing of sukuk and debt securities in RM & foreign currency on Bursa Malaysia

No Capital Gains Tax No Property Gains Tax

#### **Reform Bills**

- : Malaysian Anti-Corruption Commission
- : Judicial Appointments Commission.

IPO companies can open their shares to public should all efforts to get the 30% bumiputra equity failed



# **Towards a Stronger Market & Economy**

Economy Stimulus Plan by the Government

- Support local stock market via RM5 bn fund allotment for undervalued shares
- RM7 bn package to stimulate the economy & boost spending
- Guarantee of all deposit until 2010
- SMEs and micro enterprises can access to special Bank Negara funds
- Employees have options to reduce their EPF contributions by 3% for up to 2 years



### **Sound Macro Environment**

#### STRONG BANKING SECTOR & AMPLE LIQUIDITY

> 90% of assets are RM denominated Non-performing loan dropped to 2.5%

#### **HEALTHY FOREIGN RESERVES**

> US\$91.4 bn @ 31 December 08

#### LARGER CURRENT ACCOUNT SURPLUS

>RM100 bn

2008 GDP GROWTH

2009 GDP GROWTH

Projected ± 5%

Early Projection ± 3.5%

#### **CONDUCIVE DOMESTIC INTEREST RATES**

Overnight policy rate: 2.5%

#### **2009 INFLATION**

Projected to hold steady at 3-4%

#### NINTH MALAYSIAN PLAN UNDERWAY

New emphasis on key economic developments