



1Q 2012 Financial Results

19 April 2012



MARKET PERFORMANCE

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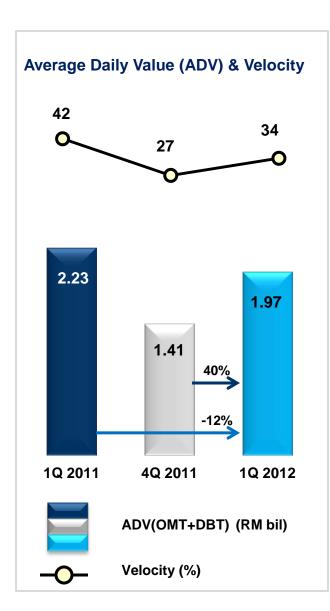


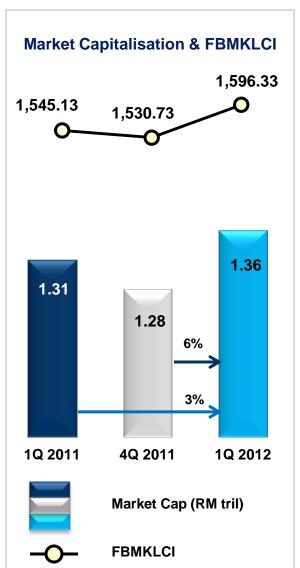
We remain accessible

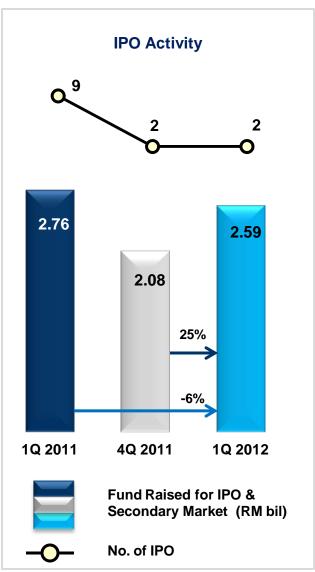
SECURITIES MARKET OVERVIEW



Good 1Q Amidst Cautious Outlook



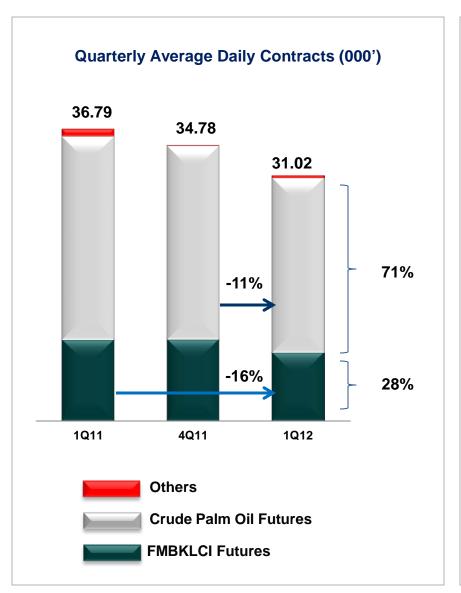


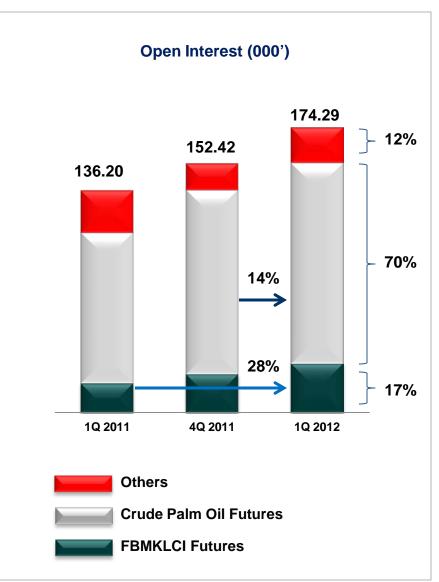


DERIVATIVES MARKET OVERVIEW



Higher Open Interest But Lower ADC (On The Back Of Lower Volatility)

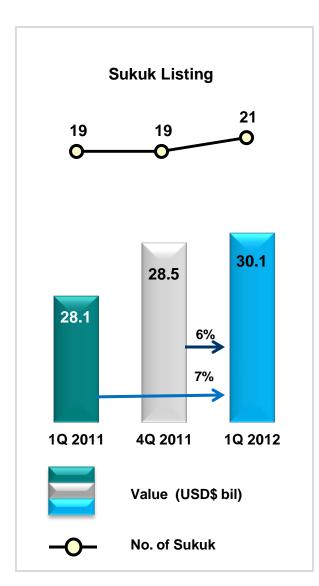


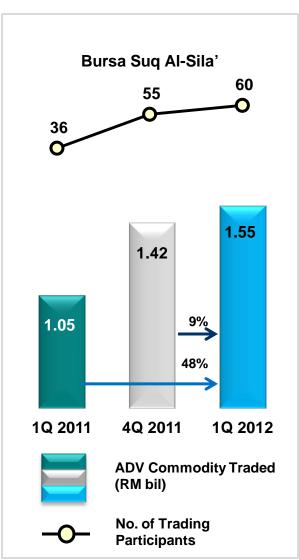


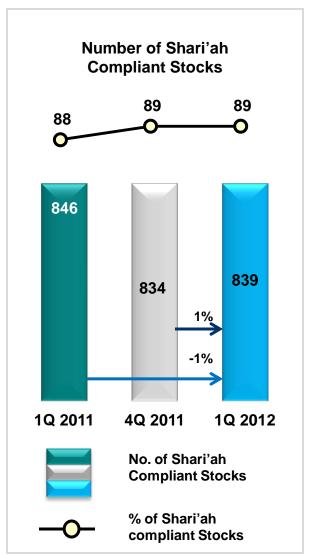
ISLAMIC MARKET OVERVIEW



Bursa Suq Al-Sila' Gaining Momentum...Growth On Track











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OUR STRATEGIC INTENTS



BUILDING A COMPETITIVE MARKETPLACE

FOUR STRATEGIC INTENTS

Create a More Facilitative TRADING ENVIRONMENT

Facilitate More
TRADABLE
ALTERNATIVES

Reshape
MARKET
STRUCTURE &
FRAMEWORK

REGIONAL MARKETPLACE with Global Access (Centre of ASEAN)

MALAYSIA'S MOST ADMIRED PLC

(A High Performance Organisation)

1Q 2012 BUSINESS HIGHLIGHTS



* In 1Q 2012, FBM KLCI Index hit a record high at 1,596.33 on 30 March 2012

Local Participants entry requirements for Derivatives trading eased

New Derivatives Clearing & Settlement System launched

Securities Borrowing & Lending (SBL) Enhancement – to facilitate lender for SBL transaction to sell loaned securities before recalling the securities

^{*} FBM KLCI recorded a new all time high at 1,606.63 on 3 April 2012



FINANCIAL REVIEW

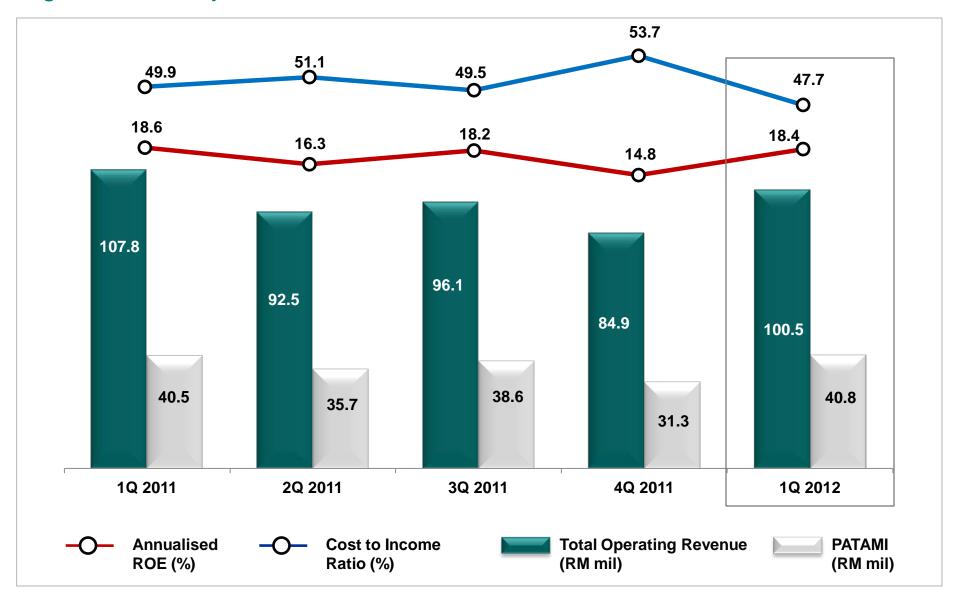
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We believe in being responsible

PROFIT & ROE TREND



Highest Quarterly PATAMI Over The Last 5 Quarters

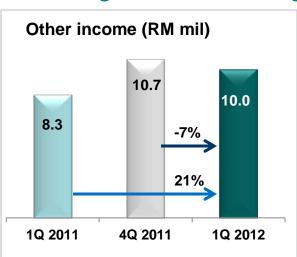


QUARTERLY SNAPSHOT

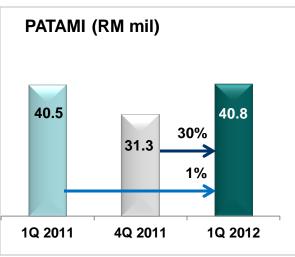


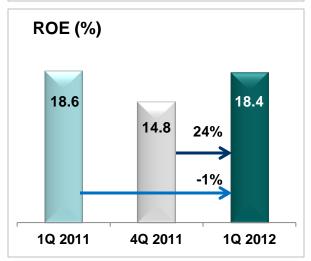
Further Improvement In Cost Management Resulting In Higher PATAMI

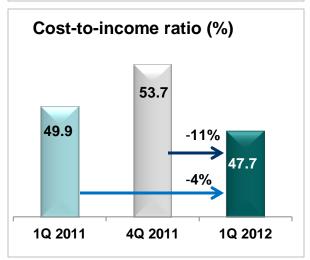












- 1Q12 vs 4Q11 Cost to income ratio improved by 11%.
- 1Q12 vs 4Q11 PATAMI up 30% on the back of higher trading activity on the Securities market.

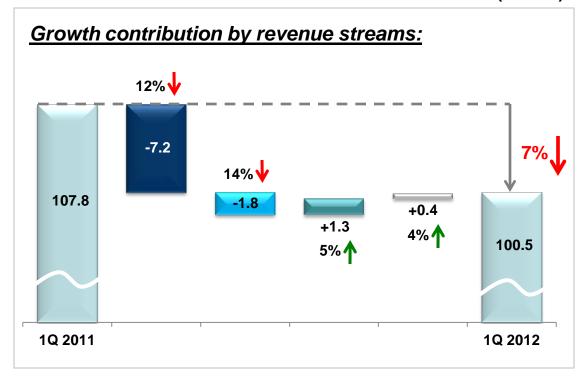
OPERATING REVENUE



Lower YoY Quarterly Revenue From Both Securities & Derivatives

(RM mil)





Commentaries

- Lower level of trading activities resulted in a lower ADV of RM1.97 bil in 1Q12 (1Q11:RM2.23 bil).
- Low volatility of the FBM KLCI and a drop in demand for Malaysian CPO resulted in a lack of interest in the corresponding futures market & lower derivatives volume from 2.17mil contracts in 1Q11 to 1.83 mil in 1Q12.

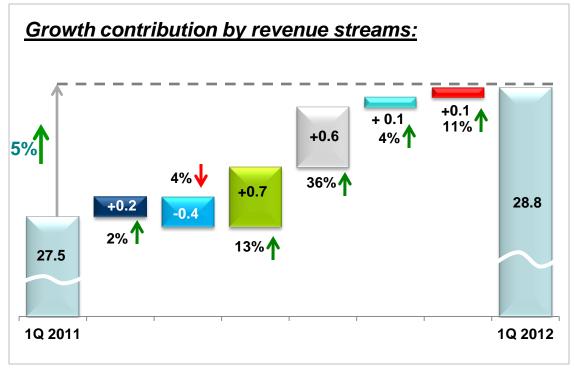
STABLE REVENUE



New Initiatives In Place to Grow Stable Income

(RM mil)





Commentaries

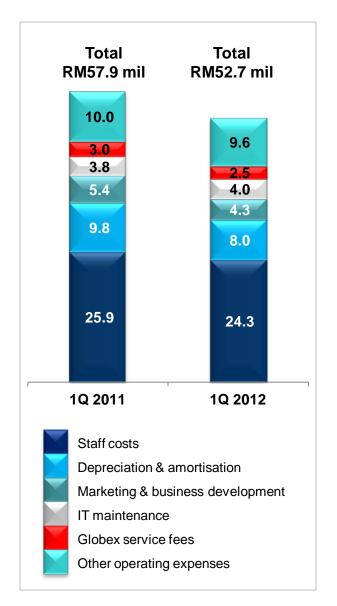
- Improved information services income was a result of the revision in fee structure.
- Higher market access fees due to higher number of subscribers.

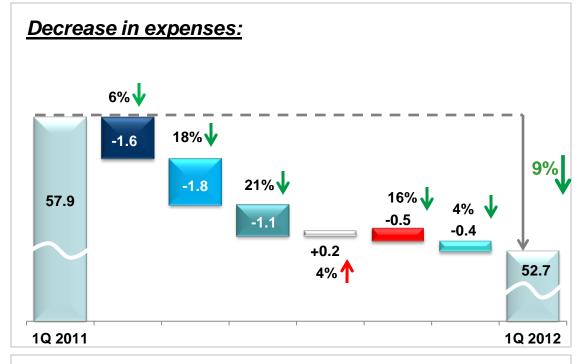
OPERATING EXPENSES



Prudent Cost Management Bearing Results

(RM mil)





Commentaries

- Lower staff costs due to reduction in number of employees.
- Lower depreciation & amortisation due to full depreciation of certain IT assets in 4Q11.
- Lower Globex® service fees charged in line with lower derivatives volume.
- Lower marketing development expense due to lower BSAS marketing expenses & lower POC expenses.



OUR TARGETS & CONCLUSIONS

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MIDTERM KPIS



Committed To Achieve The Targets Set



Average PAT growth rate of at least 20% p.a. for three years (2011 – 2013)

1. SECURITIES



Growth in Average Daily Value (ADV) traded p.a. to be at par with the leading listed exchanges in the region

LIQUIDITY



2. DERIVATIVES

50,000 Average Daily Contracts (ADC) in 2013

PROSPECT & CONCLUSION



Despite the debt crises in the U.S. and Europe and the globe, recent data seem to suggest that the global than initially expected.	•	
1Q2012 saw improvements in both trading volume and value, compared to the preceding quarter.		
In line with our Strategic Intents, we will continue to build a dynamic and vibrant market place by focusing our efforts in the following four areas:-		
Improving market accessibility	New product offerings	
Improving market structure and framework	Regionalisation	
Upcoming initiatives for the above includes new offerings (OCPO, OKLI & retail bonds) and ASEAN	•	
We have put in place various initiatives and is on targets.	track to achieve our three years	
We remain confident that Malaysia's economy will performance & the implementation of the ETP positive impact on the local bourse.	•	

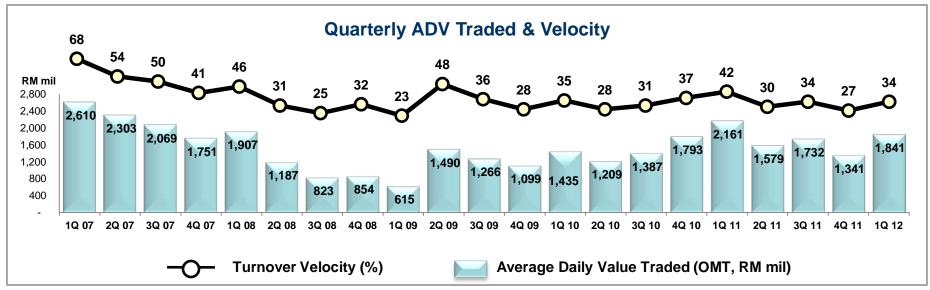


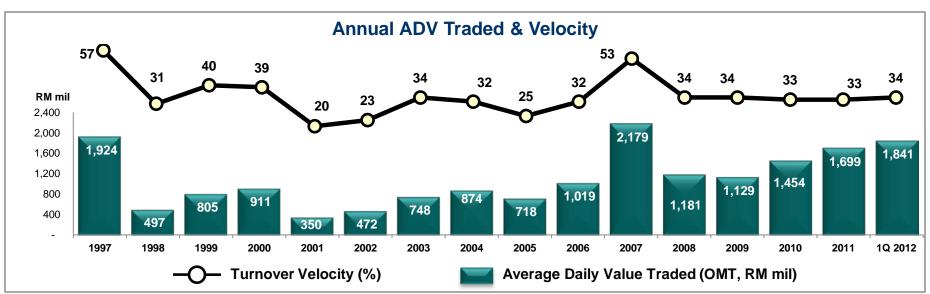
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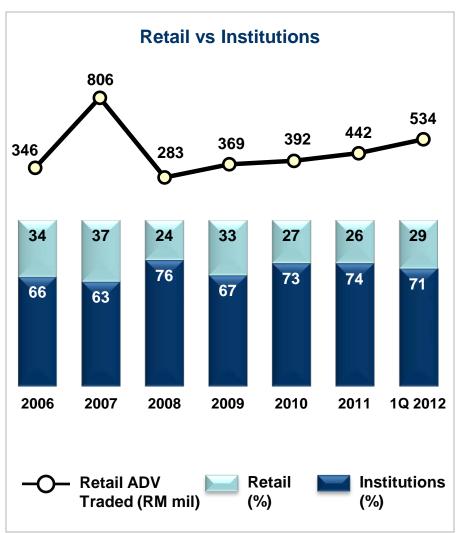
Securities Market Trading Activity

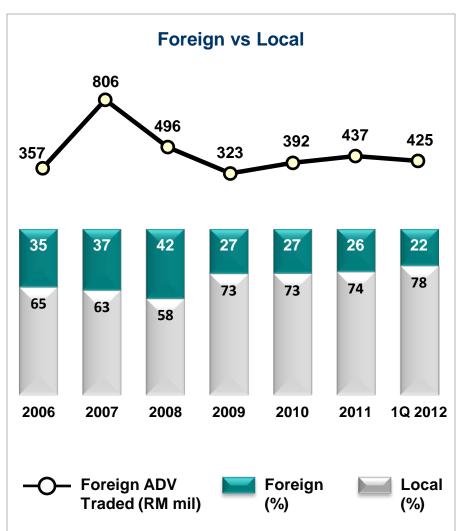






Securities Market Trading Participation

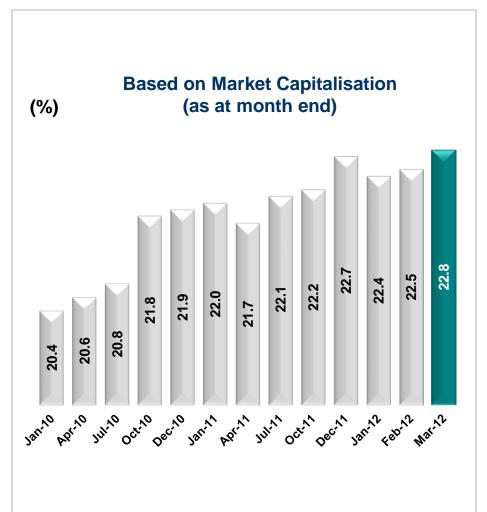




From 2006 to 2009, the statistics were based on Brokers' submission. From 2010 onwards statistics were based on Bursa's internal system.



Securities Market Foreign Ownership

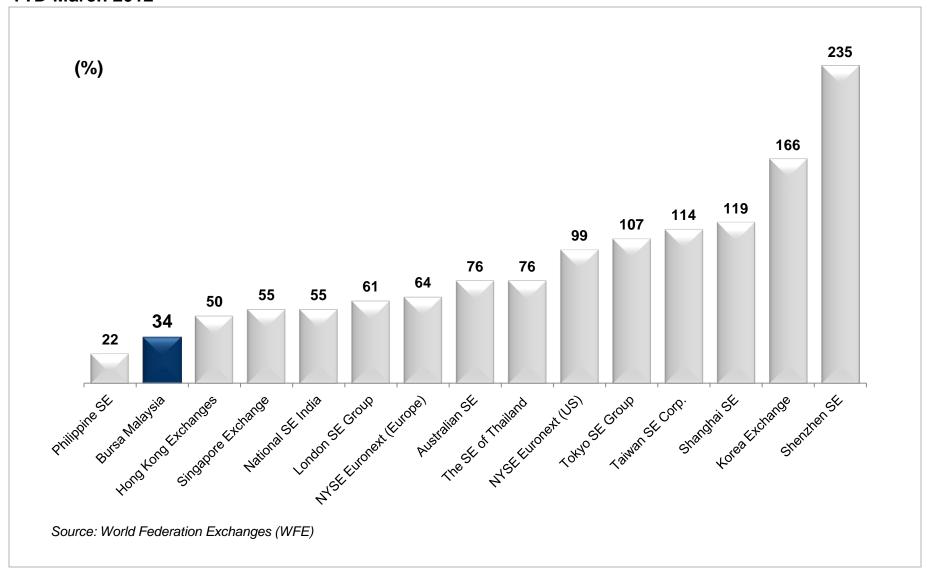






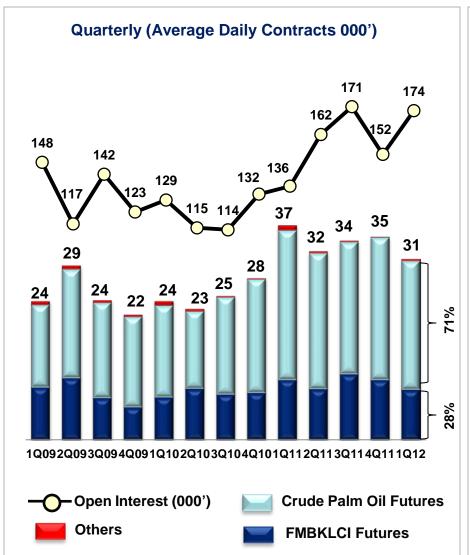
Bursa's Potential To Grow Its Velocity

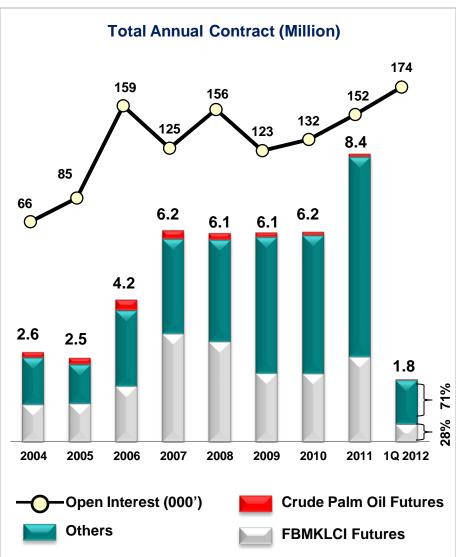
YTD March 2012





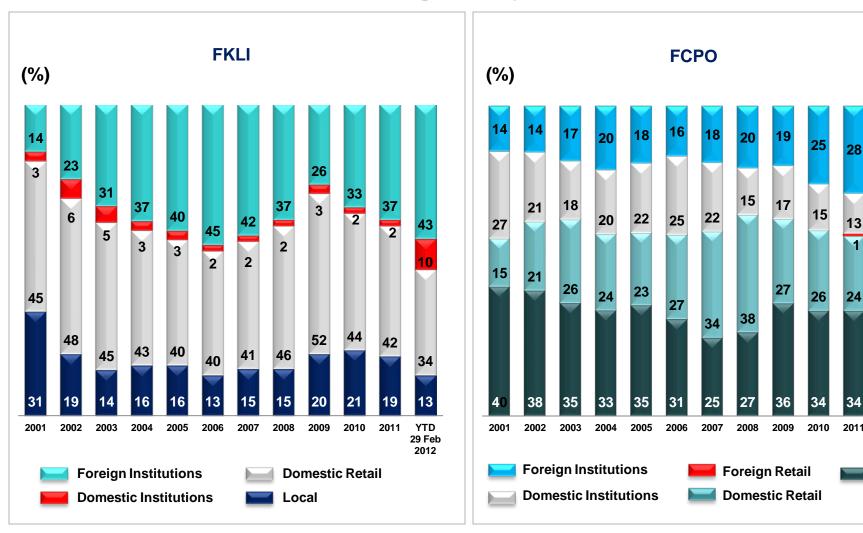
Derivatives Market Activity







Derivatives Market Demography



^{*} Local - A local participant is an individual who has been admitted as a participant in accordance with The Rules, registered with SC and has the right to trade for himself - all futures contracts listed on the Derivatives Exchange.

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YTD

29 Feb

2012

Local



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