

# **1Q 2022 Financial Results**

28th April 2022



Creating Opportunities, Growing Value



## CONTENT

- Recent Developments
- Our Way Forward
- Key Financial Highlights & Market Performance
- Financial Review
- Appendices





# RECENT DEVELOPMENTS

- 2021 2023 Strategic Roadmap
- 1Q 2022 Highlights



## 2021 – 2023 Strategic Roadmap



Progressing as planned with exciting deliverables in the pipeline...

3 CORE STRATEGIES



Ecosystem Development

Capacity & Capabilities Building



#### **ENABLERS**



Data & Innovation



Technology



**Ecosystem** 



People & Culture



# STRATEGIC PILLARS



Strengthening Our Core Business

– Securities Market



Diversifying the Derivatives
Business



Positioning Bursa Malaysia as the Global Hub for Islamic Capital Market



Providing New & Improved Services to the Capital Market



Embedding Sustainability in our Organisation & Marketplace

## **1Q 2022 Highlights**





1

## **Expand Our Core Products**



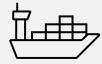
Healthy IPO pipeline – 5 new listings in 1Q 2022 (2 Main, 2 ACE and 1 LEAP)



339 new Structured Warrants listed in 1Q 2022

2

#### **Widen Our Derivatives Offerings**



Successfully completed the first physical delivery of its East Malaysia Crude Palm Oil Futures Contract (FEPO) in Sabah on 17 Feb 2022



Progressing towards Gold Futures (FGLD) - received Approval in Principle from the SC on 16 Mar 2022

## 1Q 2022 Highlights

Ecosystem Development



1

# Strengthen ecosystem and grow market vibrancy

# Embed sustainability in our marketplace

# Enhance Rules / Supportive Frameworks



Launched the PLC
Transformation
Programme and
published the first digital
guidebook to improve
performance and
attractiveness of
Malaysian PLCs
(2 Mar 2022)



Introduced Bursa Research Incentive Scheme (Bursa RISE) to improve trading velocity and profile of PLCs (28 Mar 2022)



Signed MoU with the Malaysian Palm Oil Certification Council (MPOCC) to advance sustainability adoption in the palm oil industry (14 Jan 2022)



Signed MoU with HSBC
Amanah Malaysia
Berhad to collaborate
on #financing4ESG
initiative and develop
sustainability-linked
Islamic financial
products (8 Feb 2022)



Enhanced the Main and ACE Market Listing Requirements to further strengthen board independence, quality and diversity (19 Jan 2022)



Issued public
consultation paper on
enhanced sustainability
reporting proposals and
climate related
disclosures for Main &
ACE Market Listing
Requirements
(23 Mar 2022)

Launched new e-DRP feature on Bursa Anywhere, allowing investors to participate in Dividend Reinvestment Plan corporate exercise (21 Mar 2022) Launched #myfirsttrade# campaign to raise awareness on gender equality and promote equal access to investment opportunities (8 Mar 2022)



# OUR WAY FORWARD

Key Priorities in 2022



## **Moving Forward**



We remain focused on our efforts towards developing our marketplace



Launch innovative thought leadership products & services



- Develop impactful offerings across our markets to meet emerging needs e.g.
   Digital Gold Dinar, fixed income offering
- Widen and diversify our derivatives offerings e.g. licensing of foreign products

Key priorities for 2022



Ecosystem enhancement to grow market vibrancy



our PLCs
Develop enabling frameworks and impactful ESG solutions for the nation e.g. Voluntary carbon market

Drive PLC Transformation Programme to champion best practices among

Extended trading hours (BMD) to expand our global reach



Leverage technology and fintech to drive innovation and growth



- Expand on collaborative efforts to achieve commercialisation from fintech POCs
- Offer holistic data, advisory and infrastructure services for all types of market participants
- Invest in technology to increase agility and ensure operational resiliency



# Key Financial Highlights & Market Performance

- Financial Highlights for 1Q 2022
- 1Q 2022 Financial Performance
- First Quarter Financial Trend
- Securities Market Overview
- Derivatives Market Overview
- Islamic Markets Overview



## Financial Highlights For 1Q 2022



29.4% decrease in 1Q2022 Operating Revenue to RM161.0m

**OPERATING** REVENUE

1Q2022: RM161.0m

**29.4%** 

1Q2021: RM228.0m

Decrease in operating revenue mainly due to lower securities trading revenue.

**OPERATING EXPENSES** 

1Q2022: RM72.5m

**4.6%** 

1Q2021 : RM69.4m

**PROFIT AFTER TAX** 

**EPS** 

1Q2022: RM68.0m

**7** 44.0%

1Q2021 : RM121.4m

- Increase in operating expenses due to higher business development expenses in 1Q2022.

As a result, PAT decreased by 44.0% to RM68 million in 1Q2022 as compared to same period last year.

COST TO **INCOME** 

1Q2022: 44%

**14** p.p

1Q2021:30%

**ANNUALISED** ROE

1Q2022:35%

**23** p.p

1Q2021:58%

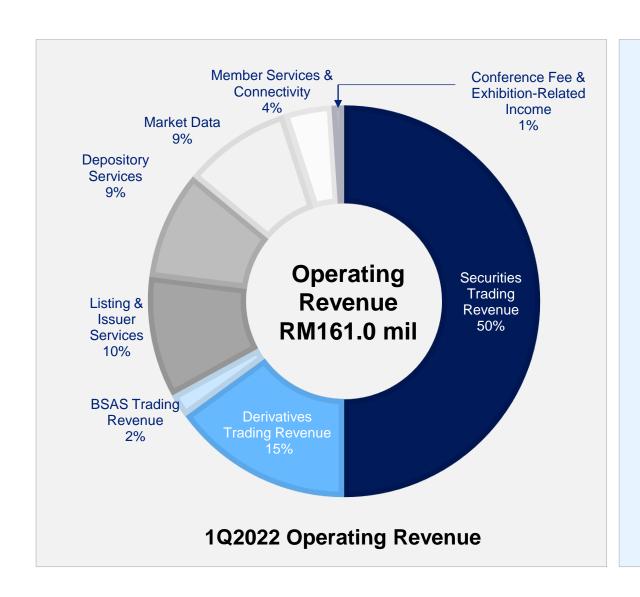
1Q2022: 8.4 sen

**V** 44.0%

1Q2021: 15.0 sen

## 1Q2022 Financial Performance — Non-trading revenue grew 4.5% in 1Q2022





Trading Revenue continues to form a large proportion of Bursa Malaysia's operating revenue, however its largest contributor, Securities Trading Revenue, experienced a 46.7% decline against 1Q2021

#### **Our Non-Trading Revenue against 1Q2021**

Services	7.2%		
Market Data	4.8%		

l istina & Issuer

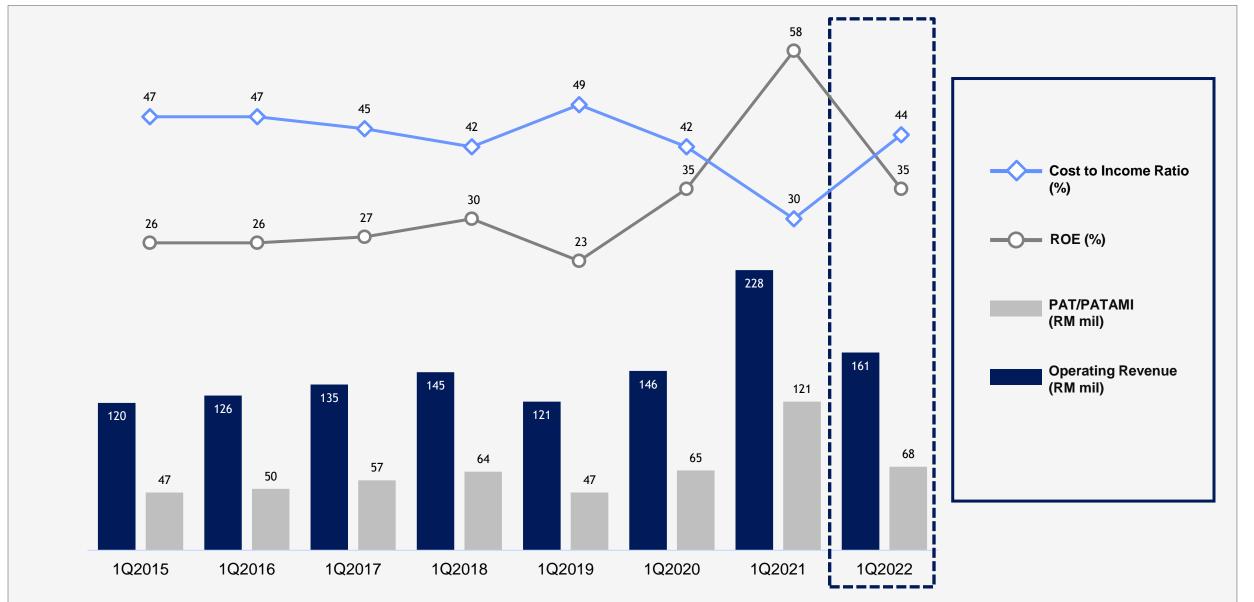
Member Services & Connectivity **A** 2.4%

Non-trading revenue grew in 1Q2022, except for Depository Services which declined 7.3% mainly due to lower record of depositors' fees and additional issue fees.

## First Quarter Financial Trend — Lower Operating Revenue and PAT mainly due to sharp

decline in Securities Trading Revenue in 1Q 2022

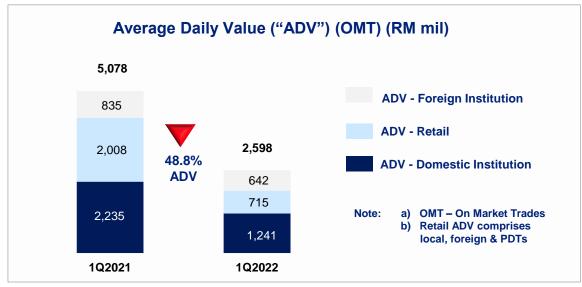




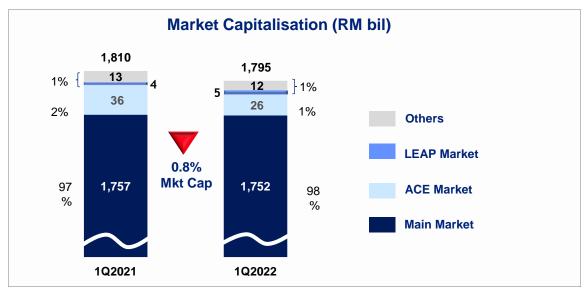
## **Securities Market Overview**

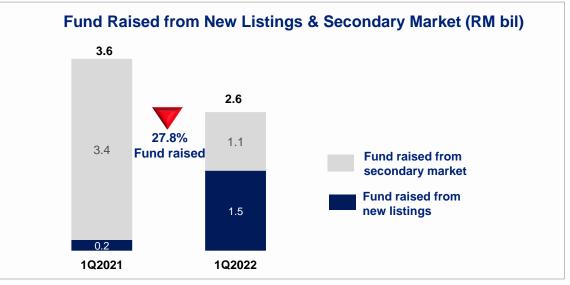
#### **ADV normalised in 1Q2022**







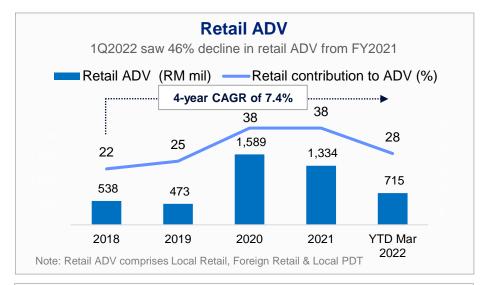




## Securities Market Key Highlights

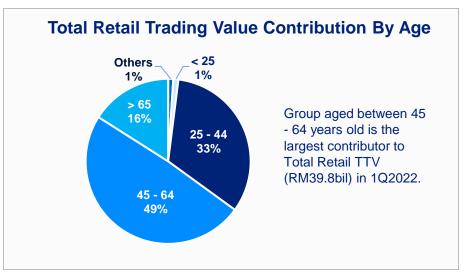
#### Decline in retail participation









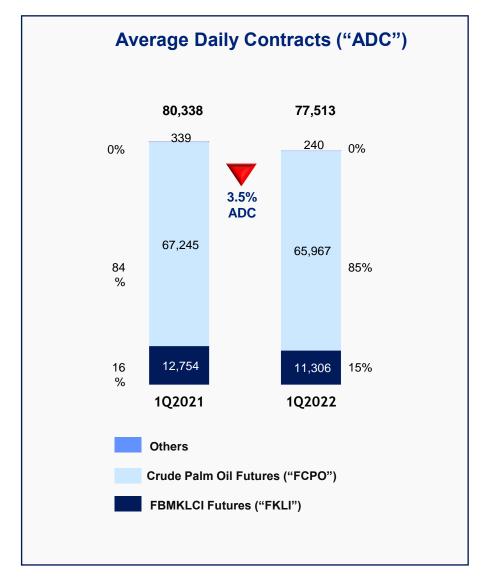


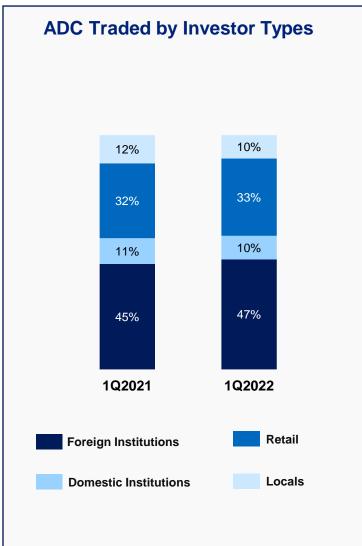
- Retail trades decline in 1Q2022, following explosive growth in 2020.
- 63% or about twothirds of the new individual accounts opened in 1Q2022 were by millennial investors (aged 26-45 years old)

## **Derivatives Market Overview**

#### Derivatives trades driven by volatility in the commodities market







Product Volatility							
1Q2022	42%	11%					
	Volatility of CPO Prices	Volatility of FBMKLCI					
1Q2021	37%	11%					

#### **Notable Highlights**

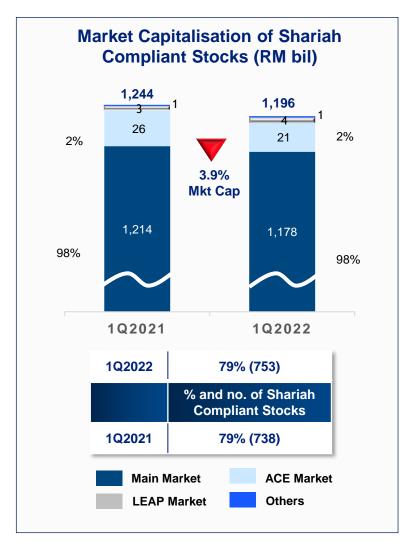
- Highest daily trading volume for FKLI
   48,251 contracts (24 February 2022)
- Highest monthly trading volume for FCPO
   1,425,780 contracts (March 2022)
- Growing foreign participation: 47% of ADC contributed by foreign institutions in 1Q2022 (1Q2021: 46%, 2021: 46%)

## **Islamic Markets Overview**

#### **Higher BSAS trades recorded by local participants**







- BSAS saw strong trading activities by local participants in 1Q2022 (83% of the trades)
- In 1Q2022, BSAS admitted 10 new participants
  - 7 Local Participants
  - > 3 Foreign Participants
- The number of Shariah compliant stocks grew 2.3% quarter-on-quarter.



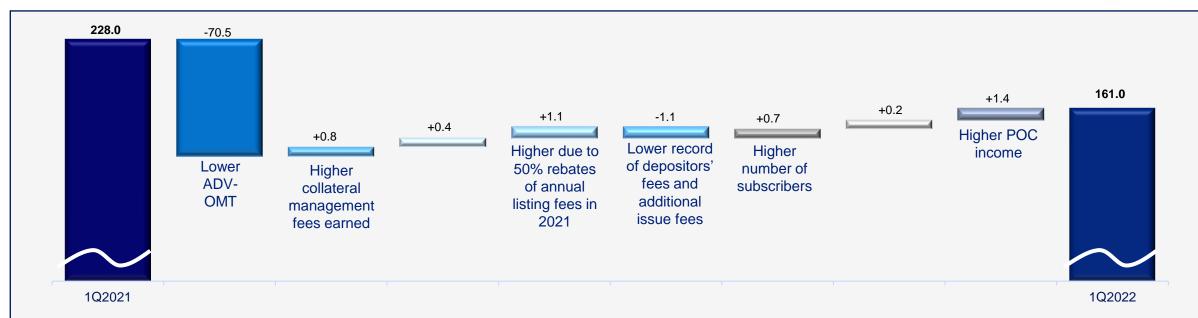
# Financial Review

- Financial Snapshot
- Operating Revenue
- Operating Expenses



## Operating Revenue - 29.4% decrease in 1Q2022 operating revenue to RM161.0m





	Revenue (RM mil)								
	Securities Trading Revenue	Derivatives Trading Revenue	BSAS Trading Revenue	Listing & Issuer Services	Depository Services	Market Data	Member Services & Connectivity	Conference Fee & Exhibition- Related Income	TOTAL
1Q2022	<b>80.4</b> (50%)	<b>23.3</b> (15%)	3.8 (2%)	<b>16.9</b> (10%)	14.4 (9%)	14.8 (9%)	<b>5.9</b> (4%)	<b>1.5</b> (1%)	161.0
1Q2021	<b>150.9</b> (66%)	<b>22.5</b> (10%)	<b>3.4</b> (2%)	<b>15.8</b> (7%)	<b>15.5</b> (7%)	<b>14.1</b> (6%)	<b>5.7</b> (2%)	0.1 (0%)	228.0
QoQ	<b>V</b> 46.7%	▲ 3.4%	<b>12.2%</b>	<b>A</b> 7.2%	<b>7.3%</b>	<b>4.8%</b>	<b>2.4</b> %	<b>2</b> ,605.3%	<b>V</b> 29.4%

## Operating Expenses — Costs increased by 4.6% to RM72.5m in 1Q2022

1Q2021

QoQ

**39.1** (56%)

**4** 0.4%

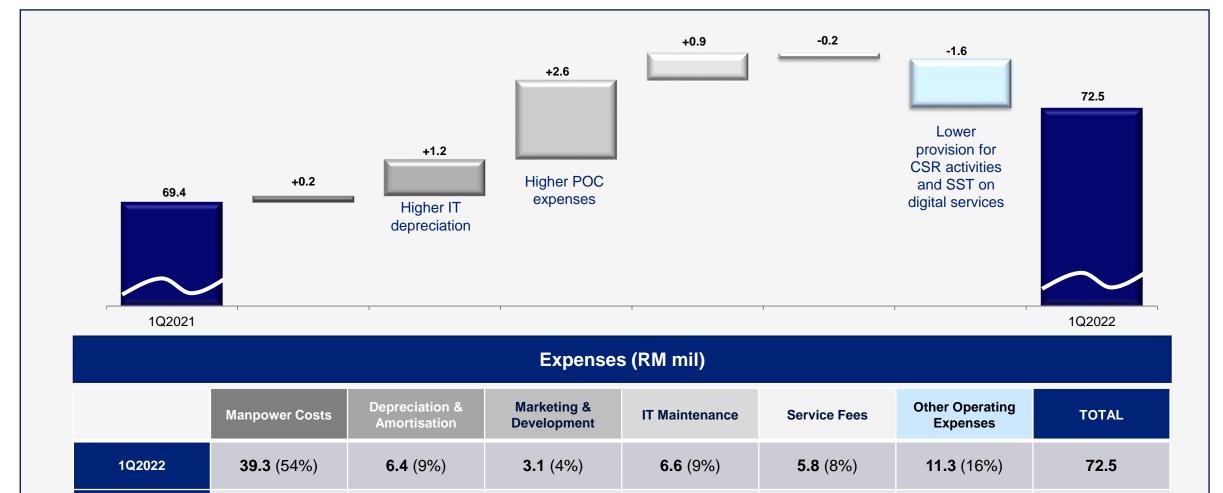
**5.2** (8%)

**23.0%** 



69.4

4.6%



**5.7** (8%)

**16.4%** 

**6.0** (9%)

**V**3.3%

**12.9** (18%)

**V**12.4%

0.5 (1%)

**470.3%** 



## **Appendices**

- Financial Highlights 1Q2022
- Quarterly Financial Trends
- Securities Market Trading Activity
- Securities Market Trading Participation
- Securities Market Foreign Ownership
- Foreign Inflow/Outflow
- Derivatives Market Activity
- Derivatives Market Demography
- Islamic Market Activity



## **Financial Highlights 1Q2022**

#### Current quarter versus previous quarter comparisons...

# OPERATING REVENUE

1Q2022: RM161.0m

**V** 0.3%

4Q2021: RM161.6m

OPERATING EXPENSES

1Q2022: RM72.5m

**7** 3.8%

4Q2021: RM75.4m

PROFIT AFTER TAX 1Q2022: RM68.0m

4.6%

4Q2021: RM65.0m

Decrease in q-on-q operating revenue mainly due to lower securities trading revenue

- Decrease in operating expenses due to lower marketing and business development costs and other operating costs as well as professional fees.
- As a result, PAT was 4.6% higher q-on-q.

## COST TO INCOME

1Q2022:44%

**▼** 2 p.p.

4Q2021: 46%

ANNUALISED ROE 1Q2022:35%

**2** p.p.

4Q2021: 33%

**EPS** 

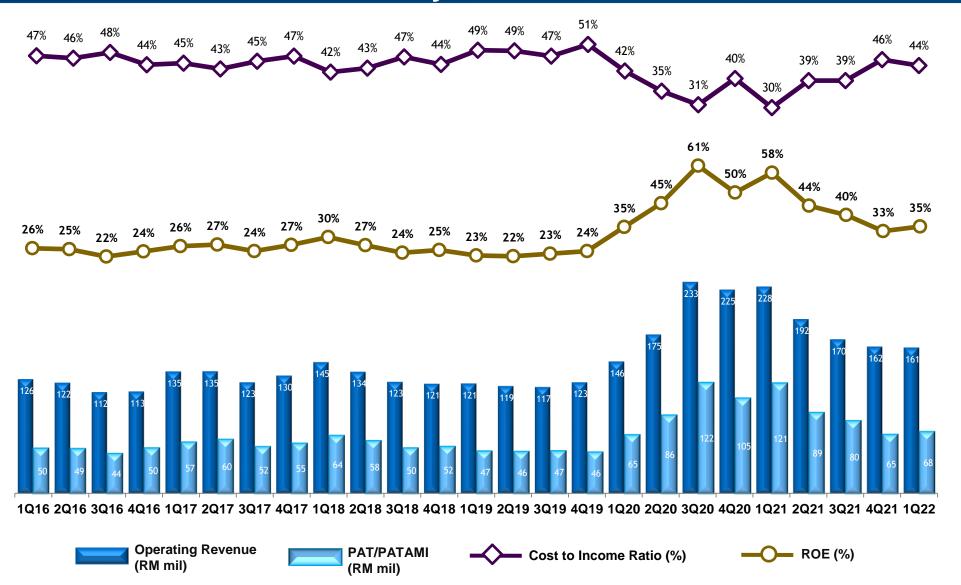
1Q2022: 8.4 sen

**5.0%** 

4Q2021: 8.0 sen

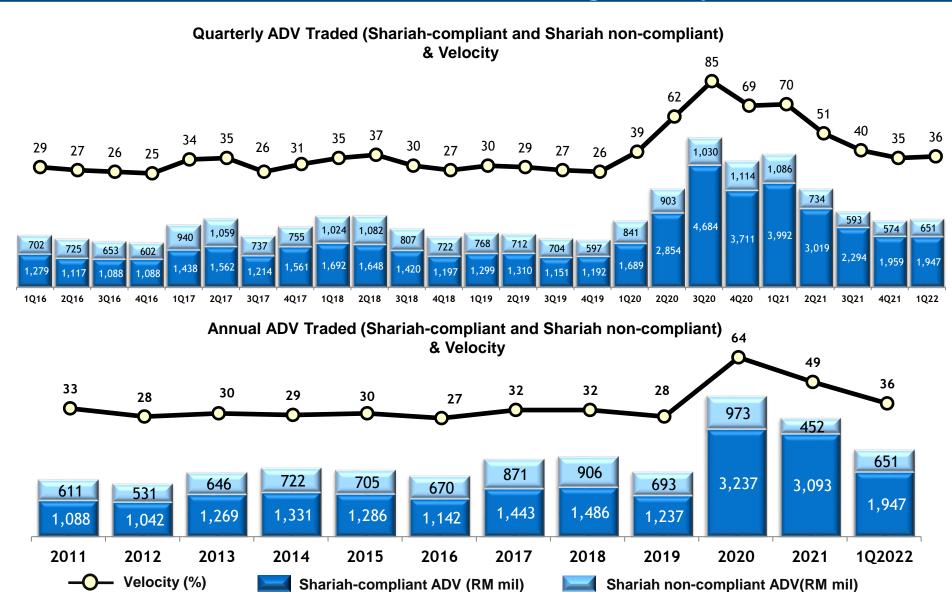


## **Quarterly Financial Trends**



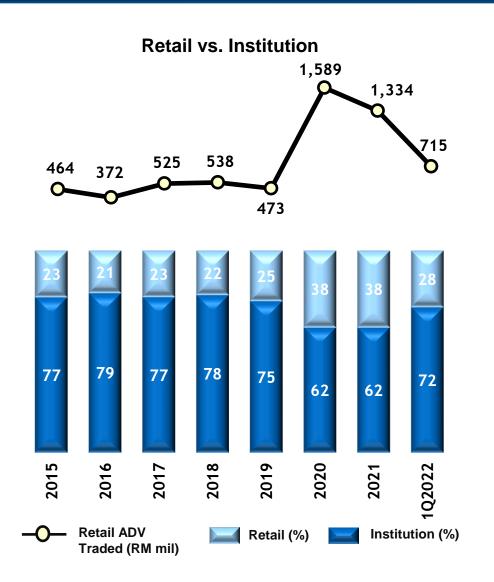


## **Securities Market Trading Activity**

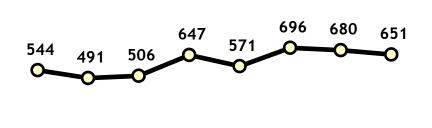


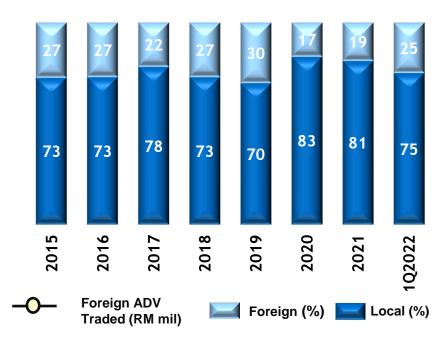


## **Securities Market Trading Participation**



#### Foreign vs. Local

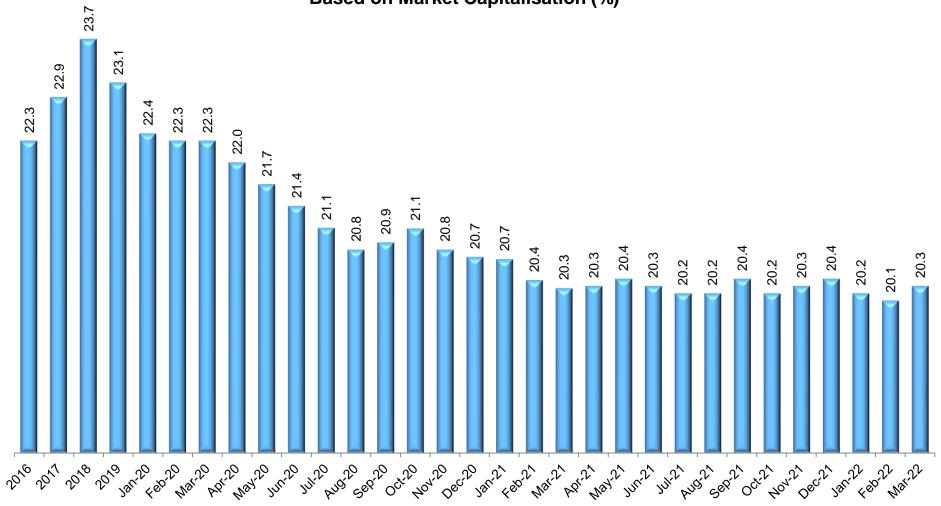






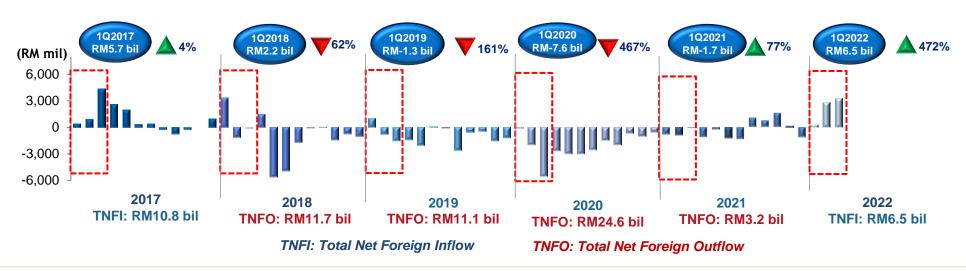
## **Securities Market Foreign Ownership**

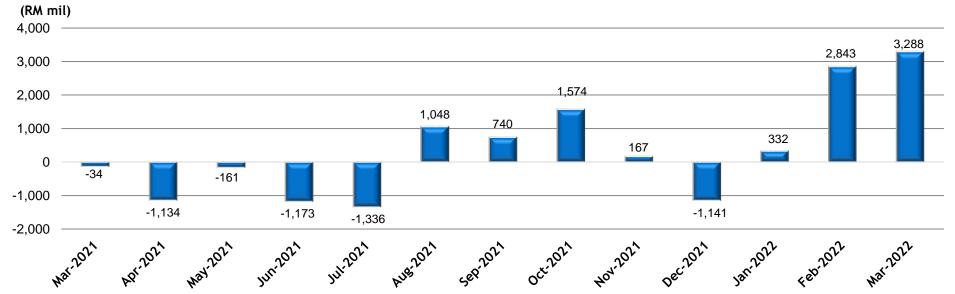






## Foreign Inflow/Outflow

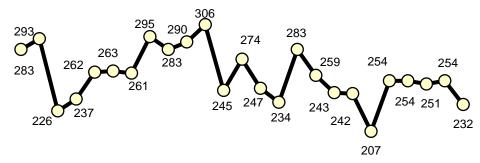


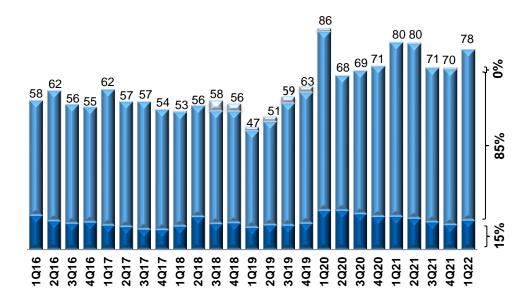




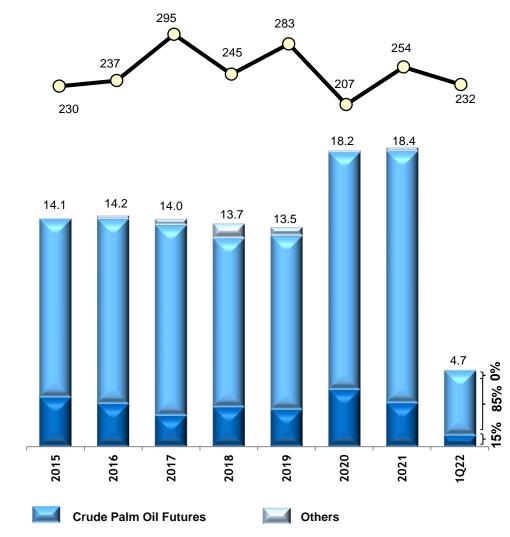
## **Derivatives Market Activity**

## Quarterly Average Daily Contracts ('000)





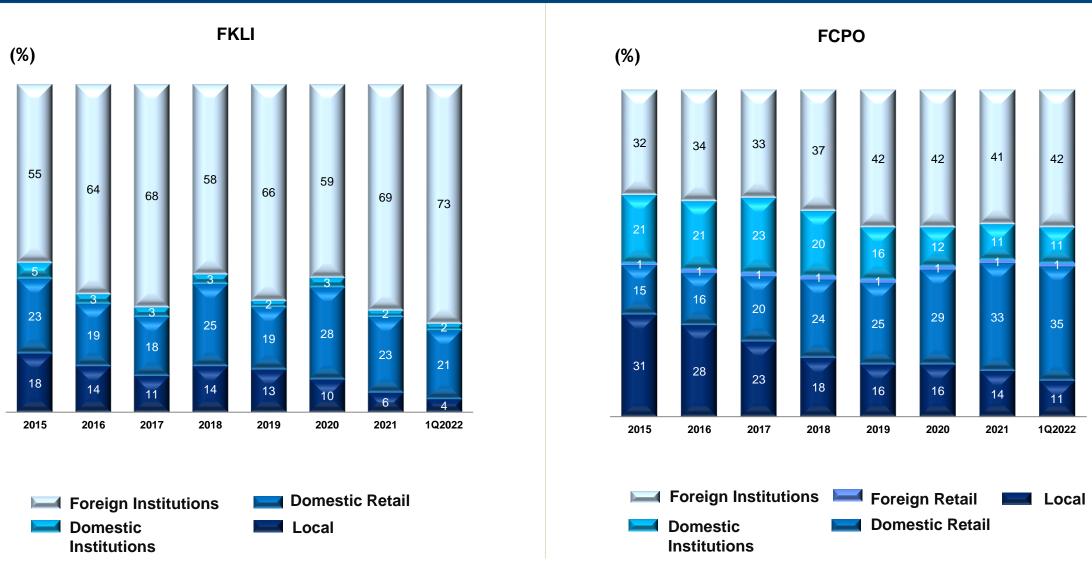
Open Interest ('000)



**Total Annual Contracts (mil)** 

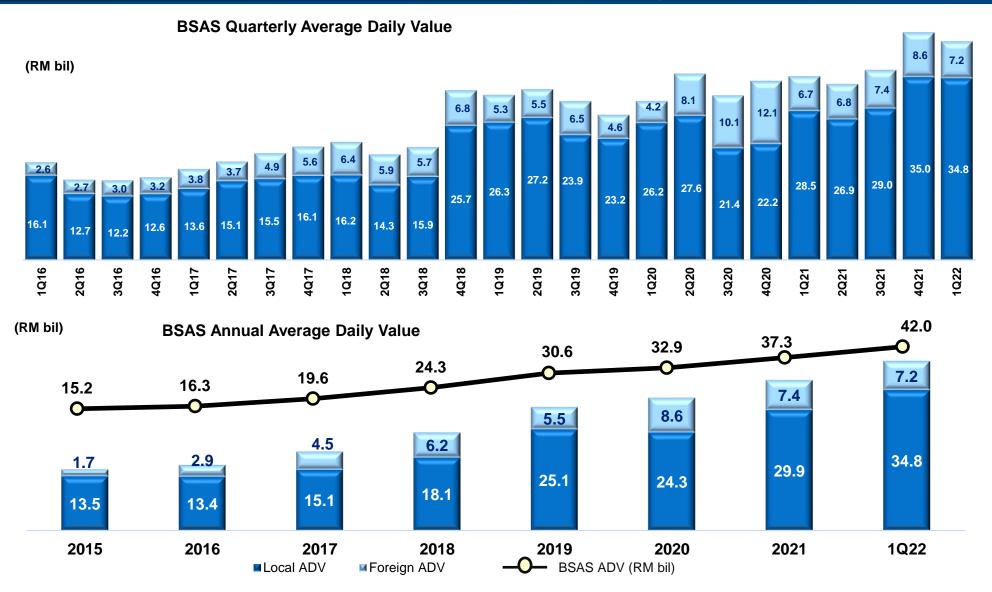


## **Derivatives Market Demography**





## **Islamic Market Activity**





#### INVESTOR RELATIONS CONTACT INFORMATION

RASMONA ABDUL RAHMAN rasmona@bursamalaysia.com 603-2034 7175

RAFIDAH AZIZ rafidahaziz@bursamalaysia.com 603-2034 7262

E-mail: ir@bursamalaysia.com



#### DISCLAIMER:

These presentation slides are owned by Bursa Malaysia Berhad and/or the Bursa Malaysia group of companies ("Bursa Malaysia"). Whilst Bursa Malaysia endeavors to ensure that the contents in this presentation are accurate, complete, current and have been obtained from sources believed by Bursa Malaysia to be accurate and reliable, neither Bursa Malaysia or the presenter of this presentation make any warranty, express or implied, nor assume any legal liability or responsibility for the accuracy, completeness or currency of the contents of this presentation. In no event shall Bursa Malaysia be liable for any claim, however arising, out of or in relation to this presentation.

This document shall be used solely for the purpose it was circulated to you. This document is owned by Bursa Malaysia Berhad and/or the Bursa Malaysia group of companies ("Bursa Malaysia"). No part of the document is to be produced or transmitted in any form or by any means, electronic or mechanical, including photocopying, recording or any information storage and retrieval system, without permission in writing from Bursa Malaysia.

Copyright Bursa Malaysia Berhad 2022 (30632-P)