

# 3Q 2013 Financial Results



23 October 2013

# Highlights

# Financial Highlights

Better performance across all markets



Key Financials	9M 2013	9M 2013 Vs. 9M 2012	3Q 2013	3Q 2013 vs. 3Q 2012
Operating Revenue (RM million)	335.9	14% ▲	112.1	16% ▲
PATAMI (RM million)	139.2	21% ▲	46.2	27% ▲
EPS (sen)	26.2	21% ▲	8.7	26% ▲
Cost-to-Income Ratio (%)	45	6% ▼	46	5% ▼
Annualised ROE (%)	23	24% ▲	22	27% ▲

- Higher operating revenue & PATAMI for 9M13 due to stronger performance from the securities and derivatives markets.
- Higher securities market revenue contributed by more active trading and higher foreign participation.
- Higher derivatives market revenue due to increased foreign participation for FCPO and higher volatility in the FBMKLCI.

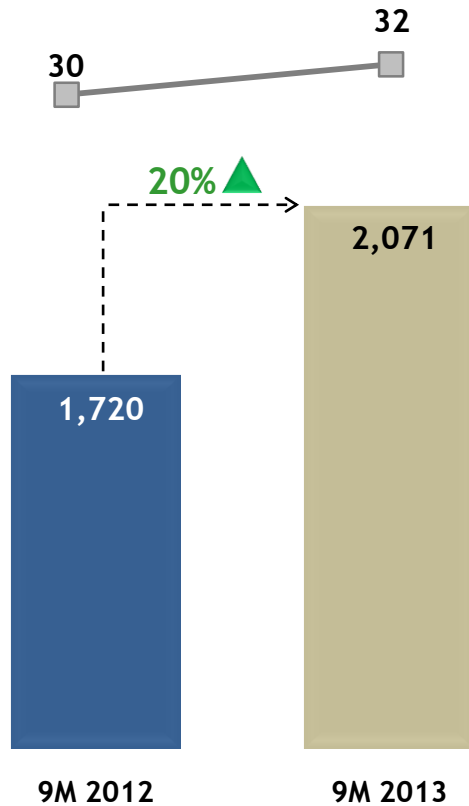
# Market Performance

# Securities Market Overview

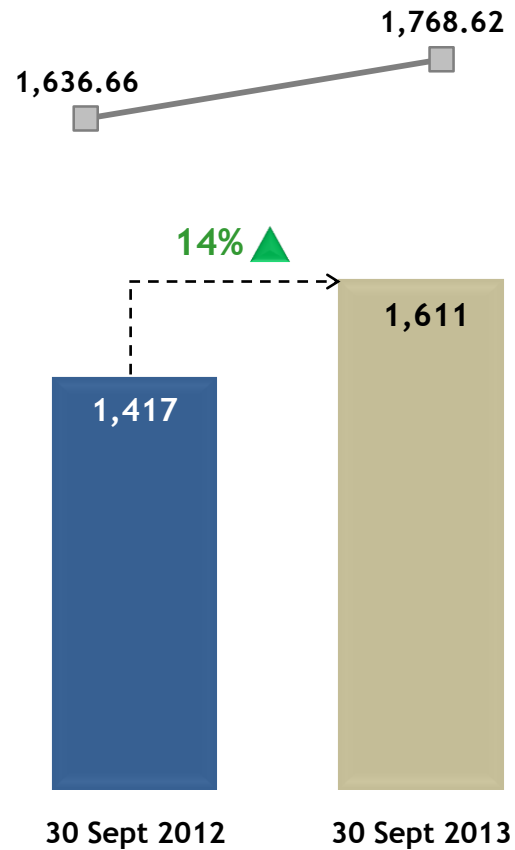
Market capitalisation and FBMKLCI reached new heights



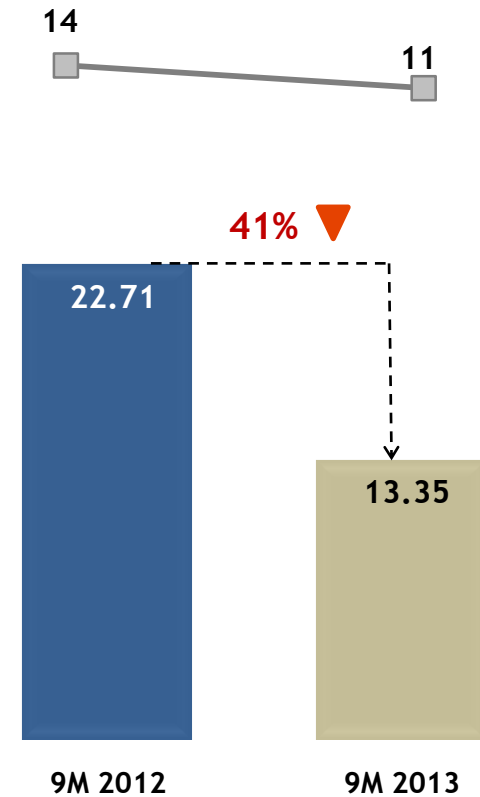
Average Daily Value (OMT+DBT)  
(RM mil)



Market Capitalisation (RM bil)



Fund Raised from New Listings &  
Secondary Market (RM bil)



—■— Velocity (%)

—■— FBMKLCI

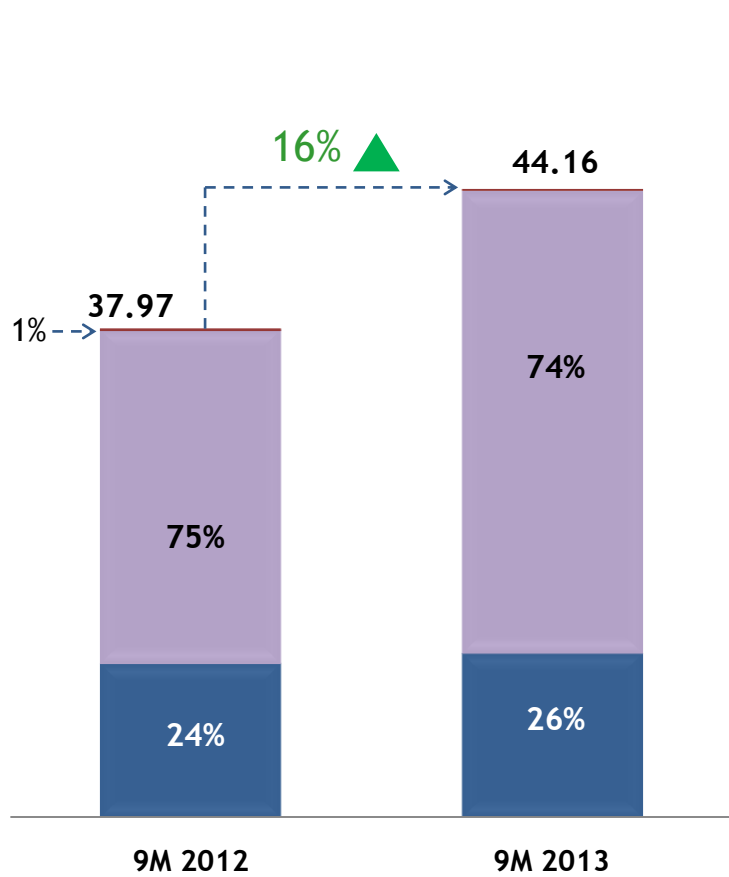
—■— No. of New Listing

# Derivatives Market Overview

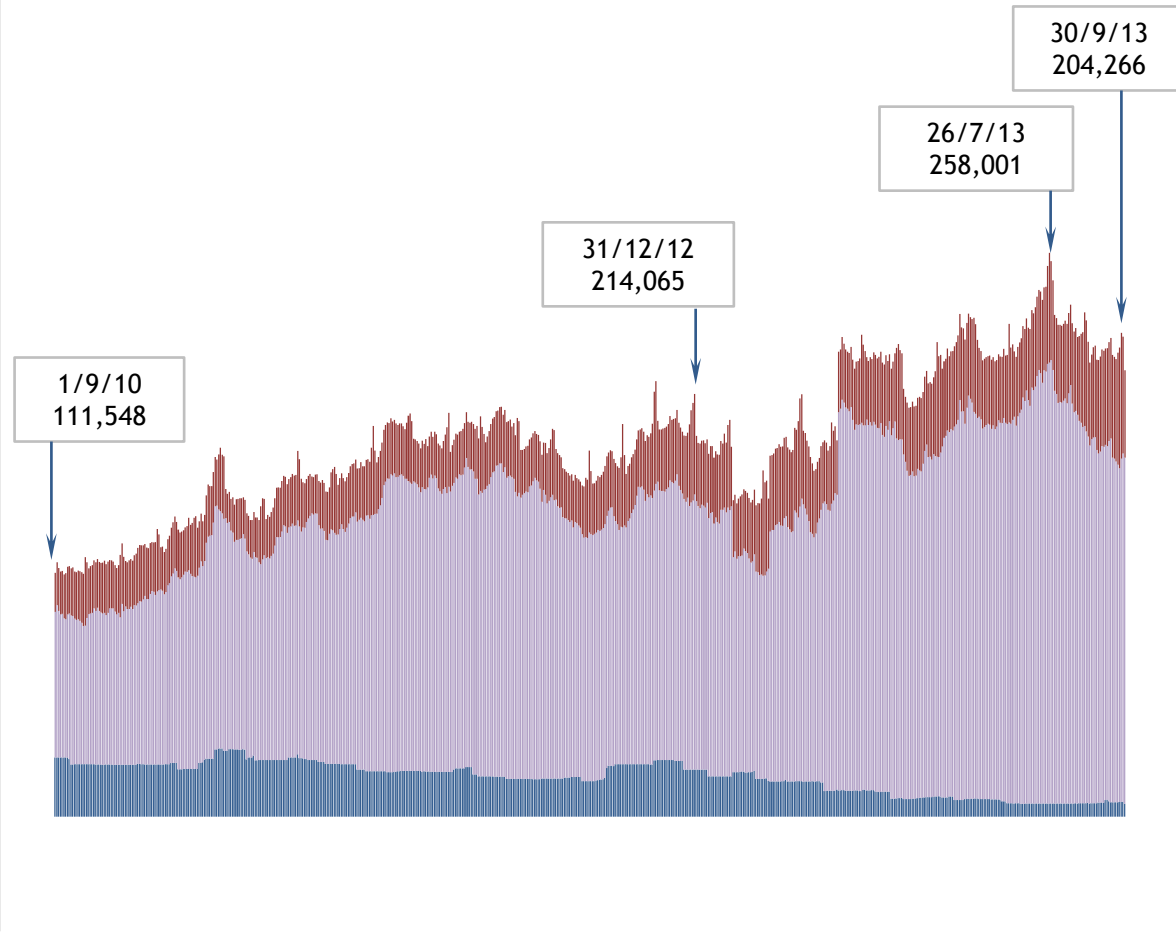
Gold Futures Contract was launched on 7 October 2013



Average Daily Contracts (000')



Open Interest since Migration to Globex®



Others

Crude Palm Oil Futures

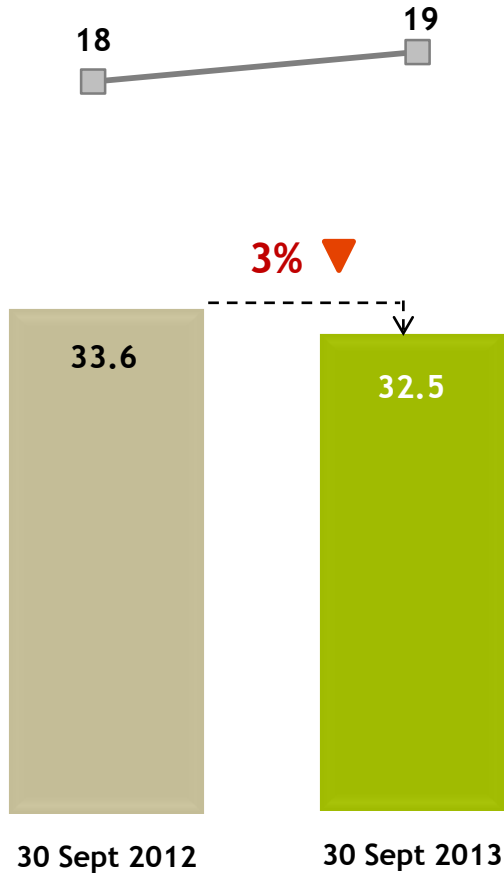
FBMKLCI Futures

# Islamic Market Overview

Continuous growth in BSAS ADV

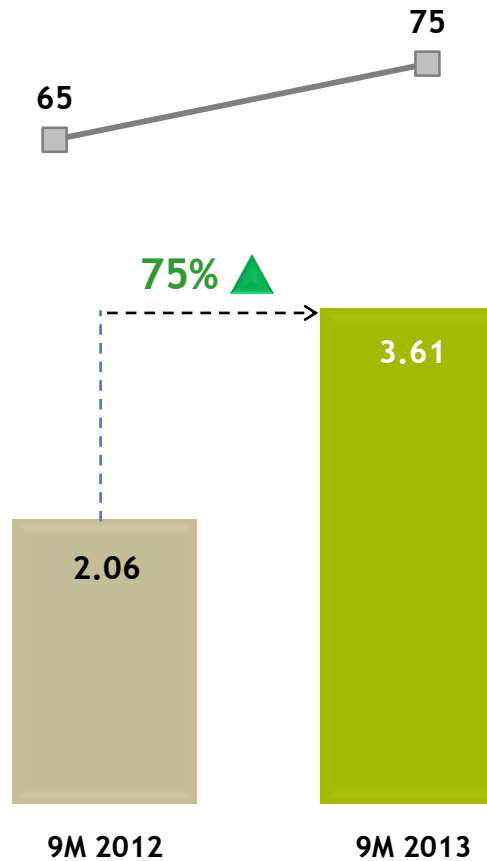


### Sukuk Listing (USD\$ bil)



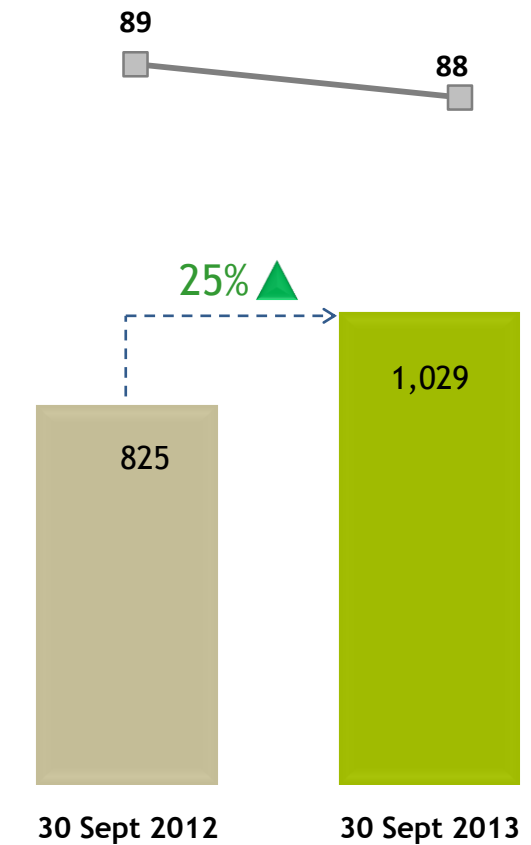
—■— No. of Sukuk

### Bursa Suq Al-Sila' ADV (RM bil)



—■— No. of Trading Participants

### Market Capitalisation of Shari'ah Compliant Stocks (RM bil)



—■— % of Shari'ah Compliant Stocks

## Focus Area and Strategy

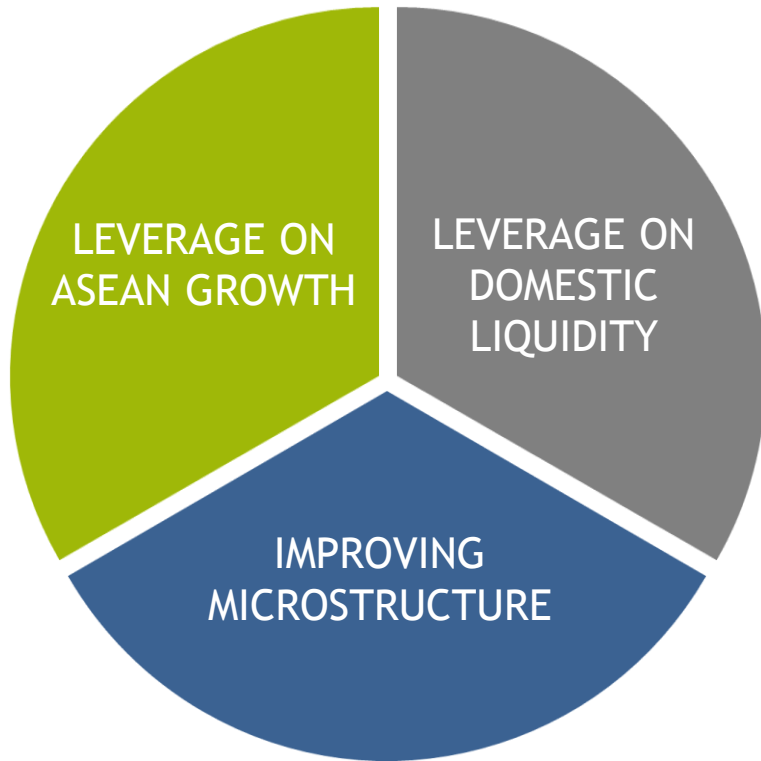


# Focus Area in 2013 and Beyond

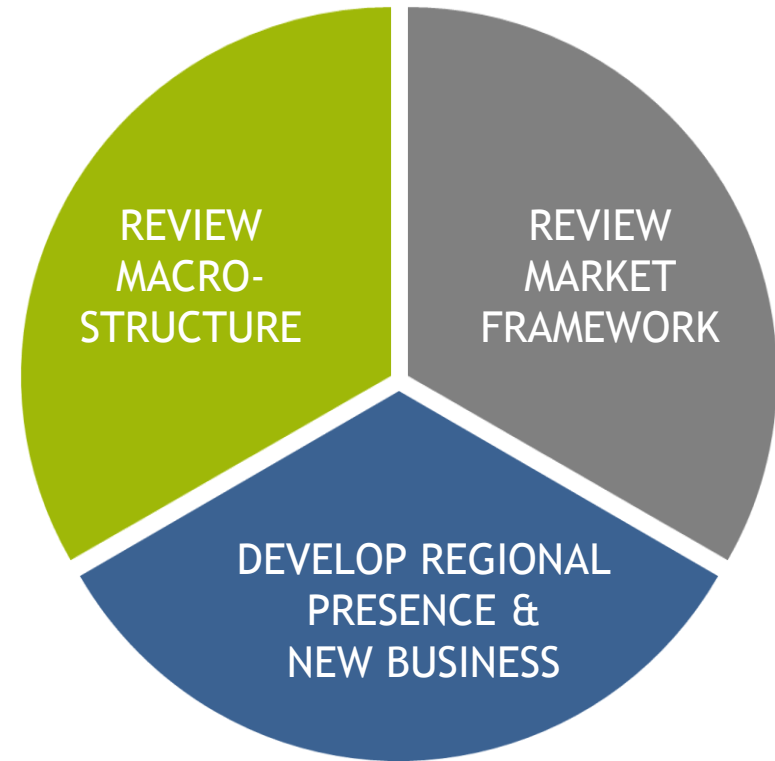
To establish strong regional presence



## Focus 1: Value Extraction



## Focus 2: Build for the Future



# Our 2013 Business Plans

Major initiatives to build a competitive marketplace



SI 1

Create a More  
Facilitative TRADING  
ENVIRONMENT

- ✓ E-Rights
- ✓ Establishment of futures-only branch offices
- ✓ Widening coverage of RSS & SBL
- ✓ Retail Strategy
  - BTS Replacement

SI 2

Facilitate More  
TRADABLE  
ALTERNATIVES

- ✓ ETBS
- ✓ Stapled Securities framework
- ✓ Business Trusts framework
- ✓ New Derivatives Product - Gold Futures Contract
  - New ETFs

SI 3

Reshape  
MARKET STRUCTURE  
& FRAMEWORK

- ✓ Revamped of Business Rules for Securities Brokers
- ✓ NLT for derivatives options
- ✓ Establishment of CMTF
  - Liberalisation of Derivatives market membership structure

SI 4

REGIONAL  
MARKETPLACE  
with Global Access  
(Centre of ASEAN)

- ✓ PLCs profiling
- ✓ ASEAN Exchanges

Note : SI-Strategic Intent

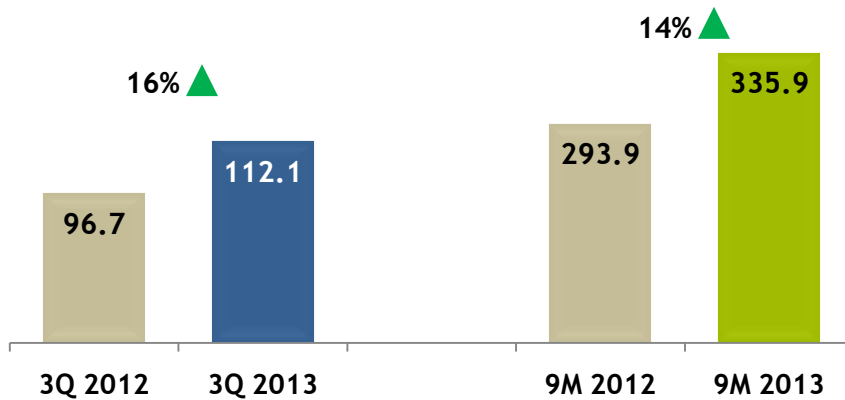
# Financial Review

# Financial Snapshot

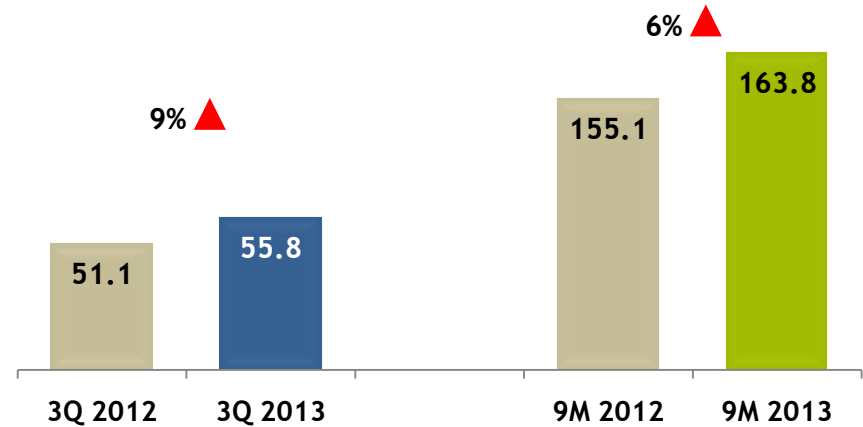
Strong financial performance



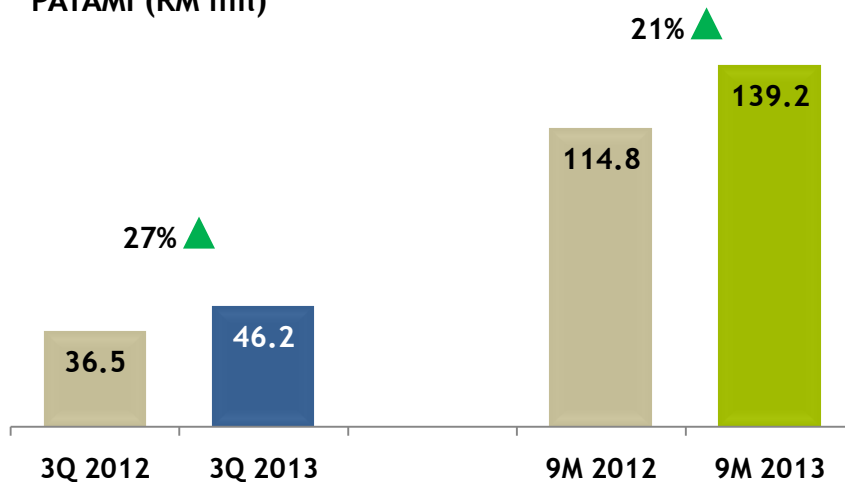
Operating revenue (RM mil)



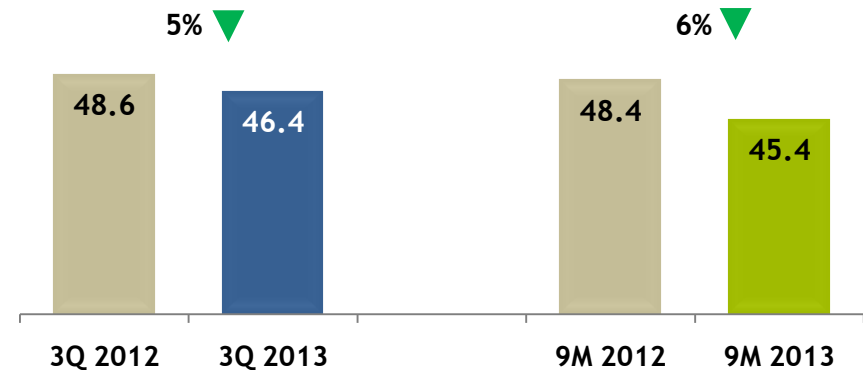
Operating expenses (RM mil)



PATAMI (RM mil)

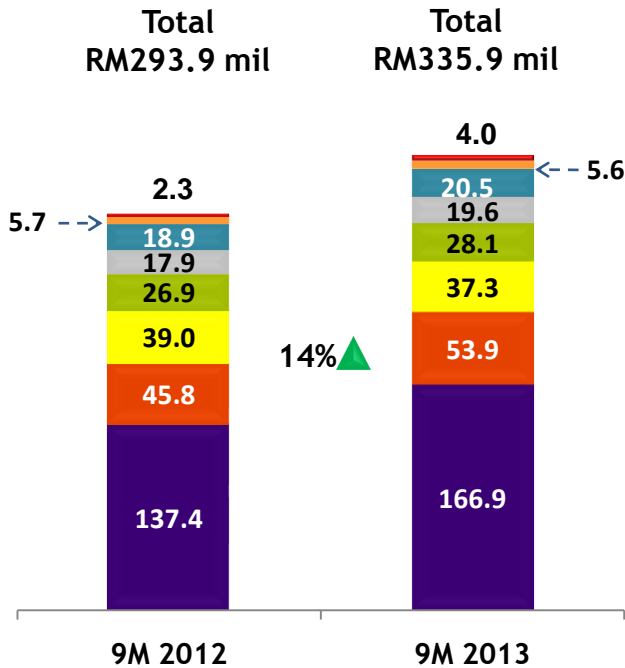


Cost-to-income (%)

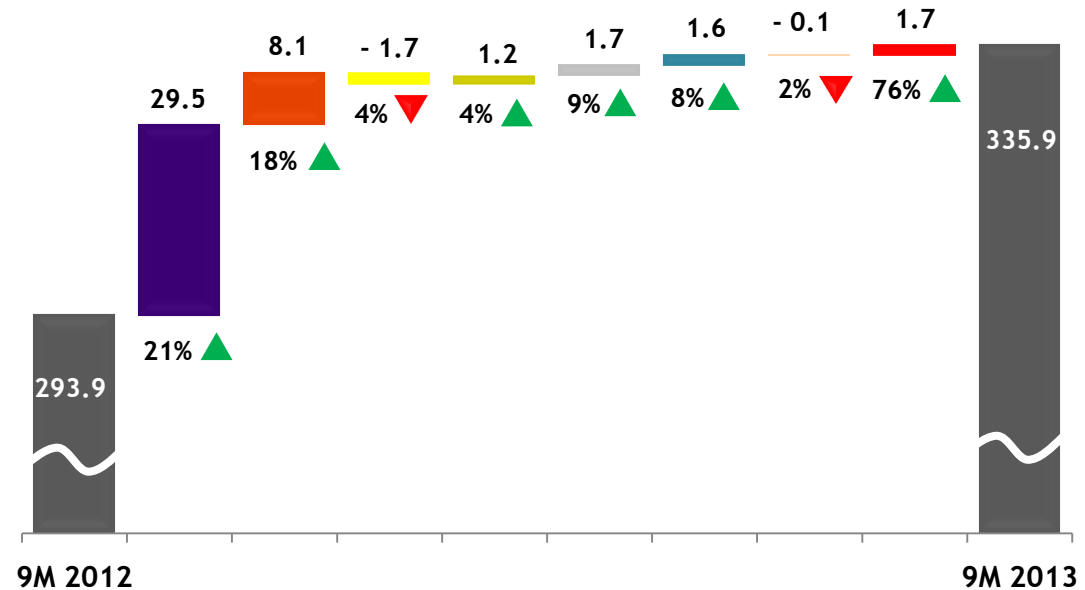


# Operating Revenue

Revenue boosted by trading activities in securities and derivatives markets



## Growth contribution by revenue streams: (RM mil)



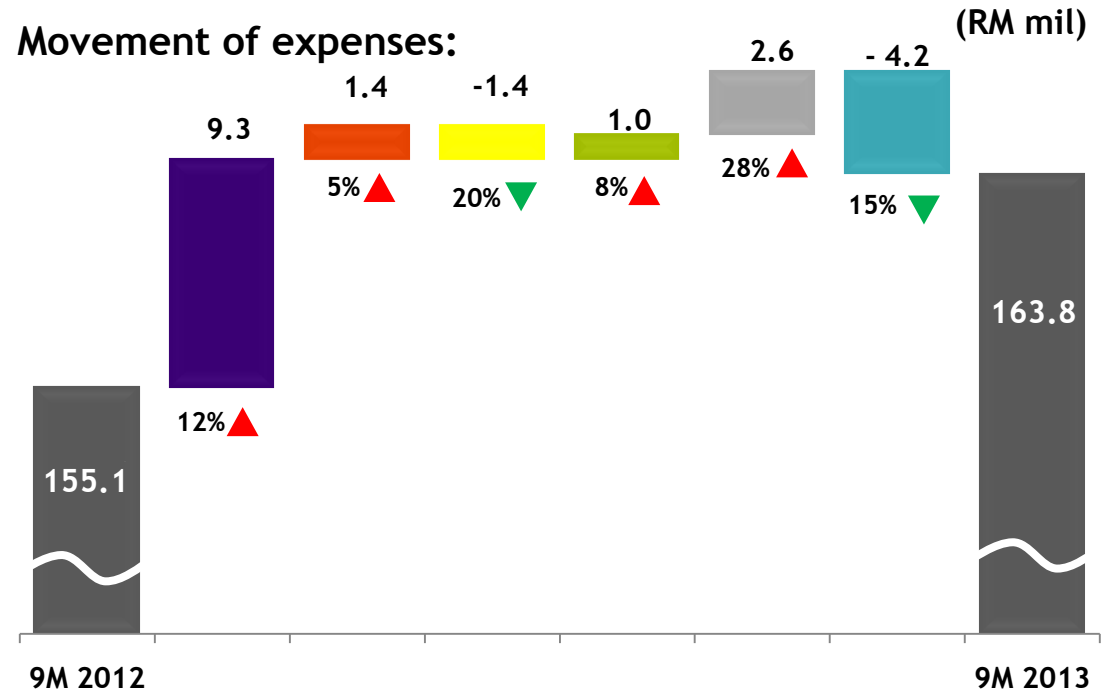
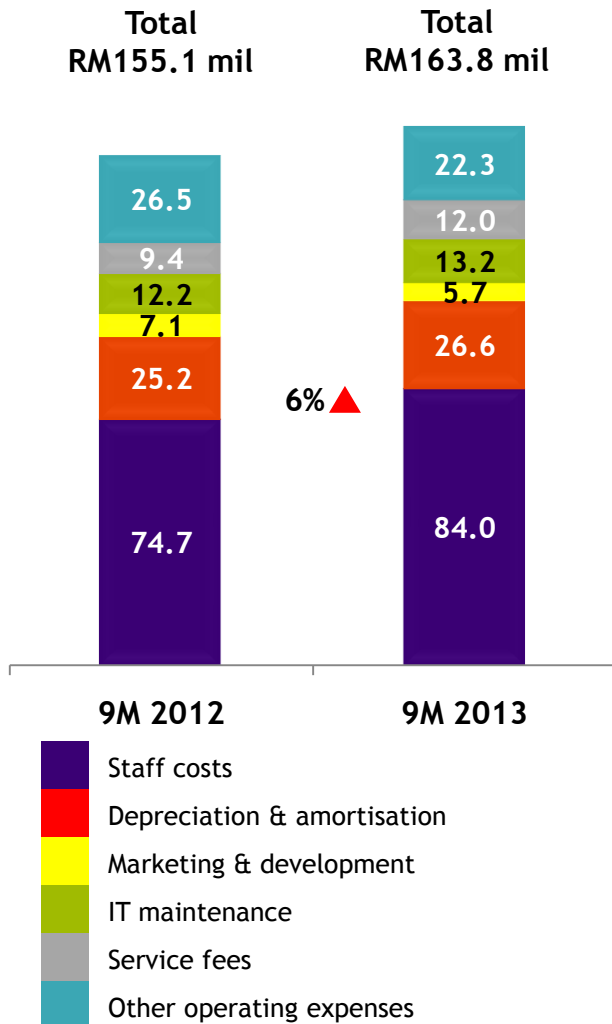
- Securities Trading Revenue
- Derivatives Trading Revenue
- Listing & Issuer Services
- Depository Services
- Market Data
- Membership Services & Connectivity
- Other Operating Revenue
- BSAS Trading Revenue

## Commentaries

- Increased securities market revenue contributed by higher domestic and foreign trading participation.
- Higher derivatives market revenue due to increased foreign participation for FCPO and higher volatility in the FBMKLCI.

# Operating Expenses

## Investing in sustainability



### Commentaries

- Higher staff cost due to continued efforts to build employees capabilities and capacity.
- Higher service fee in line with increase in derivatives contracts volume.

# Conclusion

Malaysia's economy is expected to remain resilient, supported by its strong domestic demand and public spending.

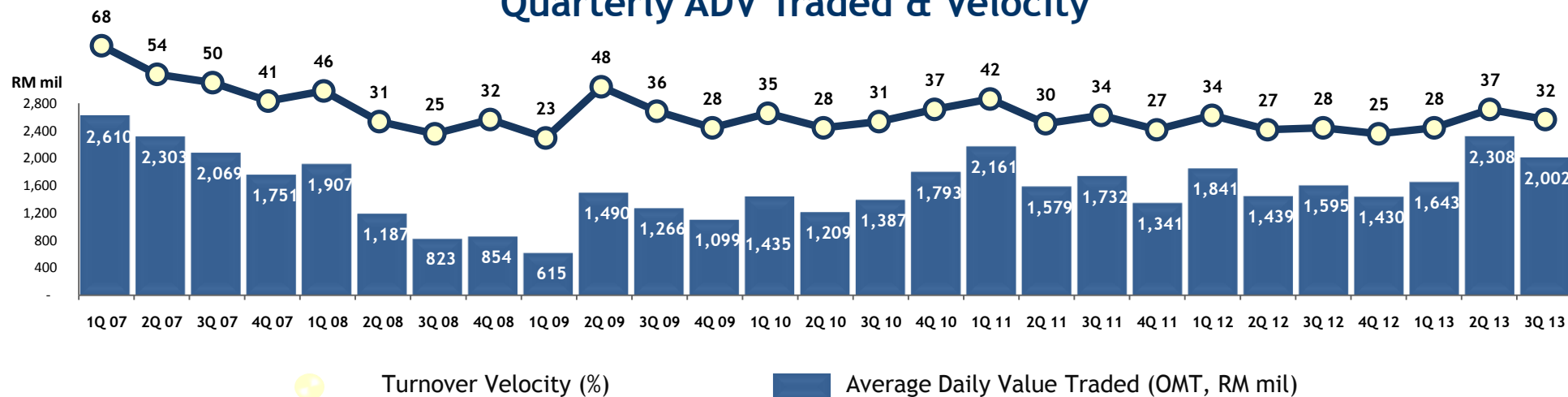
Bursa Malaysia will continue to:

- Extract value from Bursa Malaysia's initiatives;
- Improve business efficiency and effectiveness;
- Provide a more facilitative trading environment through upgrading systems and infrastructure as well as stakeholder engagement.

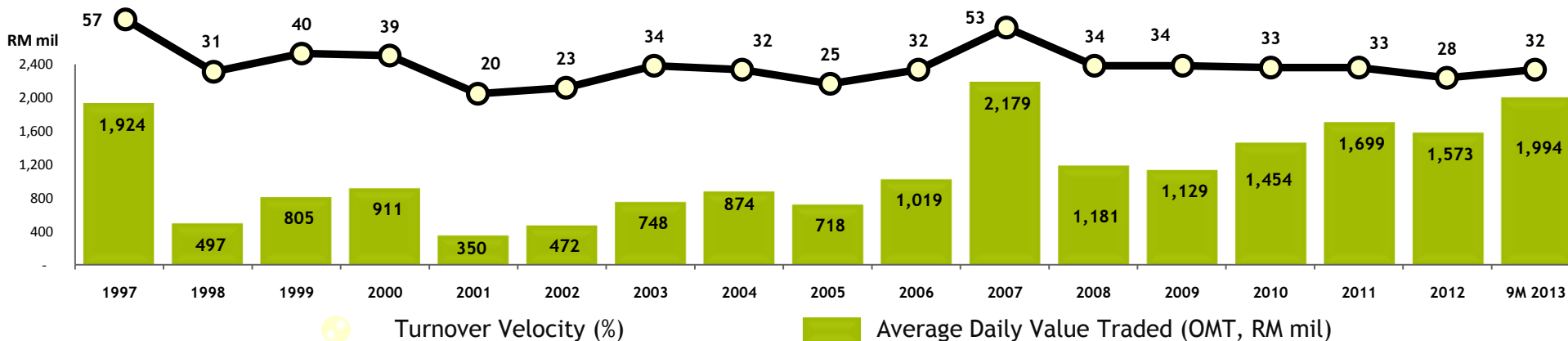


# Appendices

## Quarterly ADV Traded & Velocity

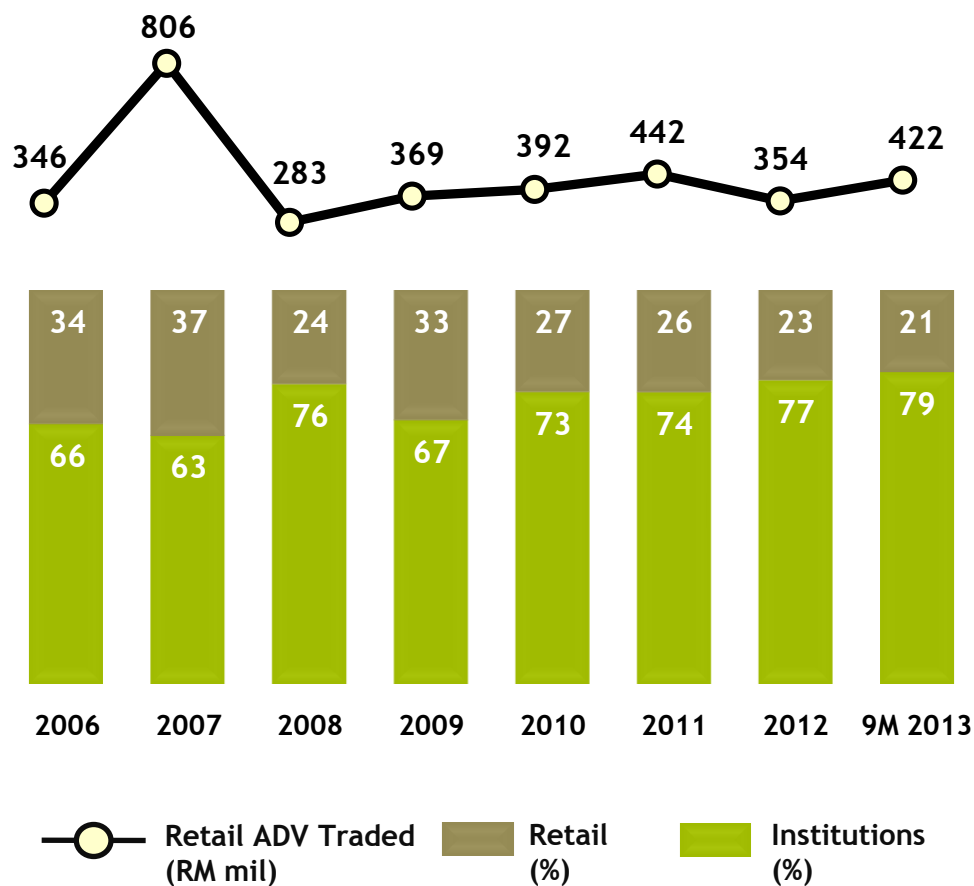


## Annual ADV Traded & Velocity

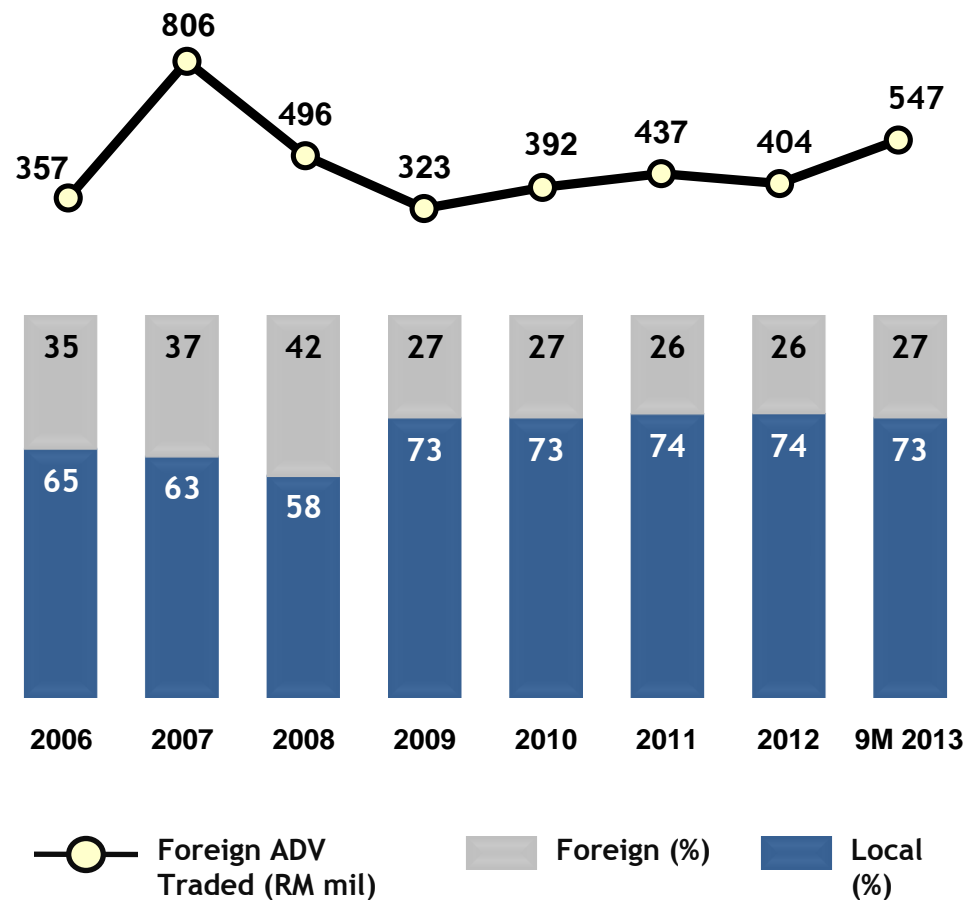


# Securities Market Trading Participation

## Retail vs Institutions



## Foreign vs Local

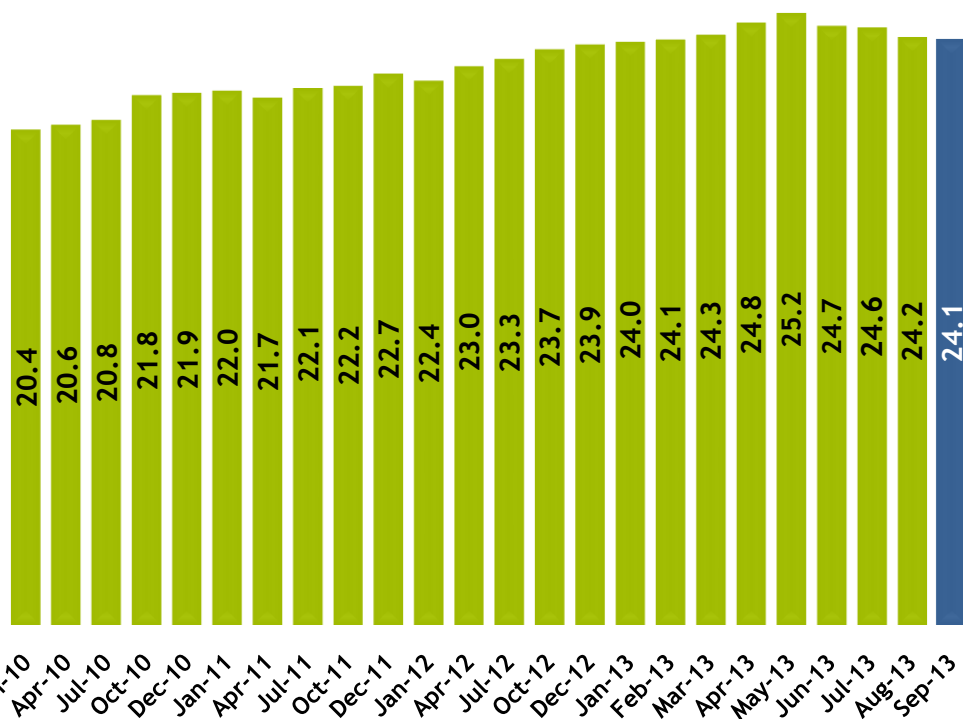


From 2006 to 2009, the statistics were based on Brokers' submission. From 2010 onwards statistics were based on Bursa's internal system.

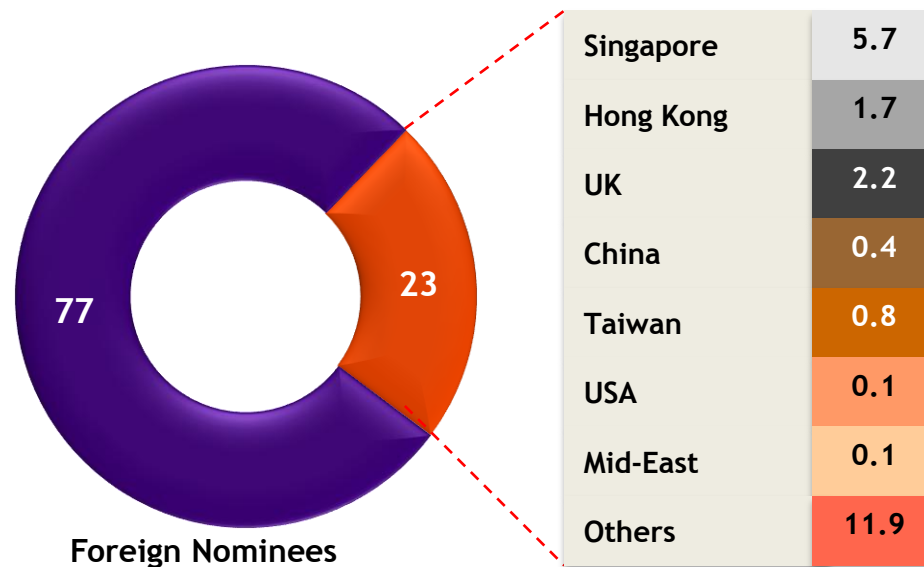
# Securities Market Foreign Ownership

Based on Market Capitalisation  
(as at month end)

(%)

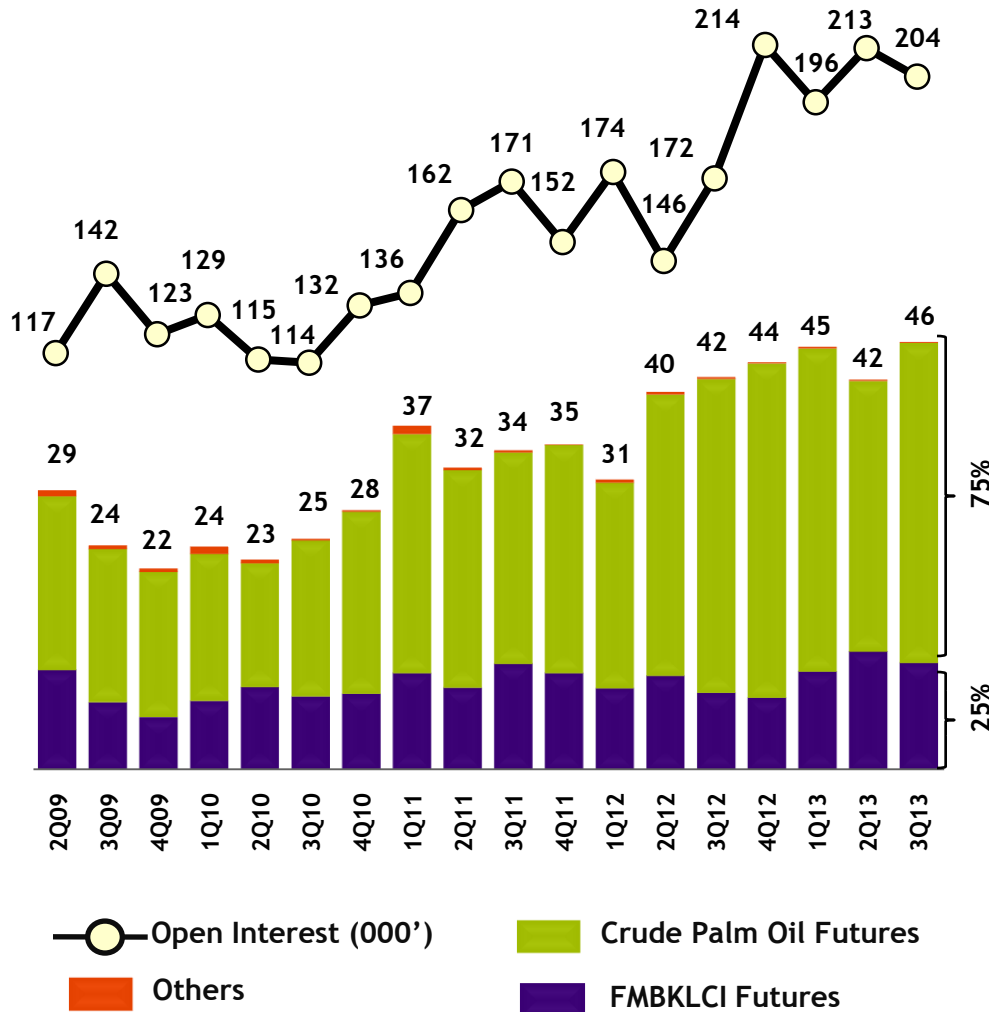


Foreign Ownership by Nationality (%)

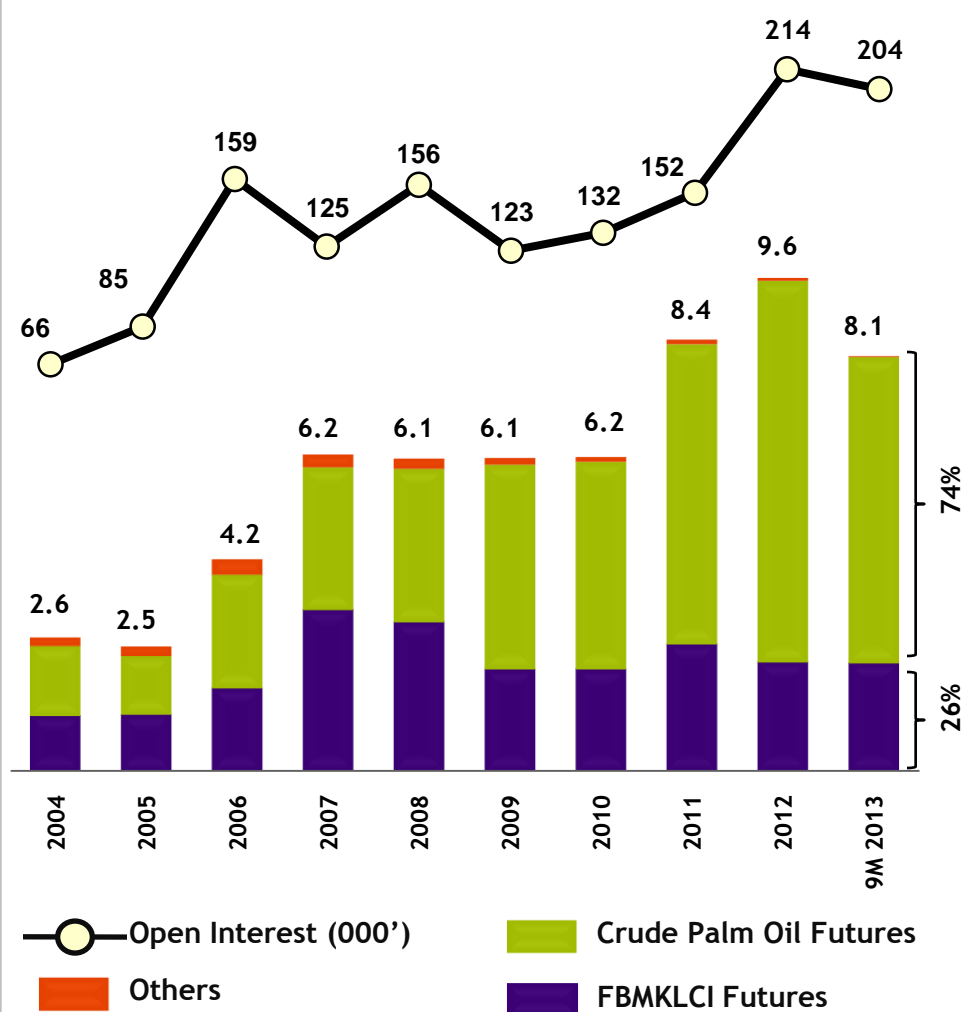


# Derivatives Market Activity

Quarterly (Average Daily Contracts 000')



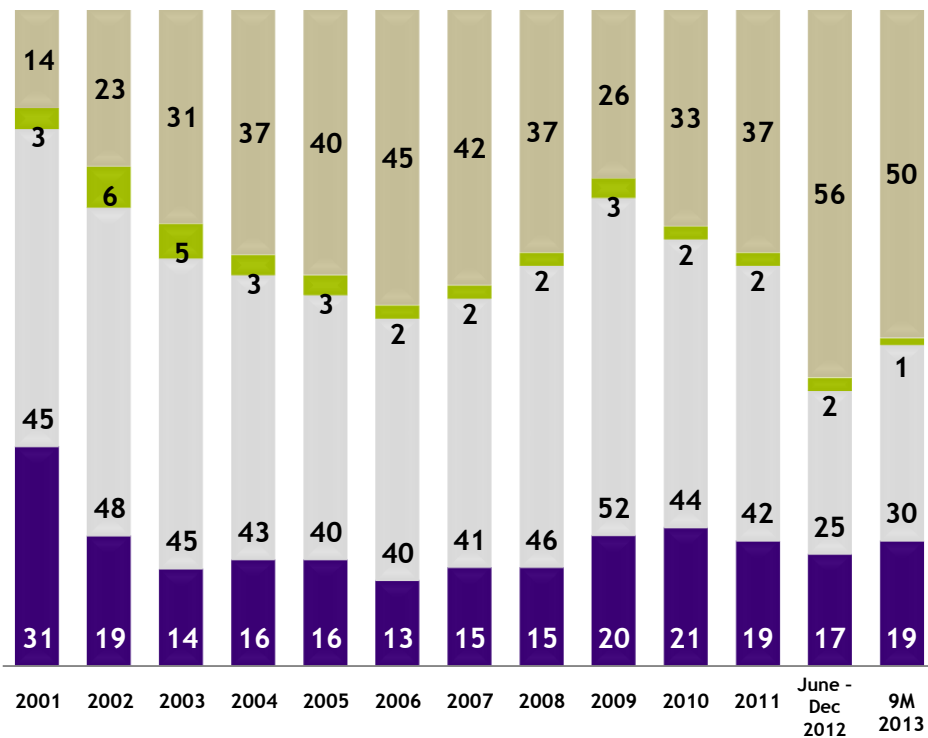
Total Annual Contract (Mil)



# Derivatives Market Demography

## FKLI

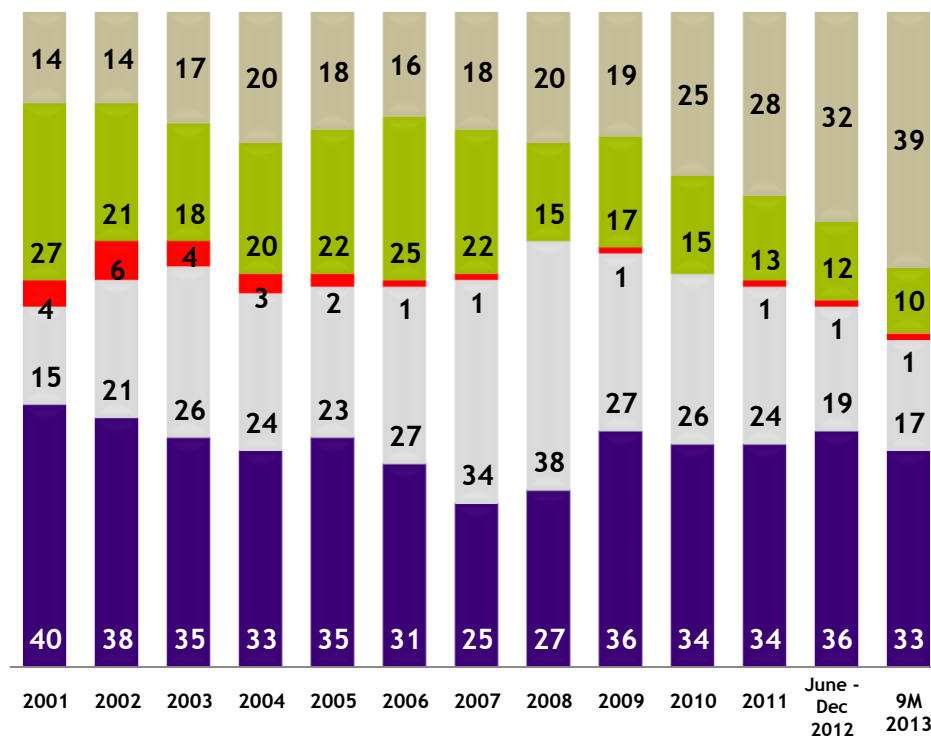
(%)



Domestic Retail  
 Local  
 Domestic Institutions  
 Foreign Institutions

## FCPO

(%)



Local  
 Domestic Retail  
 Foreign Retail  
 Domestic Institutions  
 Foreign Institutions

# Thank You

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