



3Q 2015 Financial Results

23 October 2015



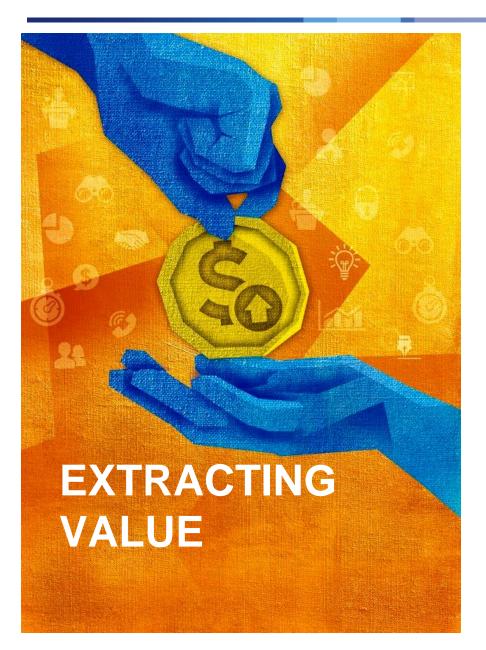
AGENDA



FINANCIAL HIGHLIGHTS & MARKET PERFORMANCE FINANCIAL REVIEW **FOCUS AREA & CONCLUSION APPENDICES**

FINANCIAL HIGHLIGHTS & MARKET PERFORMANCE





- Financial Highlights
- 9 Months Financial Trend
- Securities Market Overview
- Derivatives Market Overview
- Islamic Capital Market Overview

Financial Highlights

Growth in 9M 2015 PATAMI despite a challenging 3Q 2015



Financial Items	9M 2015	9M 2015 vs. 9M 2014	3Q 2015	3Q 2015 vs. 3Q 2014
Operating Revenue (RM million)	362.5	3.1 %	122.0	a 0.9%
Operating Expenses (RM million)	174.7	1.0%	56.9	2.9 %
PATAMI (RM million)	148.0	2.0 %	51.5	3.1%
EPS (sen)	27.7	1.8 %	9.6	4.0%
Cost to Income Ratio (%)	46%	-	44%	▲ 1 percentage point
Annualised ROE (%)	26%	-	27%	2 percentage points

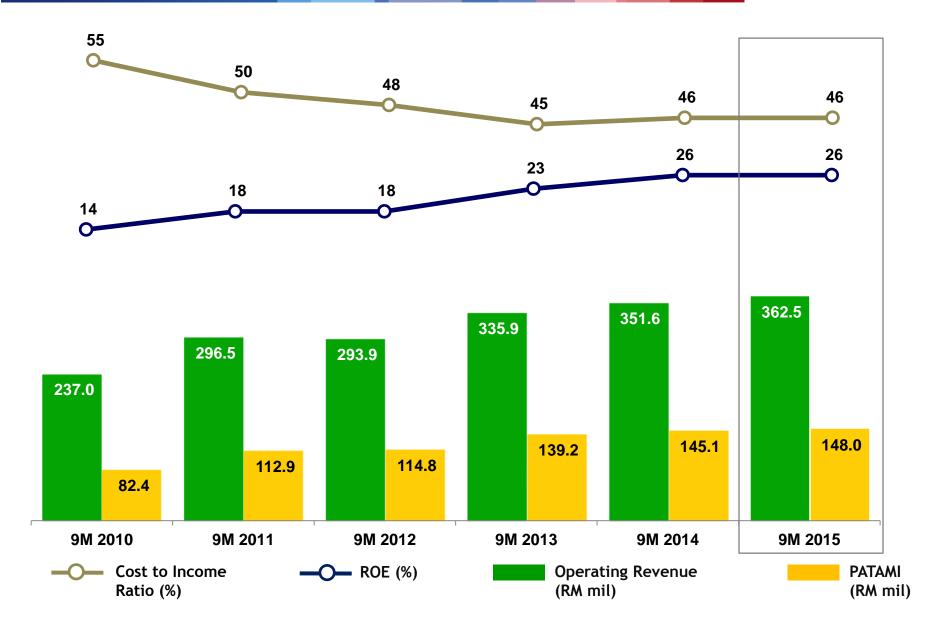
9M2015 vs.9M2014:

- Growth in operating revenue attributed to solid performance from Derivatives and Islamic Capital Market (ICM), while costs increased marginally.
- Cost to Income ratio and ROE remained stable at 46% and 26% respectively in 9M 2015.

9 Months Financial Trend

Continuous improvement in the last 6 years

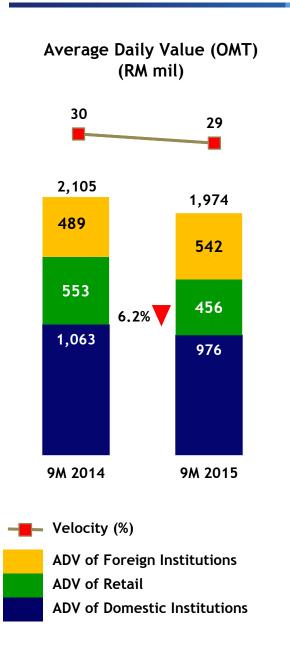


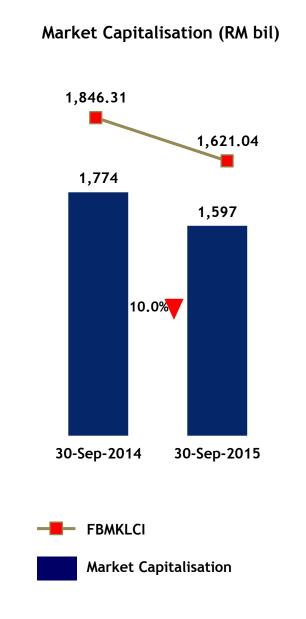


Securities Market Overview

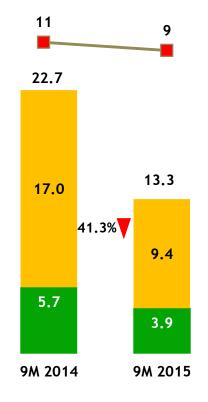
Lower ADV due to lower retail participation







Fund Raised from New Listings & Secondary Market (RM bil)

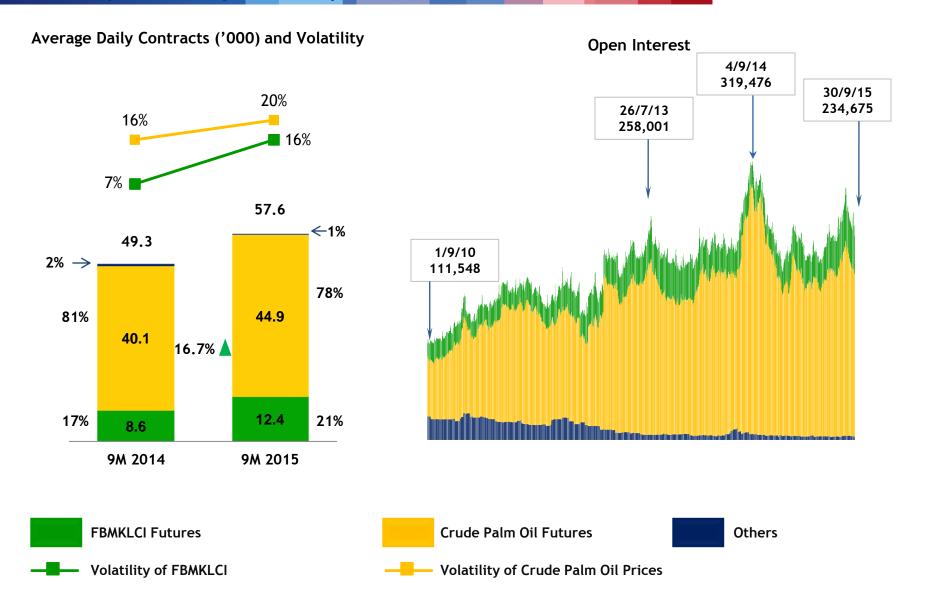




Derivatives Market Overview

ADC lifted by volatility in CPO prices & FBM KLCI

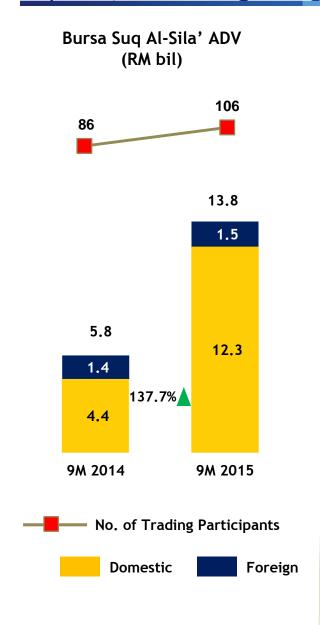


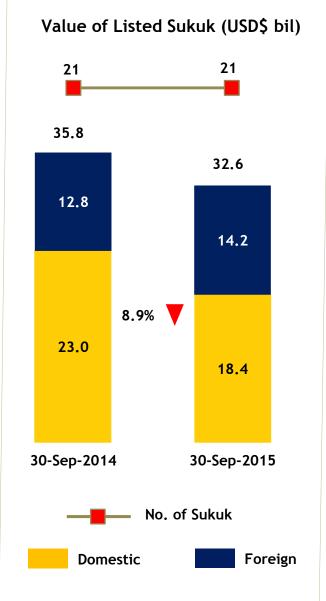


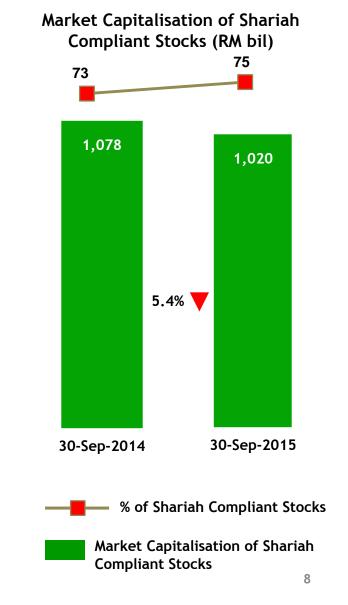
Islamic Capital Market Overview

Strong growth in BSAS trading driven by the conversion of Murabaha deposits, as well as growing interest in tenor based pricing



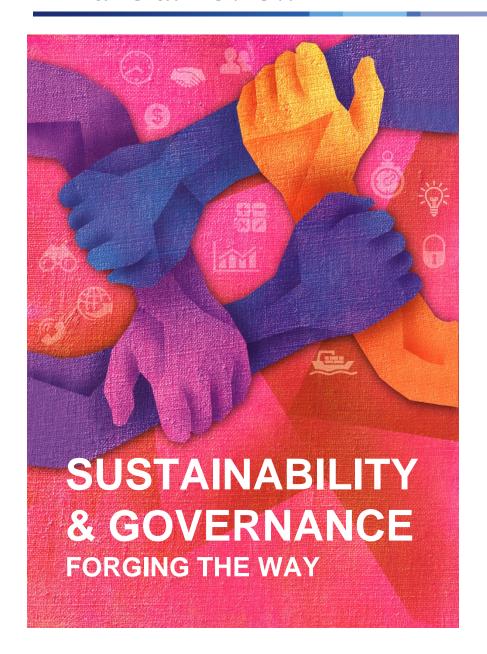






Financial Review



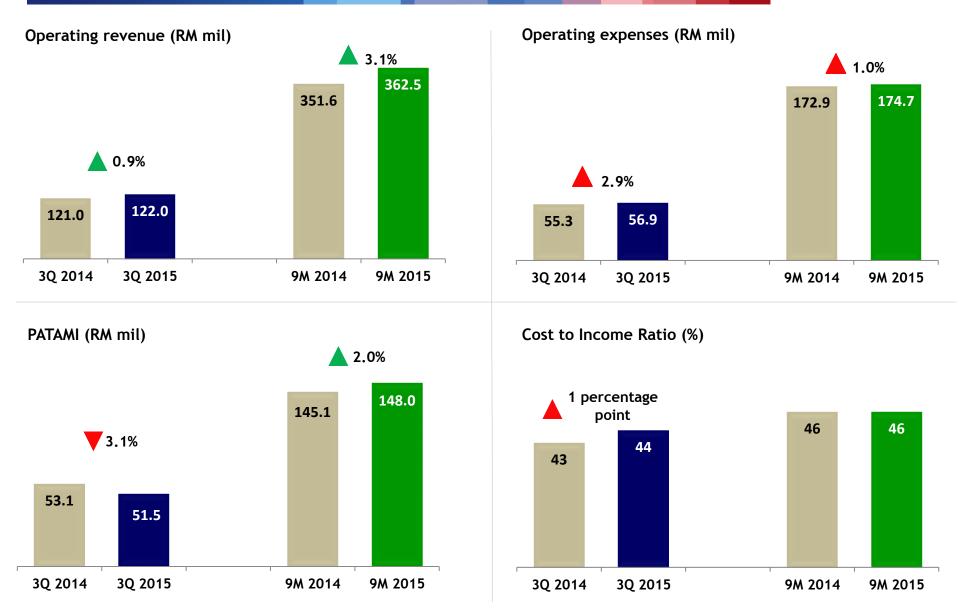


- Financial Snapshot
- Operating Revenue
- Operating Expenses

Financial Snapshot

Improved 9 months performance despite lower 3Q results

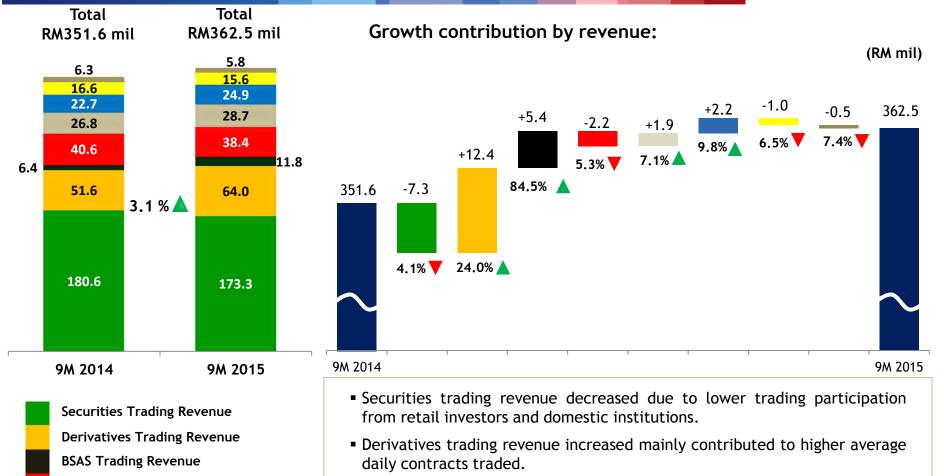




Operating Revenue

Growth attributed to higher trading in Derivatives and ICM





- BSAS trading revenue increased due to higher conversion of deposits to Murabaha, as well as growing interest in tenor based pricing.
- Listing and issuer services revenue decreased resulting from the absence of larger IPOs and lower number of corporate exercises in 9M 2015.
- Market data revenue increased due to higher number of subscribers.

Listing & Issuer Services

Other Operating Revenue *

Membership Services & Connectivity

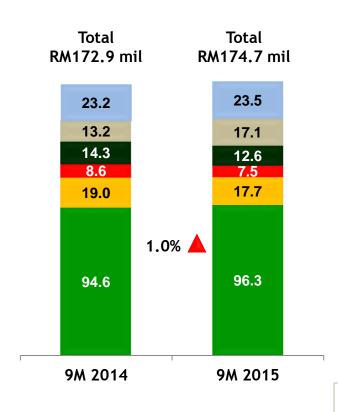
Depository Services

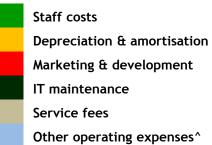
Market Data

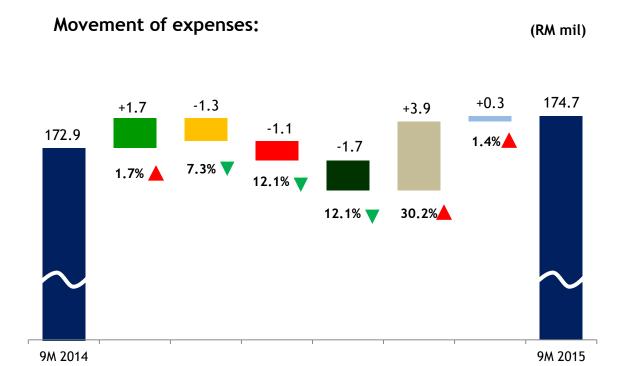
Operating Expenses

Cost optimization; marginal increase





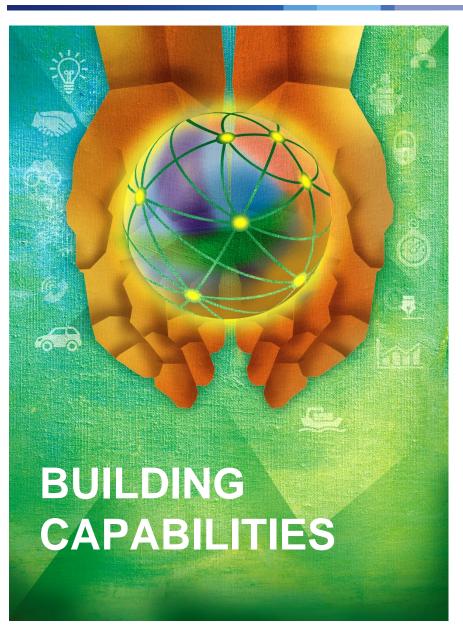




- Higher staff costs due to salary increment and higher share grant expenses.
- Depreciation and amortisation was lower following the retirement of the Derivatives Order Management System in 2014.
- Lower marketing and development expenses due to higher number of conferences and activities in 9M 2014.
- IT maintenance decreased due to completion of one-off maintenance support services for Bursa Trade Securities 2 ("BTS 2") at the end of 2014.
- Service fees increased as a result of an increase in derivatives trading volume in 9M 2015.

FOCUS AREA AND CONCLUSION





- Highlights of 9M 2015 Initiatives
- Focus Areas
- Moving Forward

Highlights of 9M 2015 Initiatives



SI 1

Create a More Facilitative TRADING ENVIRONMENT



Facilitate More
TRADABLE ALTERNATIVES

SI 3

Reshape
MARKET STRUCTURE &
FRAMEWORK



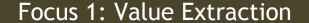
REGIONAL MARKETPLACE with Global Access (Centre of ASEAN)

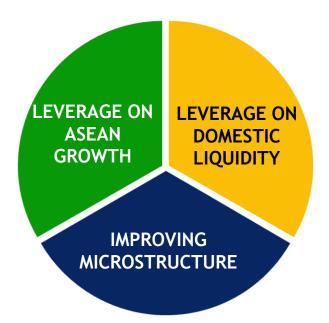
- Launched e-Services ie New Bursa Link and Online listing enquiry service
- Organised CelebTraders Learning how to invest and follow the celebs trading journey
- Issued guidance on rebate on commission for equities brokers
- Introduced new ETF MyETF MSCI SEA Islamic Dvidend
- Introduced new call and put warrants over foreign indices

- Signed Sustainable Stock Exchanges' commitment to promote sustainable performance
- Launched Sustainability Guidebook & CSR framework for PLCs
- Hosted Sustainability and Impact Investing Forum
- Obtained US CFTC approval to attract US-based commodity traders into our Derivatives Market via direct market access
- Won 'Best Emerging Exchange of the year' at Futures & Options World Awards Asia
- Won 'Best Islamic Exchange 2015' for Bursa Suq Al-Sila' performance at the Global Islamic Finance Awards

Focus Areas







Focus 2: Build for the Future



SI 1

Create a More Facilitative TRADING ENVIRONMENT SI 2

Facilitate More TRADABLE ALTERNATIVES

SI 3

Reshape MARKET STRUCTURE & FRAMEWORK SI 4

REGIONAL MARKETPLACE with Global Access (Centre of ASEAN)

Moving Forward



Securities Market

Trading activities are expected to continue to be influenced by the global and domestic developments as corporate earnings are likely to be impacted. The support from domestic liquidity and our outreach programmes as well as the ability to provide diversified and investable products to the existing and potential investors are crucial to the performance of our market in this volatile environment.

Derivatives Market

The increased volatility of the underlying products for FCPO and FKLI has benefited the Derivatives Market. Increasing palm oil imports by India, the effects from the hot El Nino weather pattern and stocking up by China are the supporting elements amidst the recent commodities rout. The uncertainty in FBM KLCI has also resulted in significant increased trading activities on FKLI. The Derivatives Market is expected to continue to benefit from the factors outlined above.

Islamic Capital Market

Malaysia remains amongst the healthiest Islamic economy environment worldwide¹ that will underpin the interest of its Shariah compliant securities, despite the current global economic situation. Increased adoption of Murabaha and Tawarruq' contracts in the domestic market for liquidity management as well as the tenor based pricing have deepened the usage and will further spur the growth of Bursa Suq Al-Sila' (BSAS) activities.

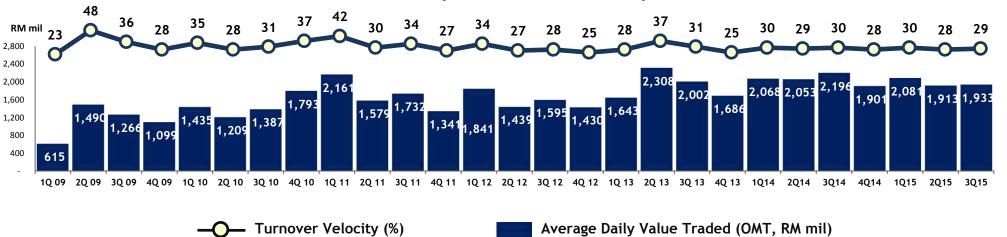




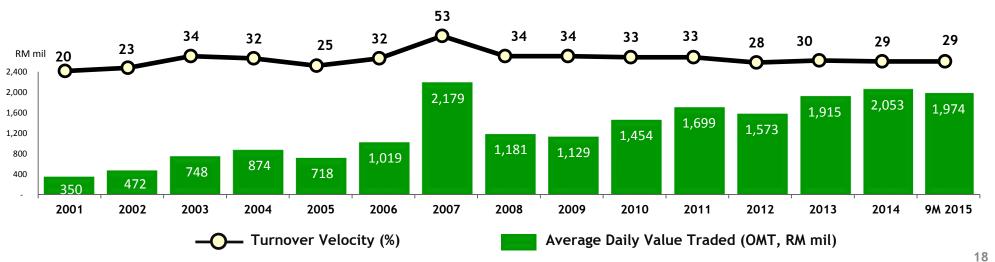
Securities Market Trading Activity





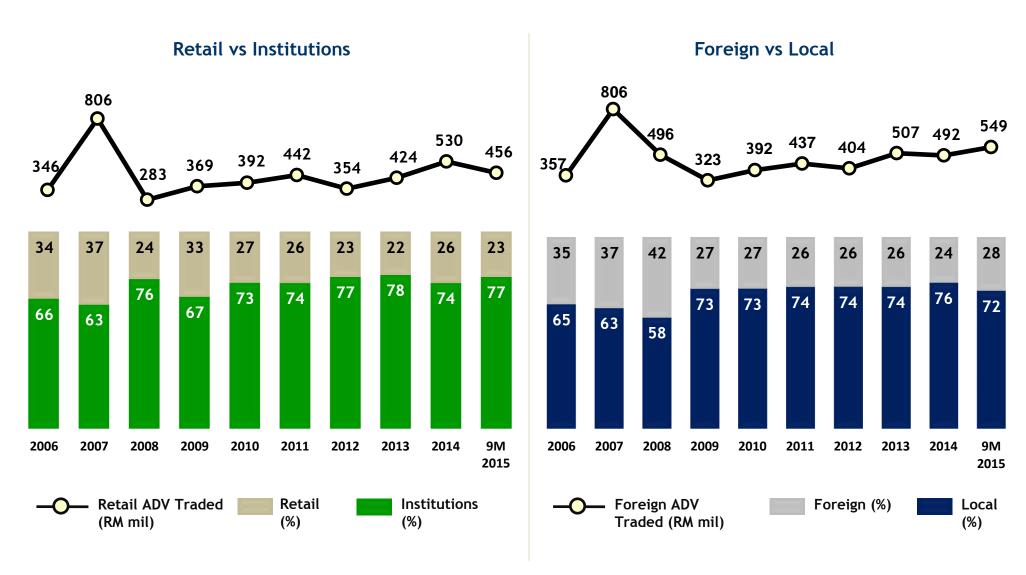


Annual ADV Traded & Velocity



Securities Market Trading Participation



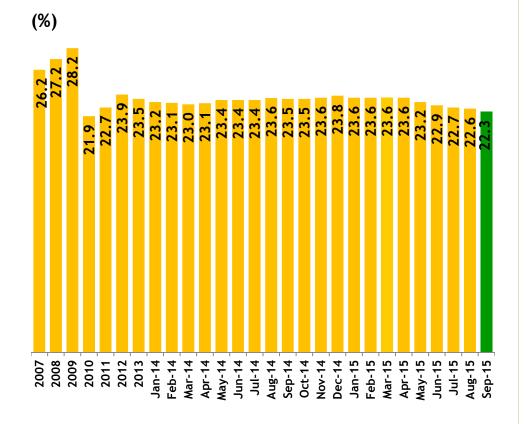


From 2006 to 2009, the statistics were based on Brokers' submission. From 2010 onwards statistics were based on Bursa's internal system.

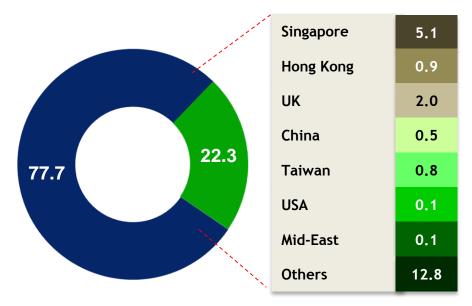
Securities Market Foreign Ownership



Based on Market Capitalisation (as at month end)



Foreign Ownership by Nationality (%)



Foreign Nominees

Foreign Inflow / Outflow

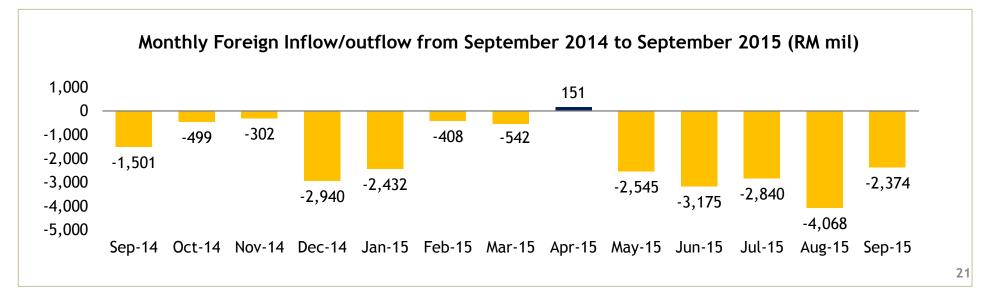


Monthly Foreign Inflow/Outflow from October 2009 to September 2015



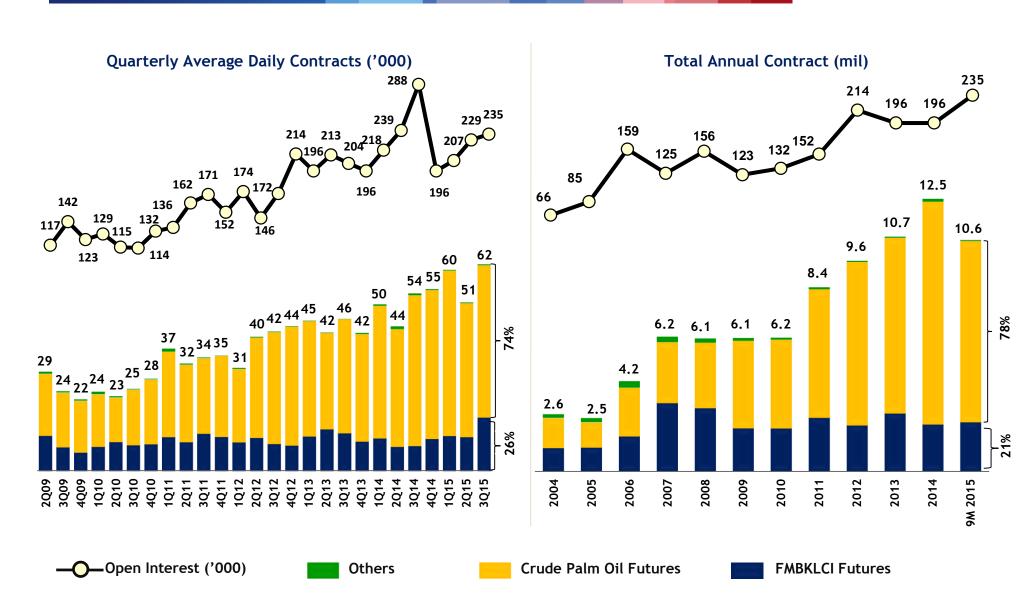
TNFI: Total Net Foreign Inflow

TNFO: Total Net Foreign Outflow



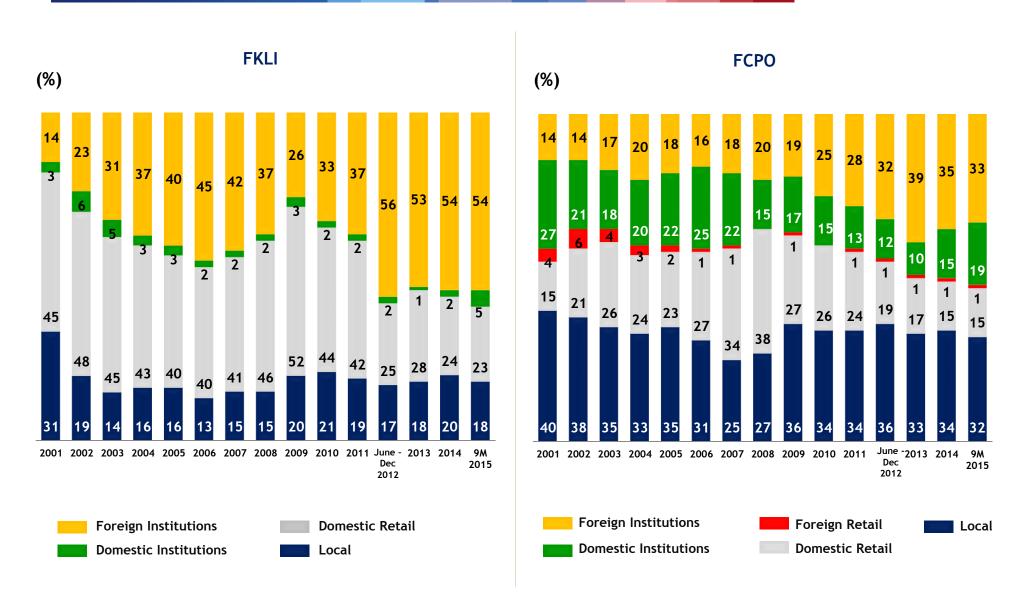
Derivatives Market Activity





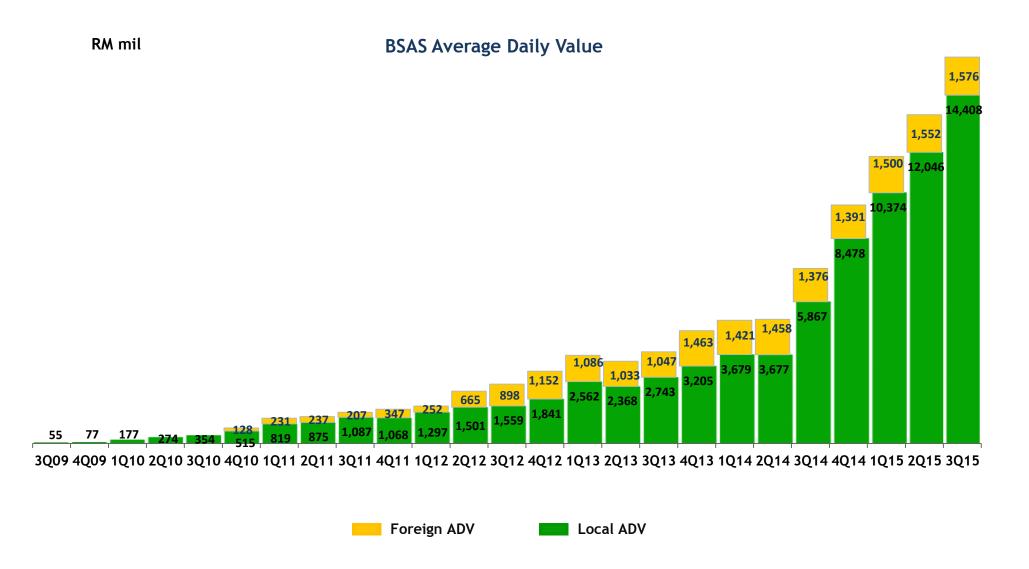
Derivatives Market Demography





Islamic Capital Market Trading Activity







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