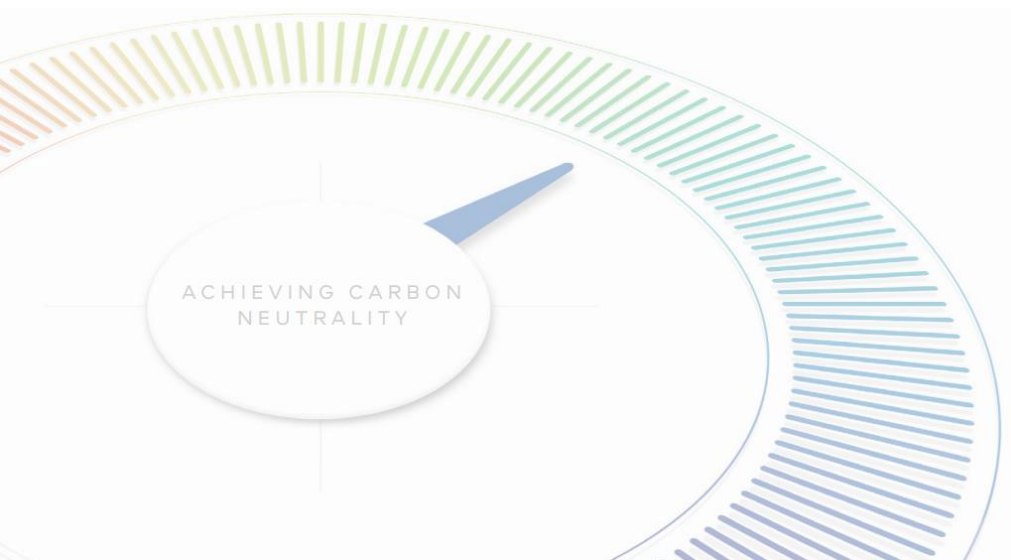


9M2022 Financial Results

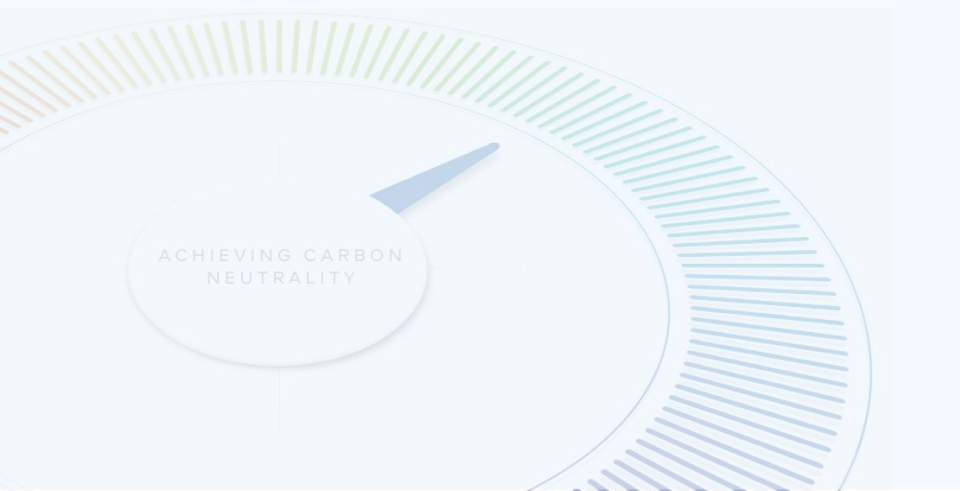
31 October 2022



Creating Opportunities, Growing Value

CONTENT

- Recent Developments
- Our Way Forward
- Key Financial Highlights & Market Performance
- Financial Review
- Appendices



RECENT DEVELOPMENTS

- 9M2022 Highlights

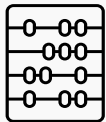


9M2022 Highlights

Product / Service Expansion

1

Expand Our Core Products



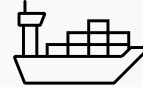
Healthy IPO – 28 new listings
(4 Main, 19 ACE, 5 LEAP) YTD Sept 2022



1,157 new Structured Warrants listed
YTD Sept 2022

2

Widen Our Product / Service Offerings



Successfully completed the first physical delivery of its East Malaysia Crude Palm Oil Futures Contract (FEPO) in Sabah and Sarawak on 17 Feb 2022 and 10 Jun 2022, respectively



Launched two new ESG themed indices i.e. FBM Top 100 ESG Low Carbon Select Index and FBM Top 100 ESG Low Carbon Select Shariah Index (29 Aug 2022)



Launched the enhanced Gold Futures (FGLD) contract to provide investors with immediate exposure to the international gold price movements (19 Sept 2022)



Onboarded Malacca Securities Sdn Bhd as the first Islamic Participating Organisation to offer Shariah Discretionary Trading service to its clients, effective 1 Jul 2022.

9M2022 Highlights

Ecosystem Development

1

Strengthen ecosystem and grow market vibrancy



Launched the PLC Transformation Programme and published three digital guidebooks to improve performance and attractiveness of Malaysian PLCs (2 Mar 2022, 10 Jun 2022 & 19 Aug 2022)



Launched new e-DRP feature on Bursa Anywhere, allowing investors to participate for Dividend Reinvestment Plan corporate exercise (21 Mar 2022)



Introduced Bursa Research Incentive Scheme (Bursa RISE) to improve trading velocity and profile of PLCs (28 Mar 2022)



Signed MoU with Verra to further strengthen the Voluntary Carbon Market ecosystem (12 May 2022)



Launched Phase 1 of Market Sentiment Analyser tool as a one stop information hub for retail investors to gauge trending stock and market sentiment from news sources (29 Aug 2022)

2

Embed sustainability in our marketplace



Signed MoU with the Malaysian Palm Oil Certification Council to advance sustainability adoption in the palm oil industry (14 Jan 2022)



Signed MoU with HSBC Amanah Malaysia Berhad to collaborate on #financing4ESG initiative and develop sustainability-linked Islamic financial products (8 Feb 2022)



Launched #myfirsttrade# campaign to raise awareness on gender equality and promote equal access to investment opportunities (8 Mar 2022)



FTSE4GOOD Bursa Malaysia Index constituents increased to 87 (in Jun 2022), from 80 in Dec 2021

3

Enhance Rules / Supportive Frameworks



Enhanced the Main and ACE Markets Listing Requirements to further strengthen board independence, quality and diversity (19 Jan 2022)



Issued public consultation* paper on proposed transfer of listing framework from LEAP Market to ACE Market (10 Aug 2022)

Note: * Includes a proposal on a newly introduced recognised approved adviser framework



Enhanced the sustainability reporting framework in the Main and ACE Markets Listing Requirements to elevate the sustainability practices and disclosures of listed issuers (26 Sept 2022)

OUR WAY FORWARD

- Key Priorities in 2022



We remain focused on our efforts towards developing our marketplace and shareholder value

Key priorities in 2022



Launch innovative thought leadership products & services

- Broaden current offerings to boost market attractiveness, including strengthening IPO pipeline
- Advance on the development of innovative products or new asset classes

e.g. Bursa Gold Dinar & fixed income offering



Ecosystem enhancement to grow market vibrancy

- Drive PLC Transformation Programme to champion best practices among our PLCs
- Launch Voluntary Carbon Market to complement national strategies towards a low carbon economy



Leverage technology and partnerships to drive innovation and growth

- Expand collaborative efforts on new data solutions
- Enhance Customer Experience (CX) by leveraging on analysis of customer insights, feedback and data

Exciting developments by end of 2022

Upcoming launches for the rest of 2022*



Launch of the inaugural **The Edge ESG Awards 2022** (collaboration effort) (end-Nov)



Launch of the **PLC Transformation Programme Guidebook 4 and 5** (early-Dec)



Introduction of a **more seamless account opening process on Bursa Marketplace**



Launch of **FTSE4Good Bursa Malaysia Index futures** contract (12 Dec)

Nov

Dec



Extension of T+1 trading session for selected Derivatives products** (5 Dec)



Launch of **Bursa Beginnings programme** to drive financial literacy and stock investment at an early age



Inaugural auction of carbon credits on Bursa Malaysia's new **Voluntary Carbon Market** (mid-Dec)

*All launch dates are tentative and subject to change.

**Extension from close at 11:30pm to a close at 2:30am. Palm oil complex products will remain with a 11:30pm close.

Facilitating the retail investors' journey through learning and experience enhancement

In Q4 2022, Bursa will be launching 2 key initiatives that focus on learning via a gamification method and experience enhancement by providing a more seamless approach of account opening on BursaMKTPLC

1

Bursa Beginnings Programme

Gamifying learning based on a concept of investing in the stock market targeted to the younger age to learn together with the parents to seed financial knowledge, instil confidence, and promote informed investing habits from early age.

Outcome

Learn about investing in the stock market in a fun, engaging, and easy manner and prep the target segment with strong fundamental knowledge

2

Seamless Account Opening

Improvement of account opening experience on BursaMKTPLC by facilitating brokers' account opening form that cater for CDS & Trading account opening in one place

Outcome

Completion of account opening form submission in 15 minutes and all processes are conducted via digital means

Key Financial Highlights & Market Performance

- Financial Highlights for 9M2022
- 9M2022 Financial Performance
- 9 Months Financial Trend
- Securities Market Overview
- Derivatives Market Overview
- Islamic Markets Overview



Financial Highlights For 9M2022

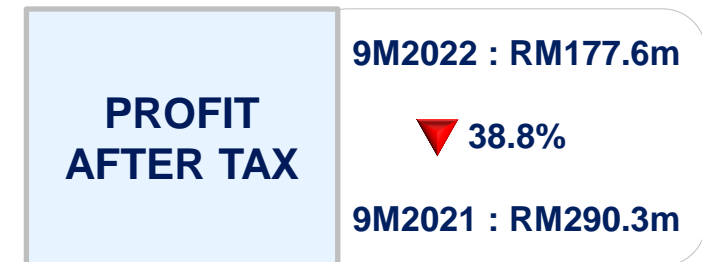
9M2022 Profit After Tax of RM177.6m, on the back of lower securities trading revenue



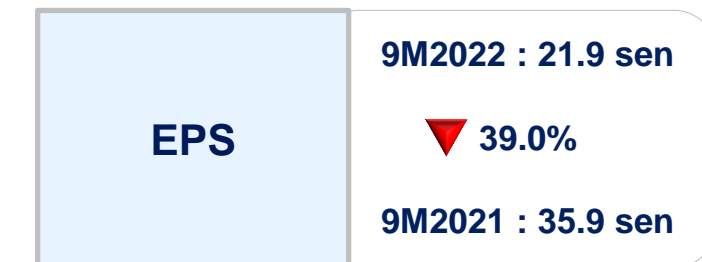
- Decrease in operating revenue mainly due to lower securities trading revenue.



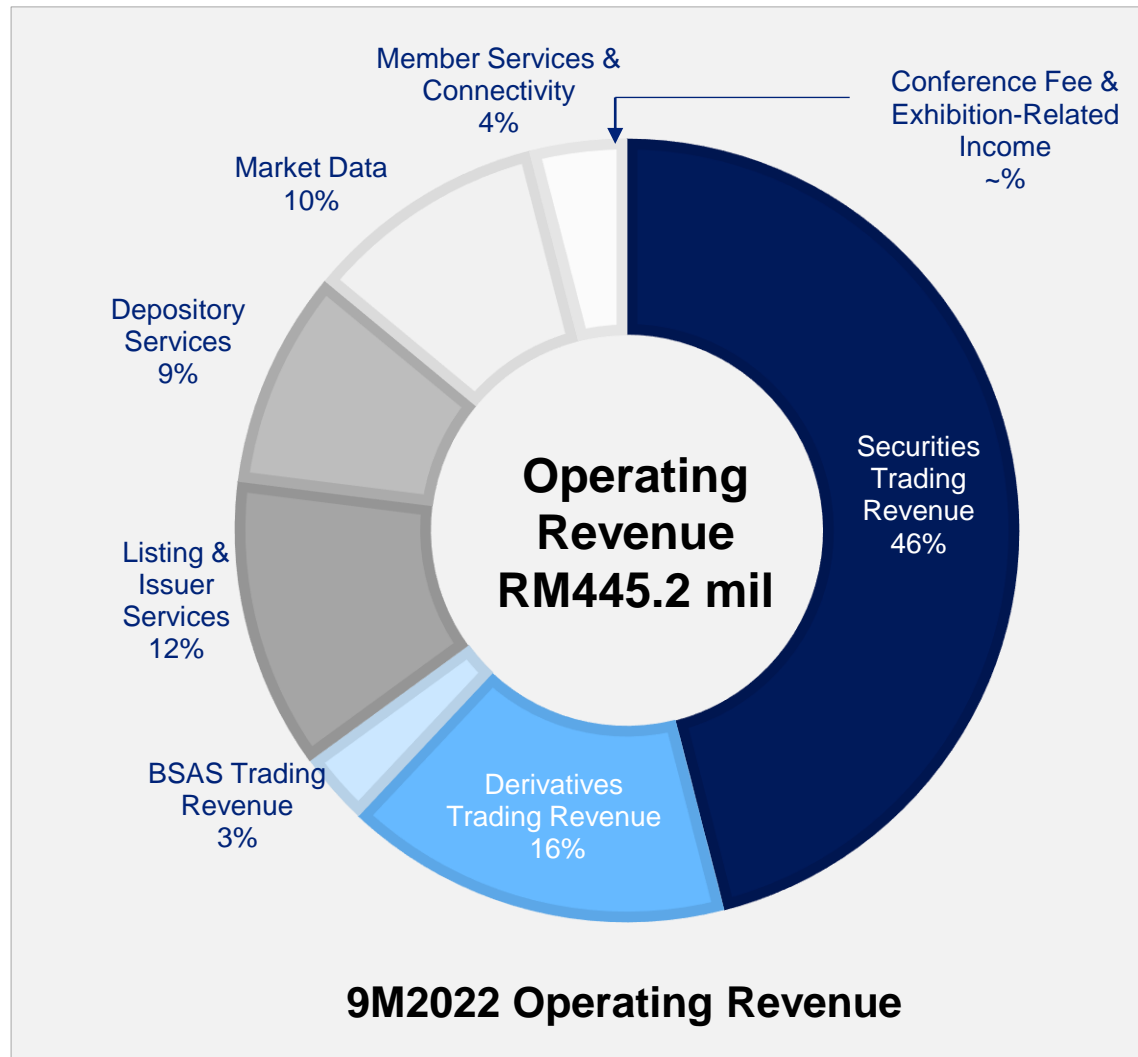
- Higher operating expenses due to higher marketing and business development costs.



- As a result, PAT decreased by 38.8% to RM177.6 million in 9M2022 as compared to the same period last year.



9M2022 Financial Performance — Non-trading revenue grew 1.8% in 9M2022



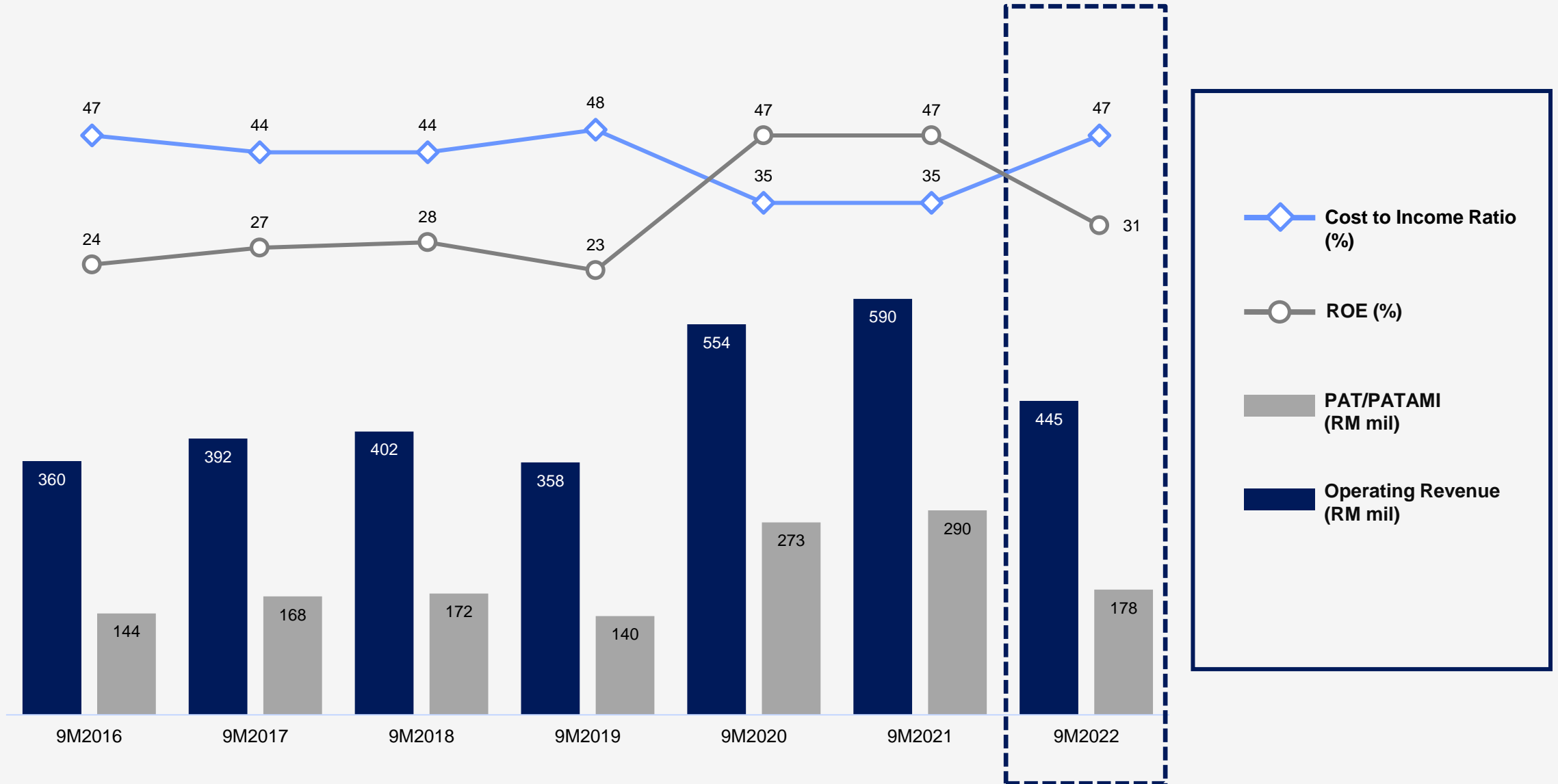
Trading revenue continues to form a large proportion of Bursa Malaysia’s operating revenue, however its largest contributor, Securities Trading Revenue, experienced a 43.6% decline against 9M2021.

Increase in Operating Revenue against 9M2021

- Derivatives Trading ▲ **11.5%**
- BSAS Trading ▲ **17.3%**
- Market Data ▲ **15.9%**

Non-trading revenue grew marginally by 1.8% in 9M2022, contributing 35.3% of the total operating revenue.

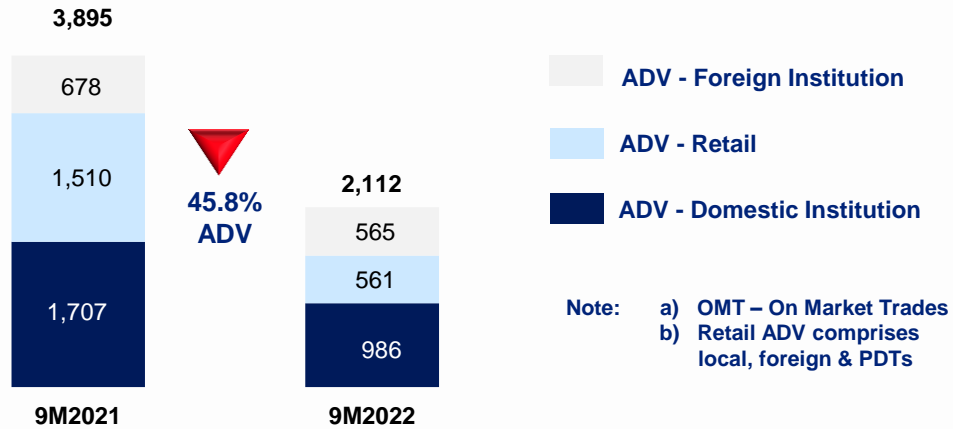
9 Months Financial Trend — Lower Operating Revenue and PAT mainly due to the decline in Securities Trading Revenue in 9M2022



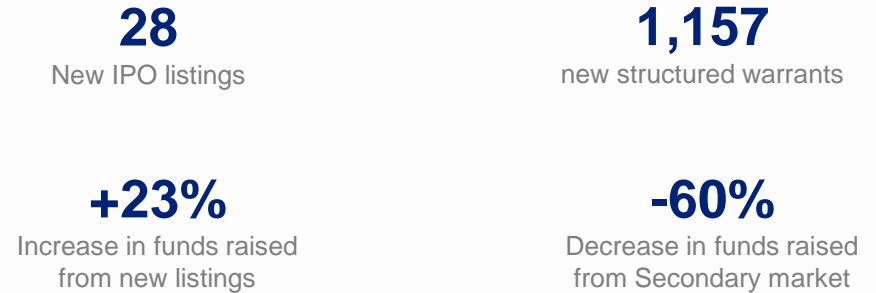
Securities Market Overview

Lower ADV year-on-year due to lower trades from domestic institutions and retail segment

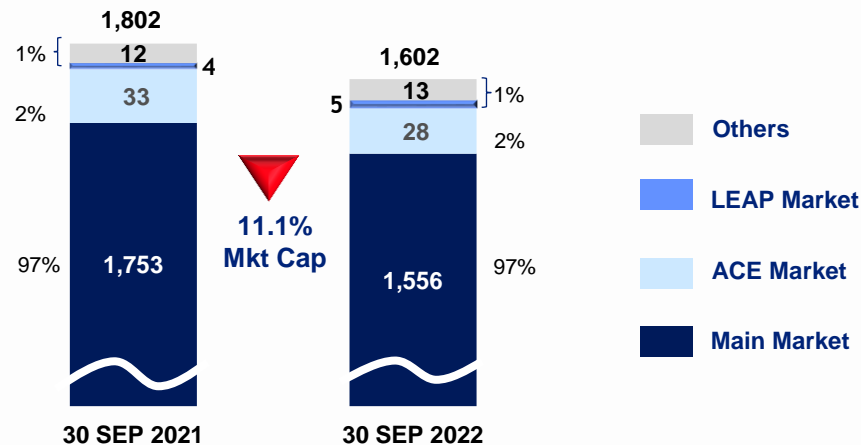
Average Daily Value ("ADV") (OMT) (RM mil)



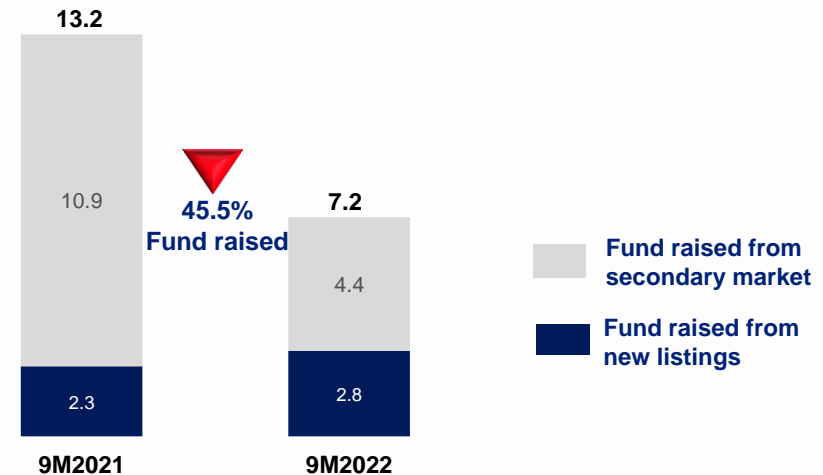
Diversified Products Offering & Healthy IPO Fundraising



Market Capitalisation (RM bil)



Fund Raised from New Listings & Secondary Market (RM bil)



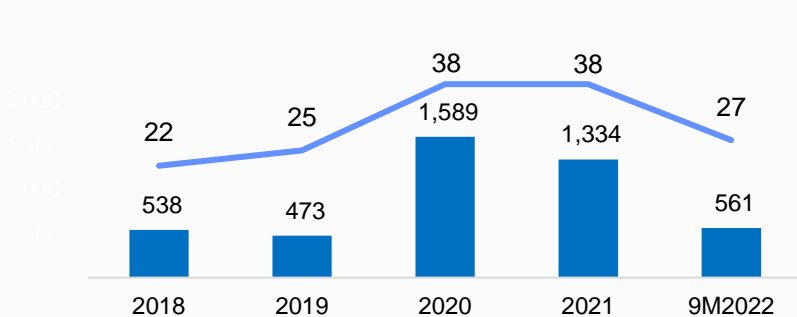
Securities Market Key Highlights

Normalisation of retail trades

Retail ADV

9M2022 saw 58% decline in retail ADV from FY2021

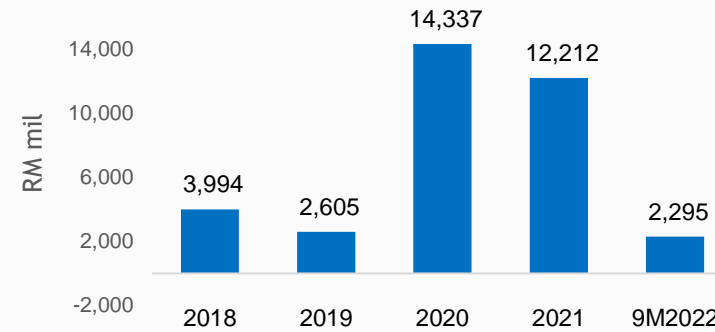
■ Retail ADV (RM mil) — Retail contribution to ADV (%)



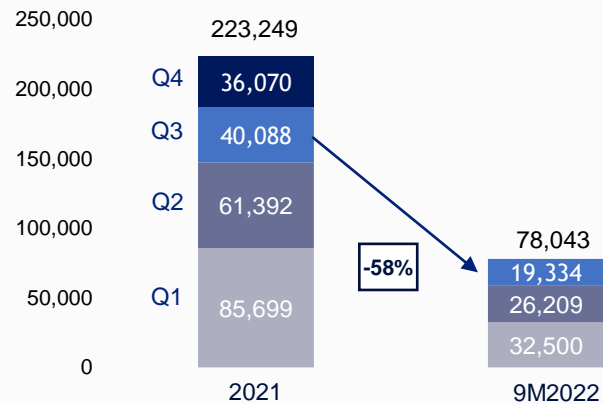
Note: Retail ADV comprises Local Retail, Foreign Retail & Local PDT

Local Retail Net Buy Position

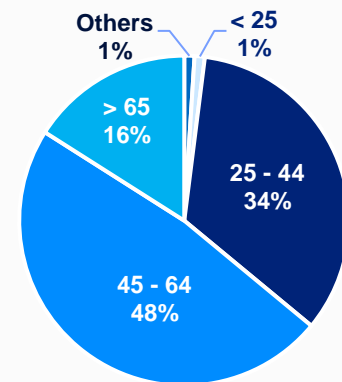
9M2022 Net Buy position at RM2.3bil



New Individual CDS Accounts



Total Retail Trading Value Contribution By Age



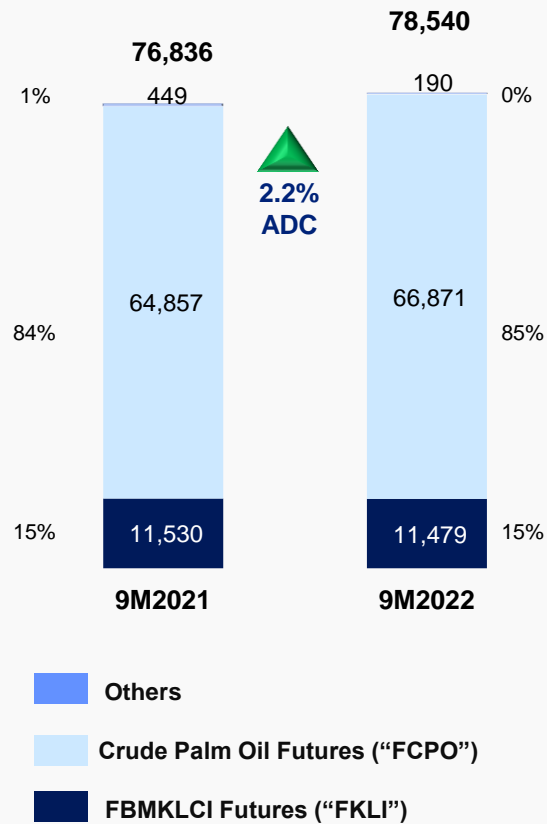
Group aged between 45 - 64 years old is the largest contributor to Total Retail TTV (RM68.6bil) in 9M2022.

- Retail trades declined in 9M2022, following explosive growth in 2020 and 2021.
- 61% of the new individual accounts opened in 9M2022 were by millennial investors (aged 26-45 years old)

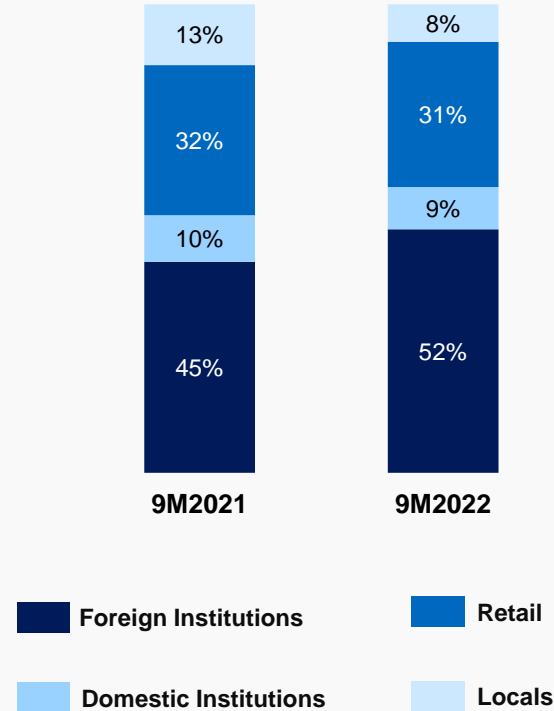
Derivatives Market Overview

Continuous growth in ADC due to higher FCPO trades

Average Daily Contracts (“ADC”)



ADC Traded by Investor Types



Product Volatility

9M2022	46%	11%
	Volatility of CPO Prices	Volatility of FBMKLCI
9M2021	38%	10%

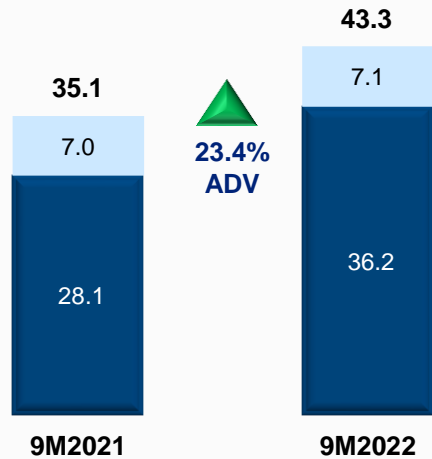
Notable Highlights

- **Highest daily trading volume for FKLI**
58,637 contracts (28 September 2022)
- **Highest monthly trading volume for FCPO**
1,632,347 contracts (July 2022)
- **Growing foreign participation:** 52% of ADC contributed by foreign institutions in 9M2022 (9M2021: 45%, 2021: 46%)

Islamic Markets Overview

Higher BSAS trades mainly contributed by local participants

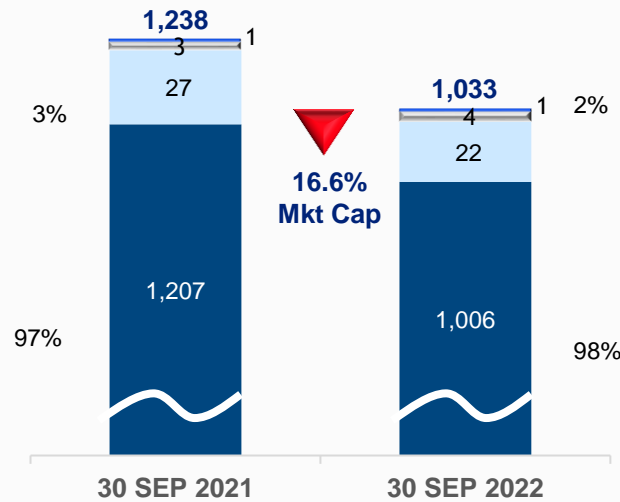
Bursa Suq Al-Sila' ("BSAS") ADV (RM bil)



9M2022	319
No. of Trading Participants	
9M2021	289

■ Domestic ■ Foreign

Market Capitalisation of Shariah Compliant Stocks (RM bil)



9M2022	78% (755)
% and no. of Shariah Compliant Stocks	
9M2021	79% (762)

■ Main Market ■ ACE Market
■ LEAP Market ■ Others

- BSAS saw strong trading activities in 9M2022 with 84% of the trades contributed by local participants
- In 9M2022, BSAS admitted 20 new participants
 - 14 Local Participants
 - 6 Foreign Participants
- The number of Shariah compliant stocks declined marginally by 0.9% quarter-on-quarter.

Financial Review

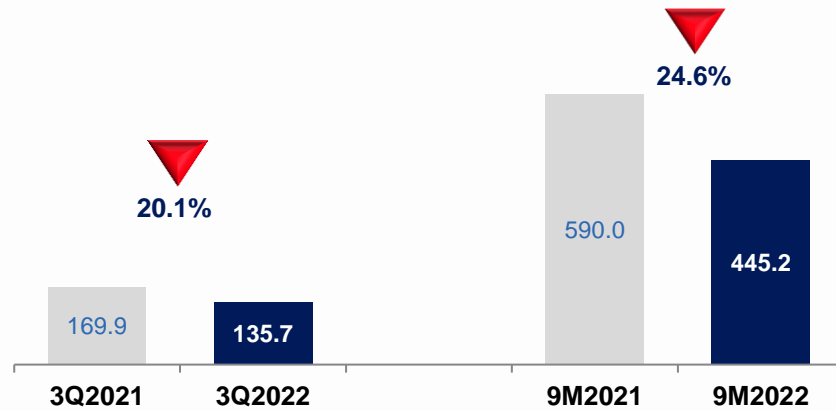
- Financial Snapshot
- Operating Revenue
- Operating Expenses



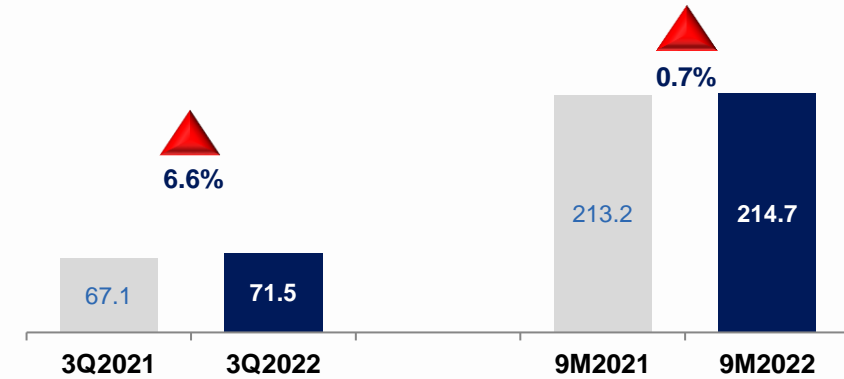
Financial Snapshot

Lower financial performance in 9M2022

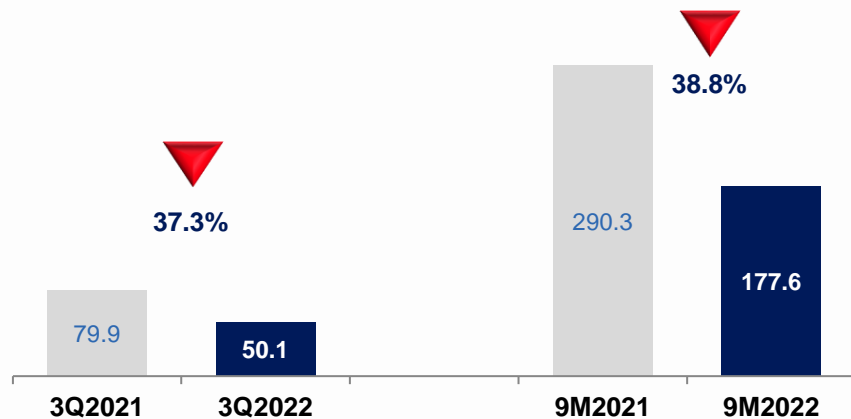
Operating revenue (RM mil)



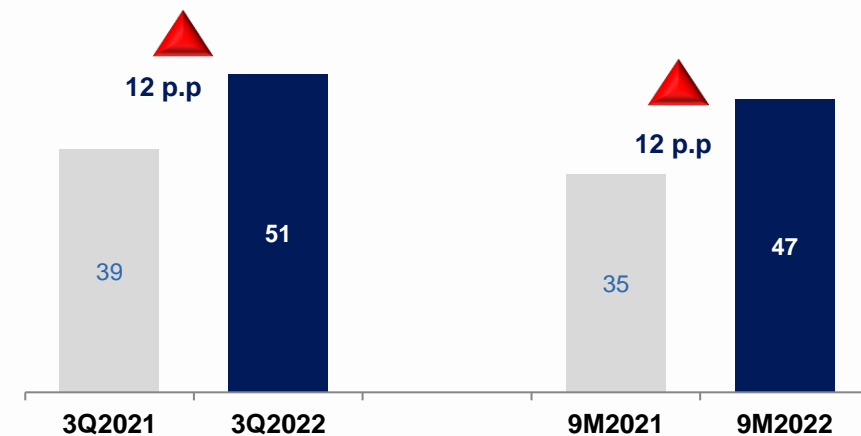
Operating expenses (RM mil)



PAT (RM mil)

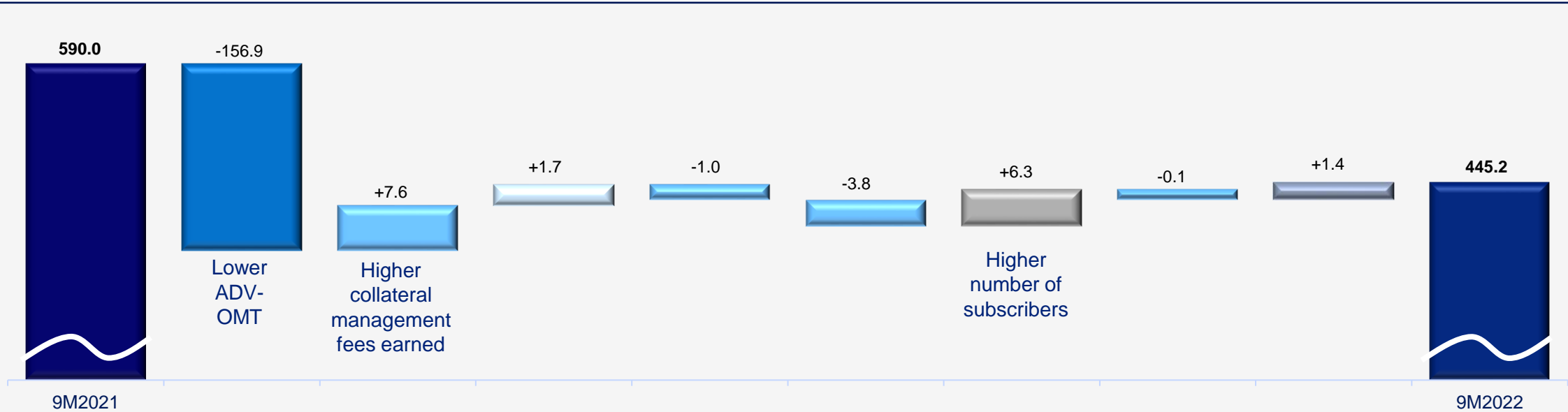


Cost to income ratio (%)



Operating Revenue

Lower by 24.6% to RM445.2m in 9M2022

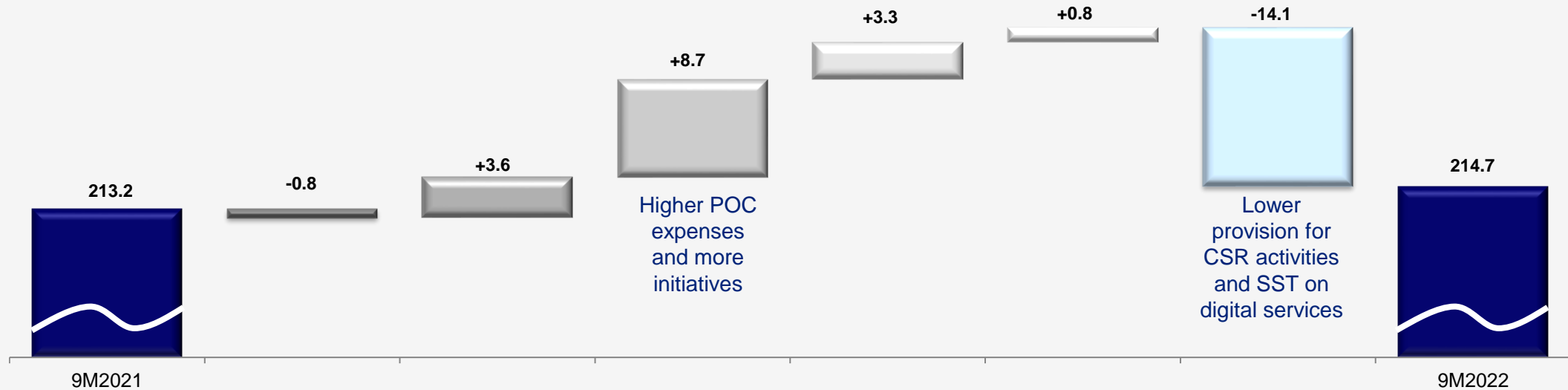


Revenue (RM mil)

	Securities Trading Revenue	Derivatives Trading Revenue	BSAS Trading Revenue	Listing & Issuer Services	Depository Services	Market Data	Member Services & Connectivity	Conference Fee & Exhibition-Related Income	TOTAL
9M2022	203.0 (46%)	73.4 (16%)	11.8 (3%)	51.4 (12%)	40.5 (9%)	45.8 (10%)	17.8 (4%)	1.5 (0%)	445.2
9M2021	359.9 (61%)	65.8 (11%)	10.1 (2%)	52.4 (9%)	44.3 (7%)	39.5 (7%)	17.9 (3%)	0.1 (0%)	590.0
YoY	▼ 43.6%	▲ 11.5%	▲ 17.3%	▼ 2.0%	▼ 8.6%	▲ 15.9%	▼ 0.7%	▲ 2,605.3%	▼ 24.6%

Operating Expenses

Increased marginally by 0.7% to RM214.7m in 9M2022



Expenses (RM mil)

	Manpower Costs	Depreciation & Amortisation	Marketing & Development	IT Maintenance	Service Fees	Other Operating Expenses	TOTAL
9M2022	118.2 (55%)	19.5 (9%)	12.7 (6%)	20.7 (10%)	16.3 (8%)	27.3 (13%)	214.7
9M2021	119.0 (56%)	15.9 (8%)	4.0 (2%)	17.4 (8%)	15.5 (7%)	41.4 (19%)	213.2
YoY	▼ 0.7%	▲ 23.0%	▲ 218.0%	▲ 18.9%	▲ 5.4%	▼ 34.0%	▲ 0.7%

Appendices

- Financial Highlights 3Q2022
- Quarterly Financial Trends
- Securities Market Trading Activity
- Securities Market Trading Participation
- Securities Market Foreign Ownership
- Foreign Inflow/Outflow
- Derivatives Market Activity
- Derivatives Market Demography
- Islamic Market Activity



Financial Highlights 3Q2022

Current quarter versus previous quarter comparisons...

OPERATING REVENUE	3Q2022: RM135.7m
	▼ 8.5%
	2Q2022: RM148.4m

- Decrease in q-on-q operating revenue mainly due to lower securities trading revenue

OPERATING EXPENSES	3Q2022 : RM71.5m
	▲ 1.2%
	2Q2022 : RM70.7m

- Increase in operating expenses due to higher staff costs.

PROFIT AFTER TAX	3Q2022 : RM50.1m
	▼ 15.7%
	2Q2022 : RM59.5m

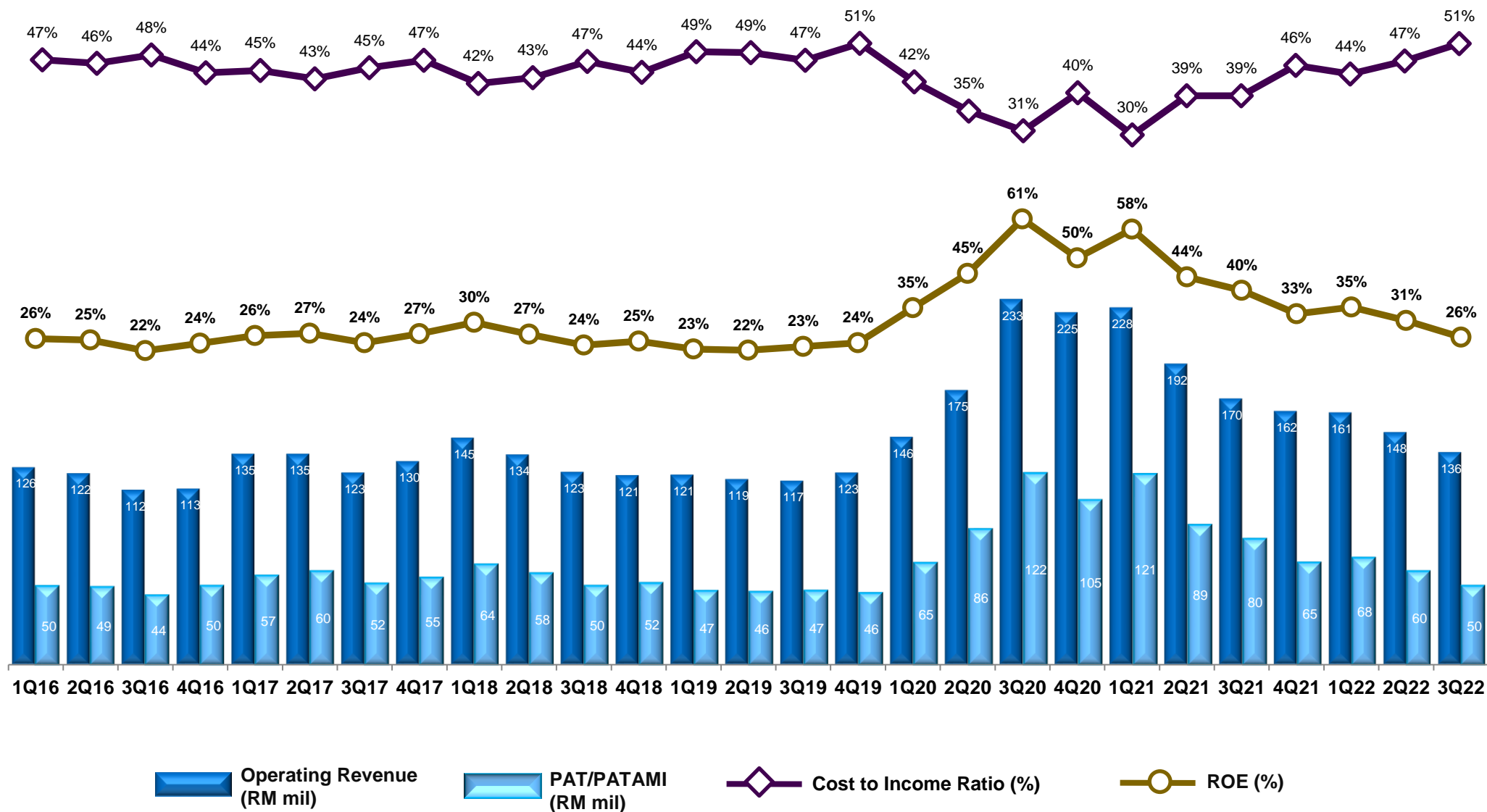
- As a result, PAT was 15.7% lower q-on-q.

COST TO INCOME RATIO	3Q2022 : 51%
	▲ 4 p.p.
	2Q2022 : 47%

ANNUALISED ROE	3Q2022 : 26%
	▼ 5 p.p.
	2Q2022 : 31%

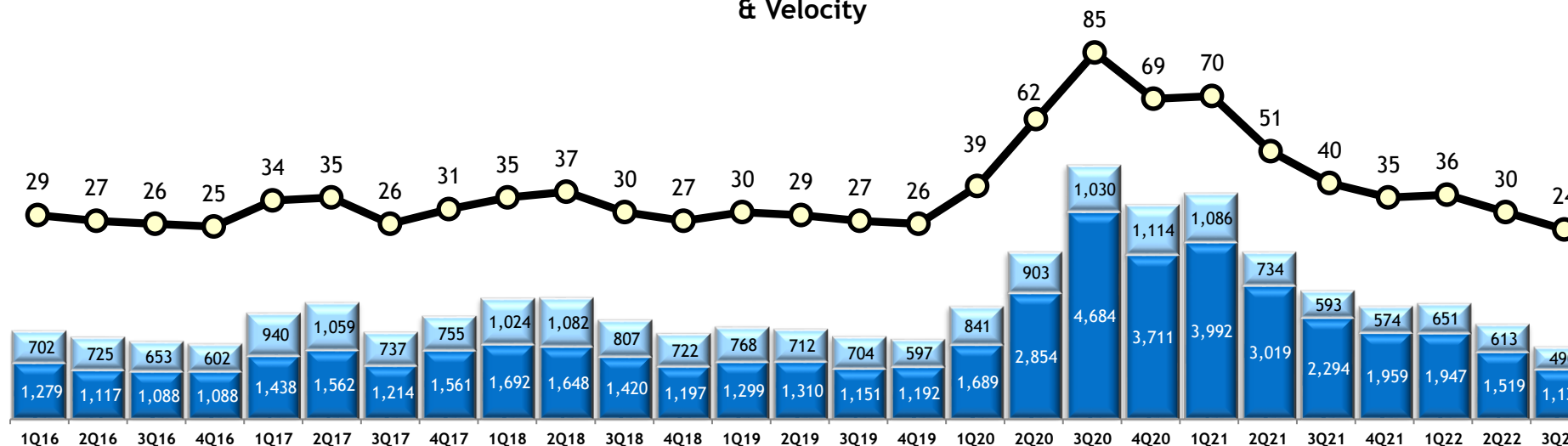
EPS	3Q2022 : 6.2 sen
	▼ 15.1%
	2Q2022 : 7.3 sen

Quarterly Financial Trends

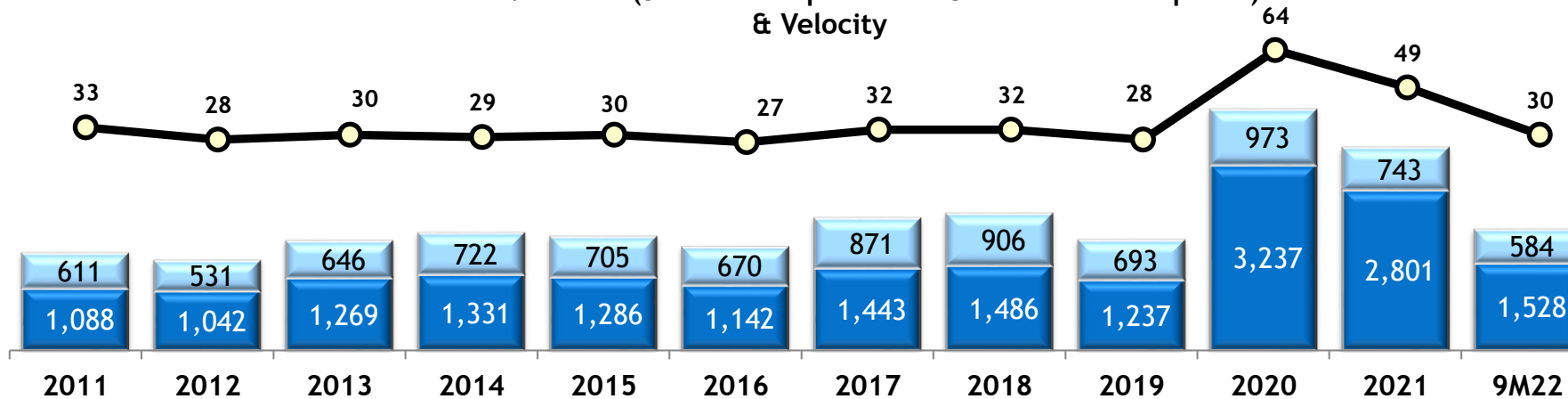


Securities Market Trading Activity

Quarterly ADV Traded (Shariah-compliant and Shariah non-compliant) & Velocity



Annual ADV Traded (Shariah-compliant and Shariah non-compliant) & Velocity



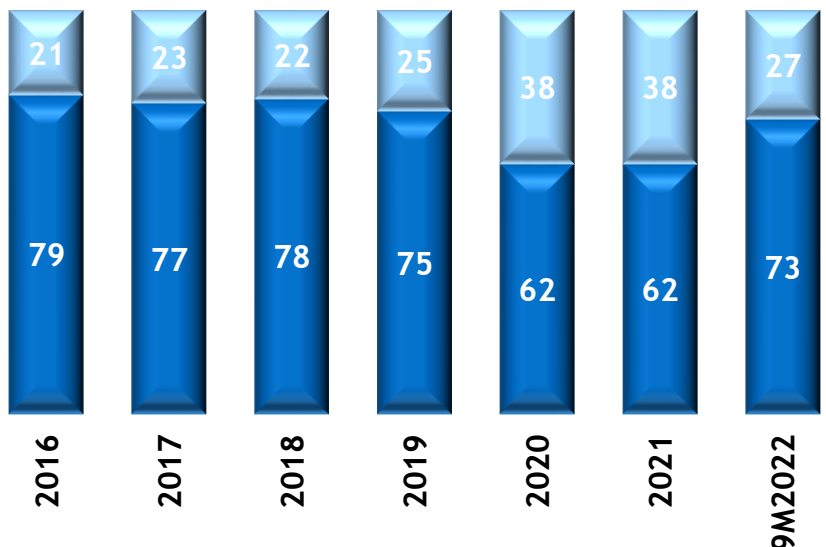
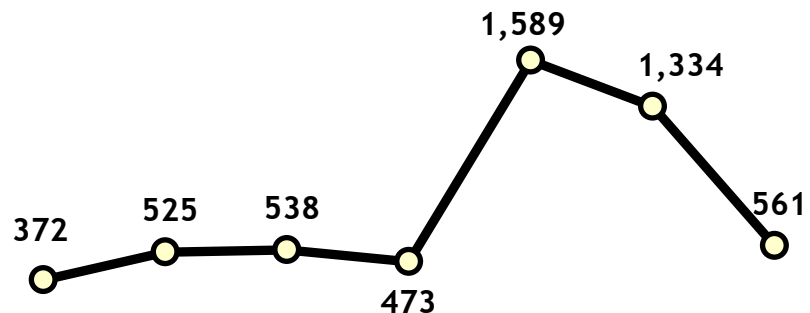
—○— Velocity (%)

■ Shariah-compliant ADV (RM mil)

■ Shariah non-compliant ADV (RM mil)

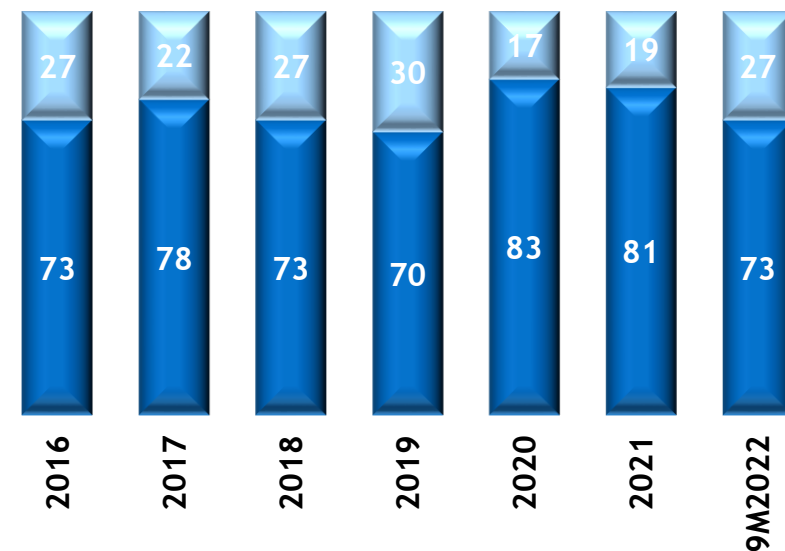
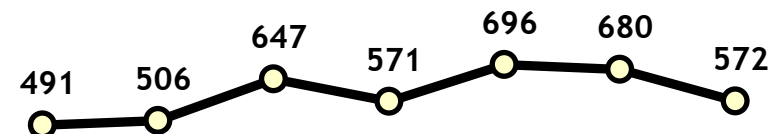
Securities Market Trading Participation

Retail vs. Institution



 Retail ADV Traded (RM mil)
  Retail (%)
  Institution (%)

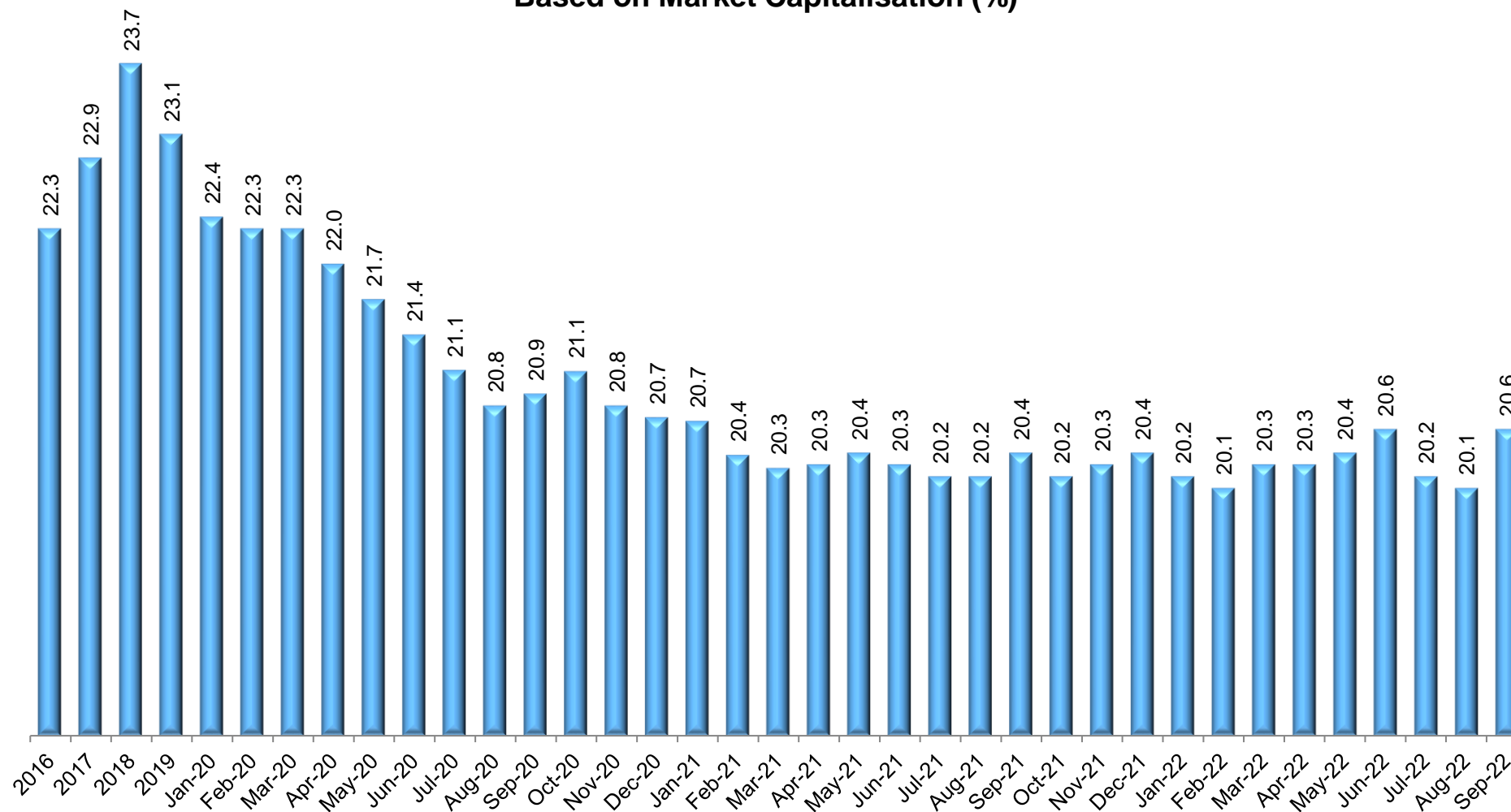
Foreign vs. Local



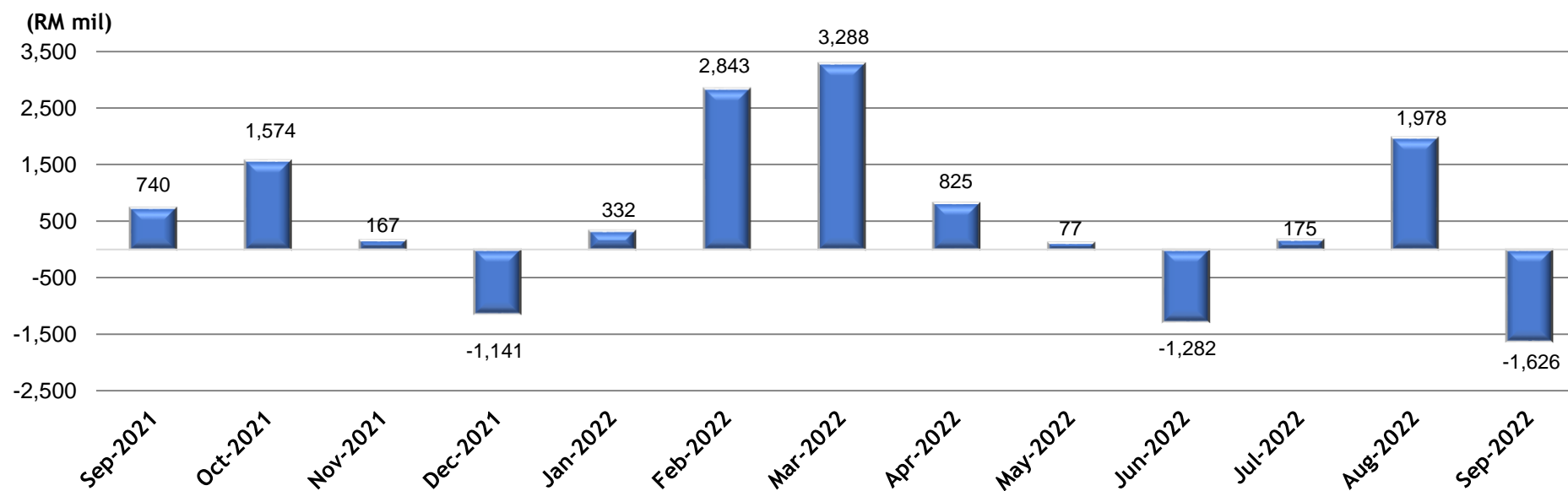
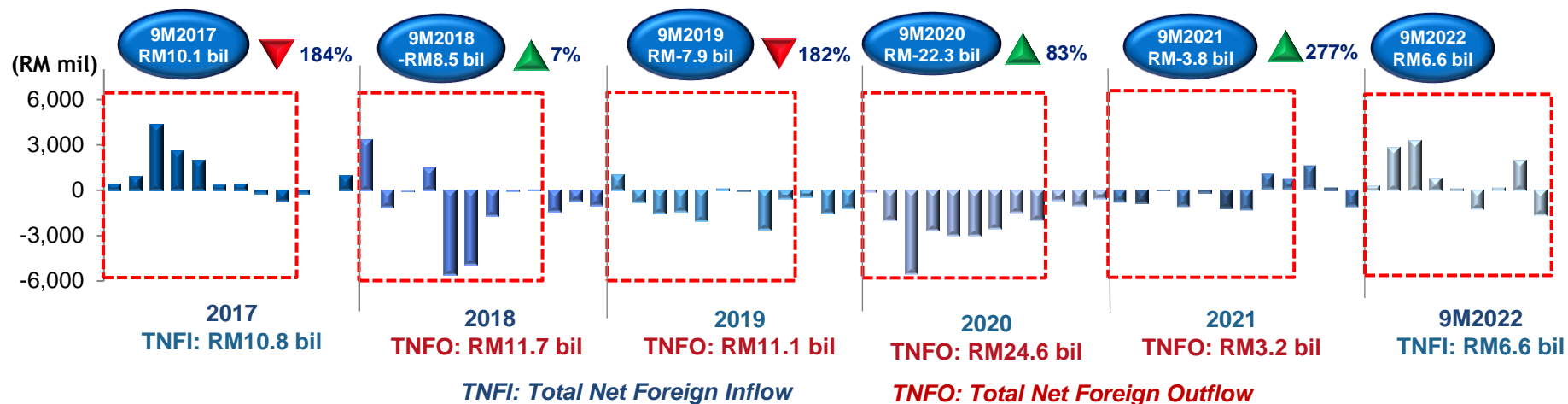
 Foreign ADV Traded (RM mil)
  Foreign (%)
  Local (%)

Securities Market Foreign Ownership

Based on Market Capitalisation (%)

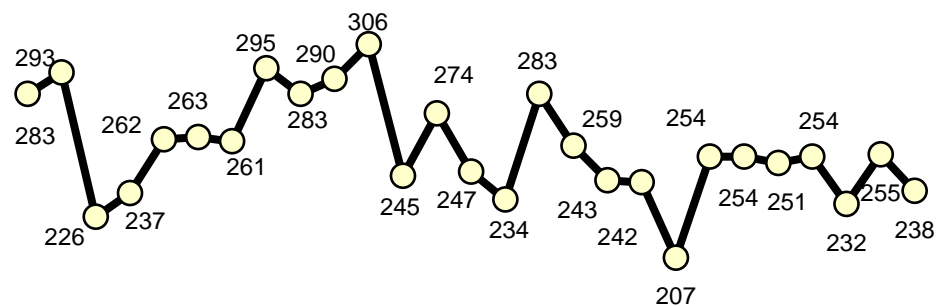


Foreign Inflow/Outflow

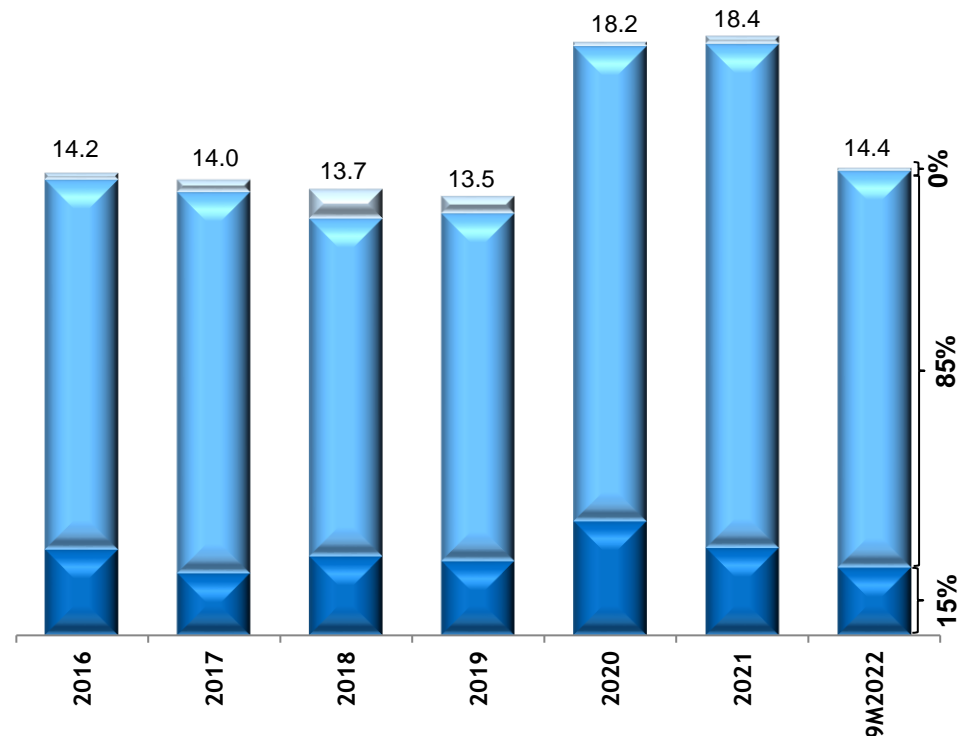
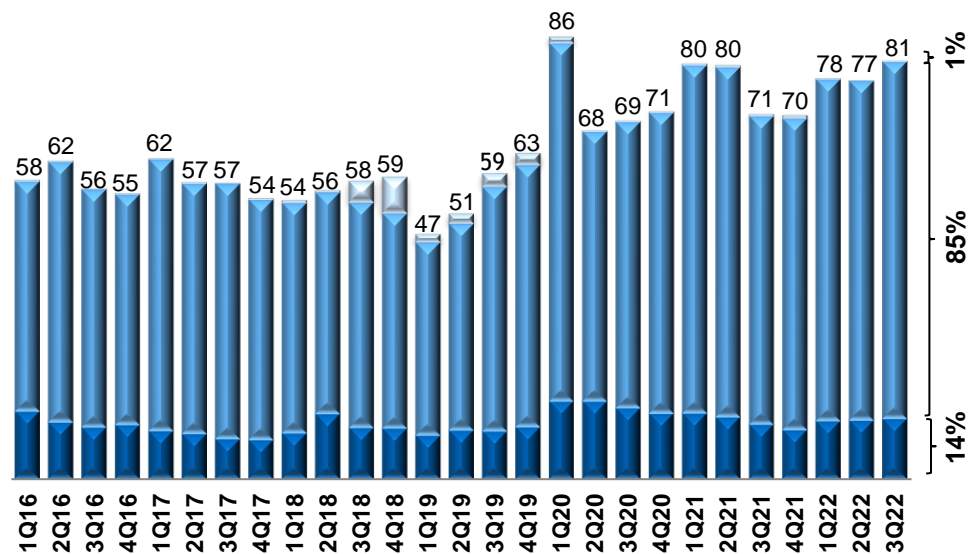
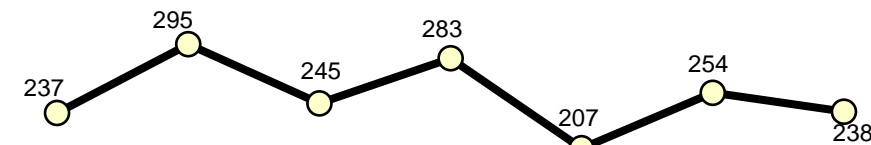


Derivatives Market Activity

Quarterly Average Daily Contracts ('000)



Total Annual Contracts (mil)



○ Open Interest ('000)

■ FBMKLCI Futures

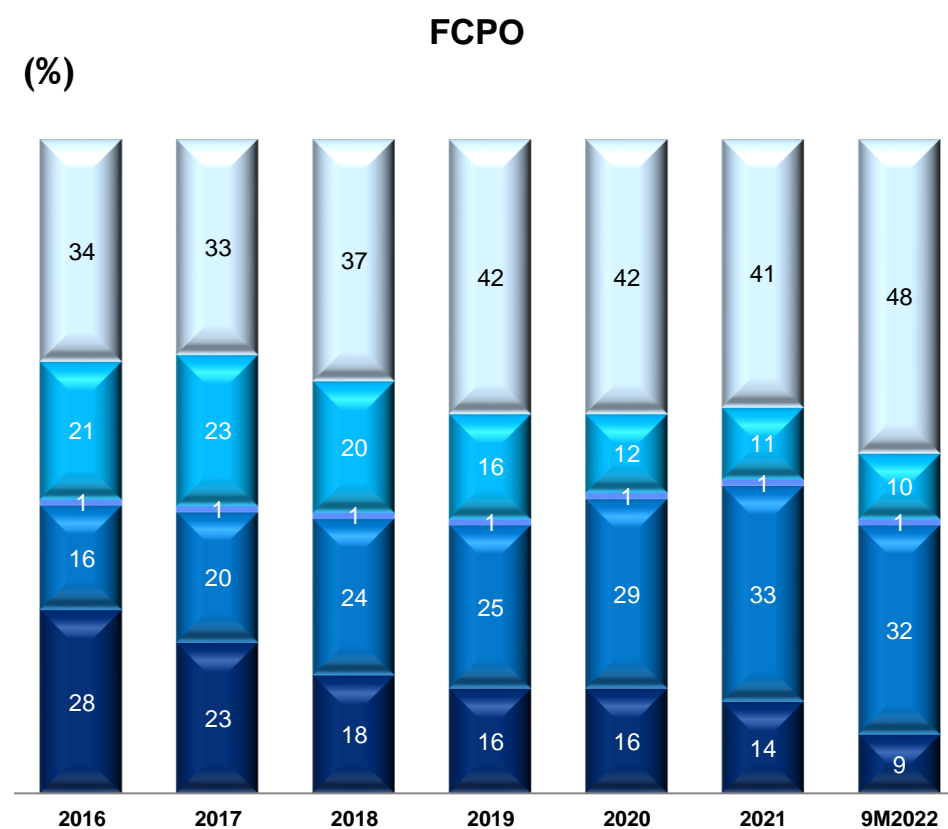
■ Crude Palm Oil Futures

■ Others

Derivatives Market Demography

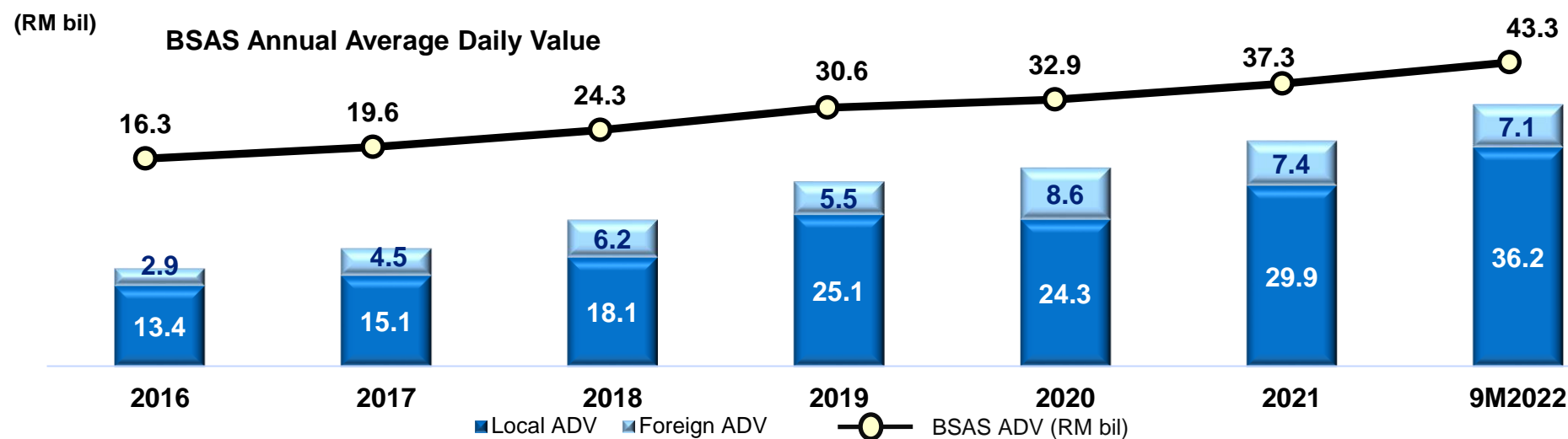
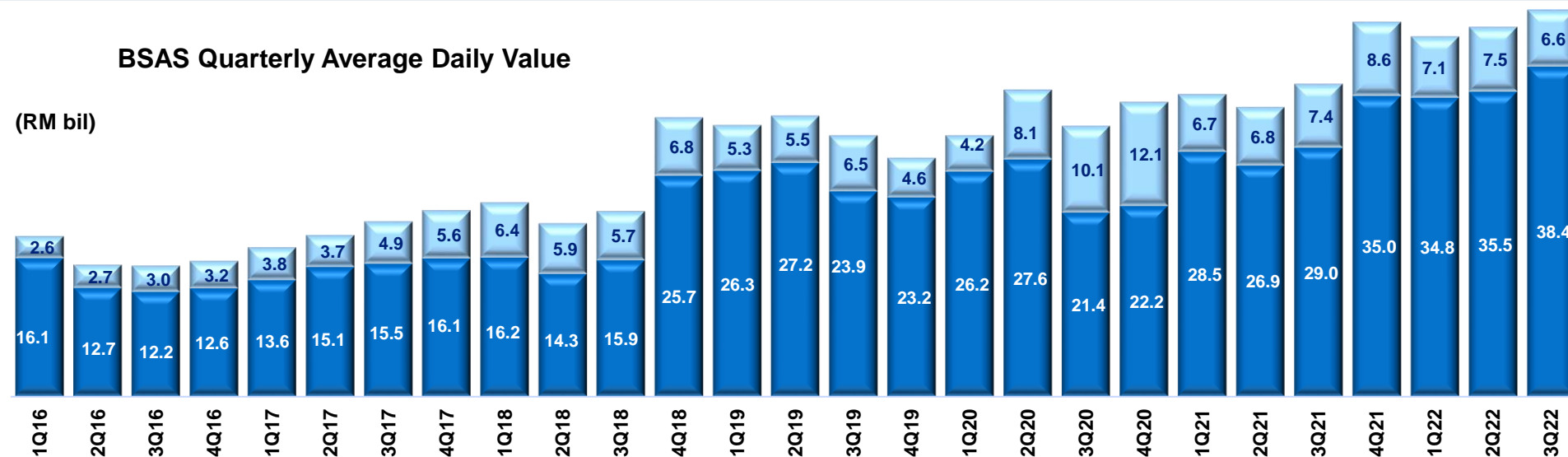


Foreign Institutions
 Domestic Retail
 Domestic Institutions
 Local



Foreign Institutions
 Domestic Institutions
 Domestic Retail
 Foreign Retail
 Local

Islamic Market Activity

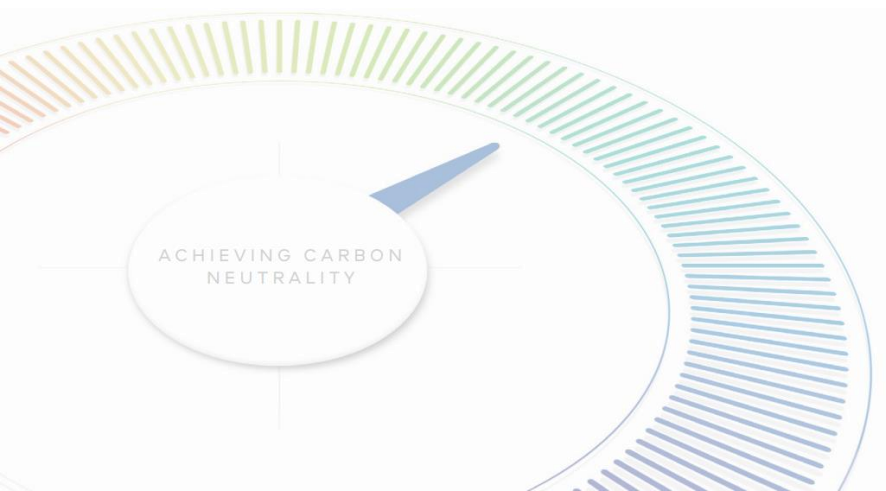


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