



FY 2012 Performance

31 January 2013

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AGENDA

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Highlights & Market Performance

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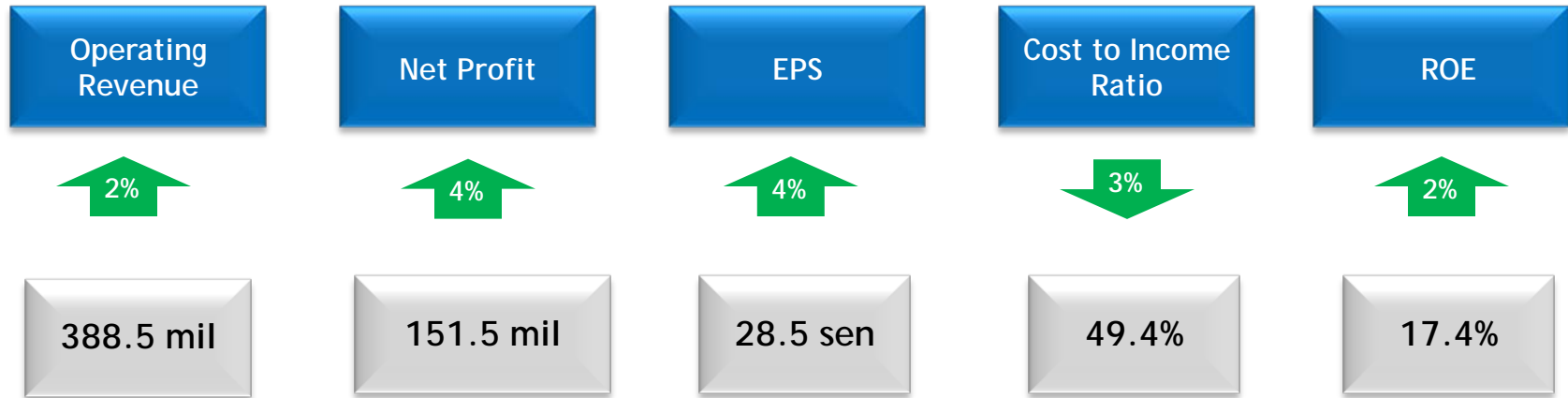
We remain accessible



Financial Highlights

Sustained through growth in stable revenue and derivatives trading

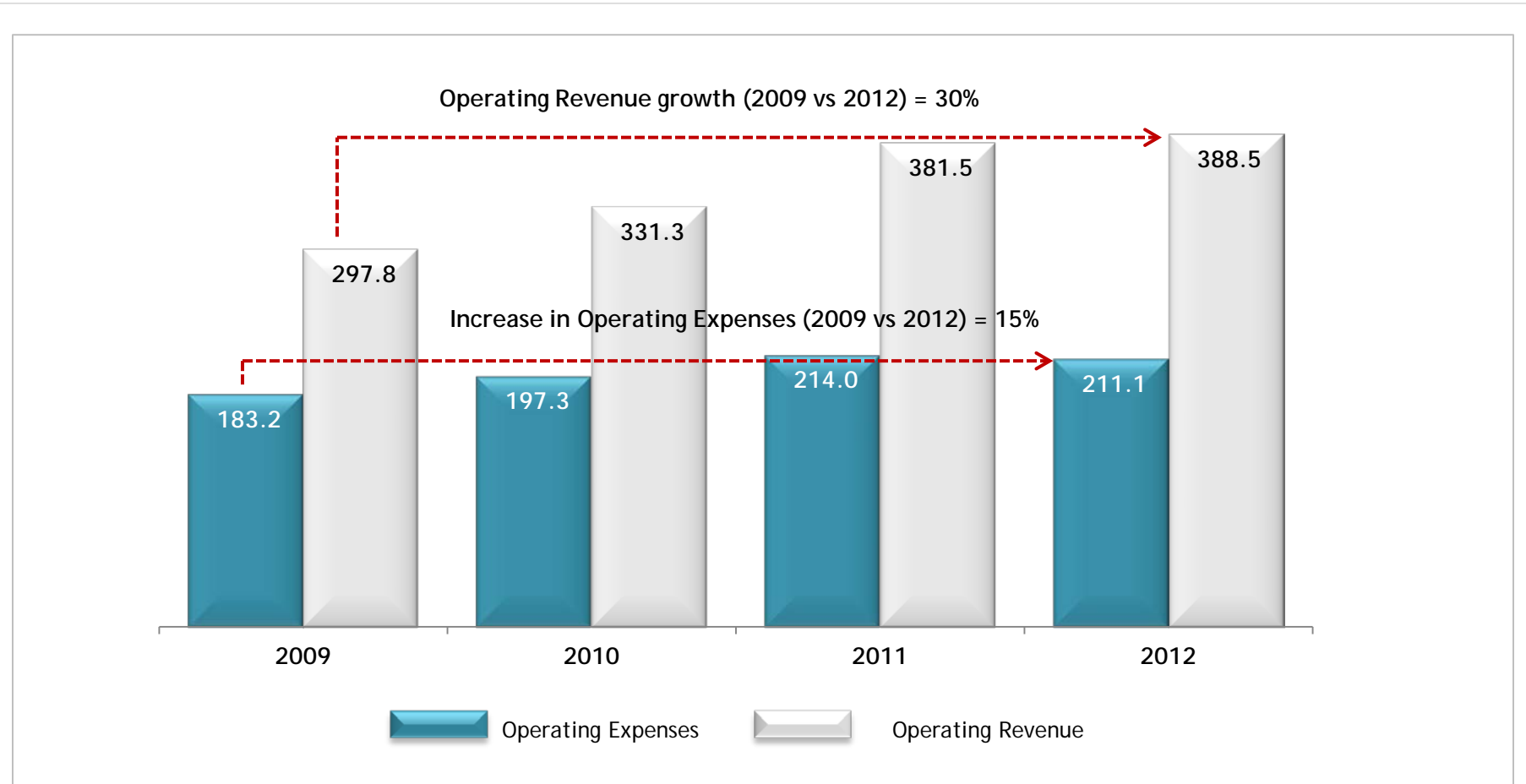
Y-o-Y comparison



- Improvement due to increase in derivatives trading revenue and stable revenue.
- Final dividend of 13.5 sen.

Growing Revenue

Recorded highest revenue over last 4 years

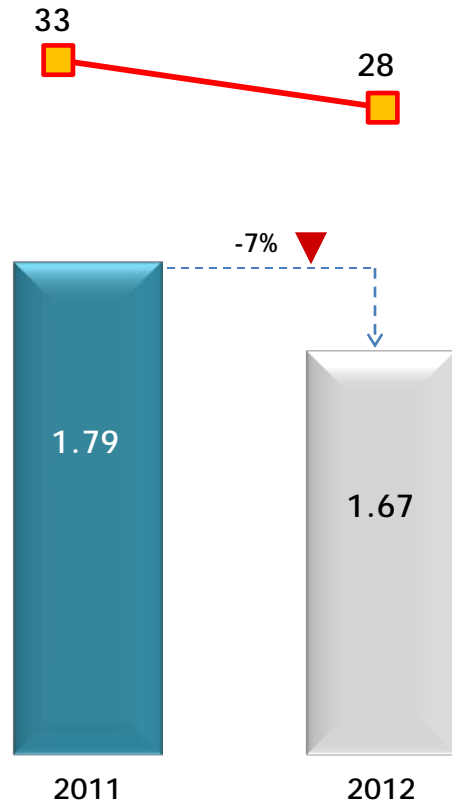


- Revenue has gone up by 30% over the last 4 years compared to increase in expenses of only 15%.

Securities Market Overview

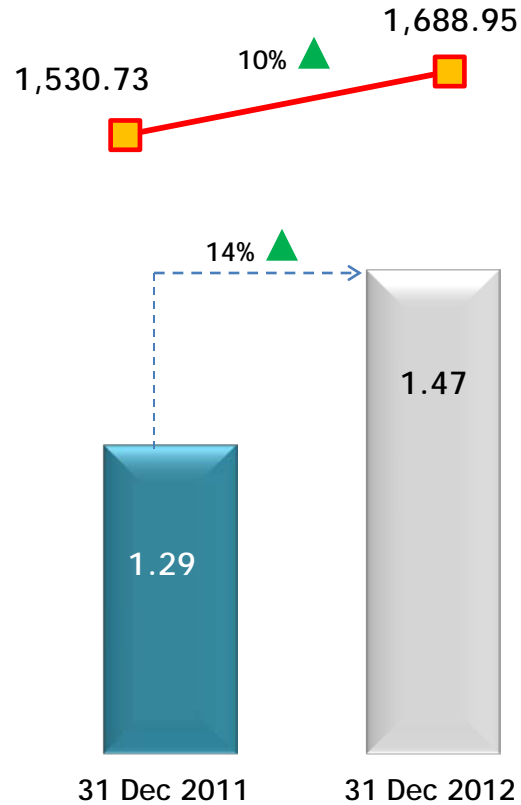
All time high market capitalisation with sizable IPOs

Average Daily Value (RM billion)



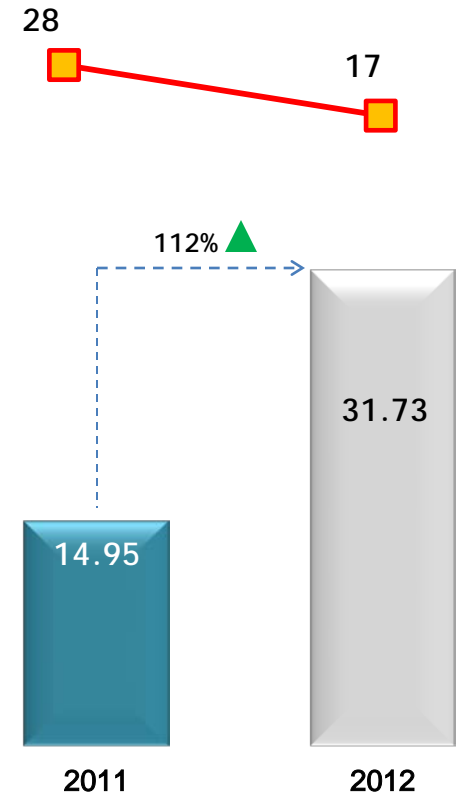
Velocity (%)

Market Capitalisation (RM trillion)



FBMKLCI

Funds Raised from New Listings & Secondary Market (RM billion)

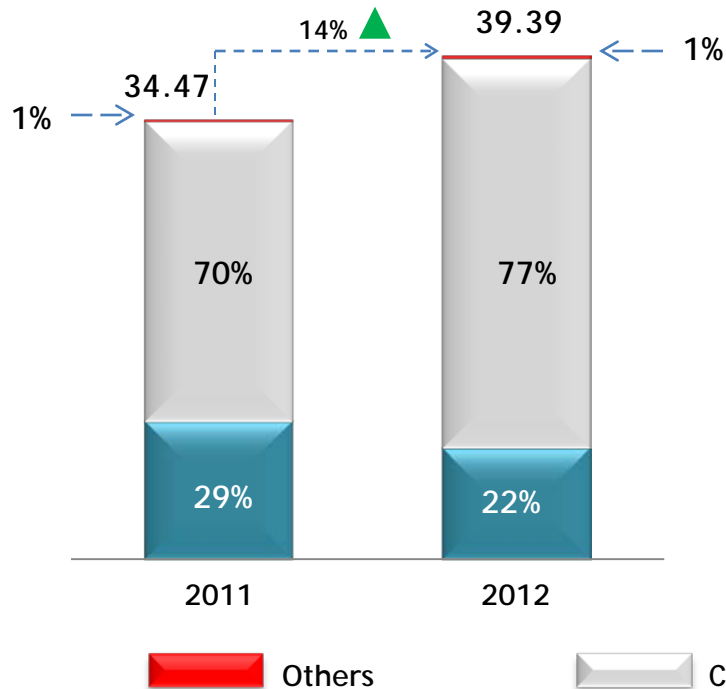


No. of New Listing

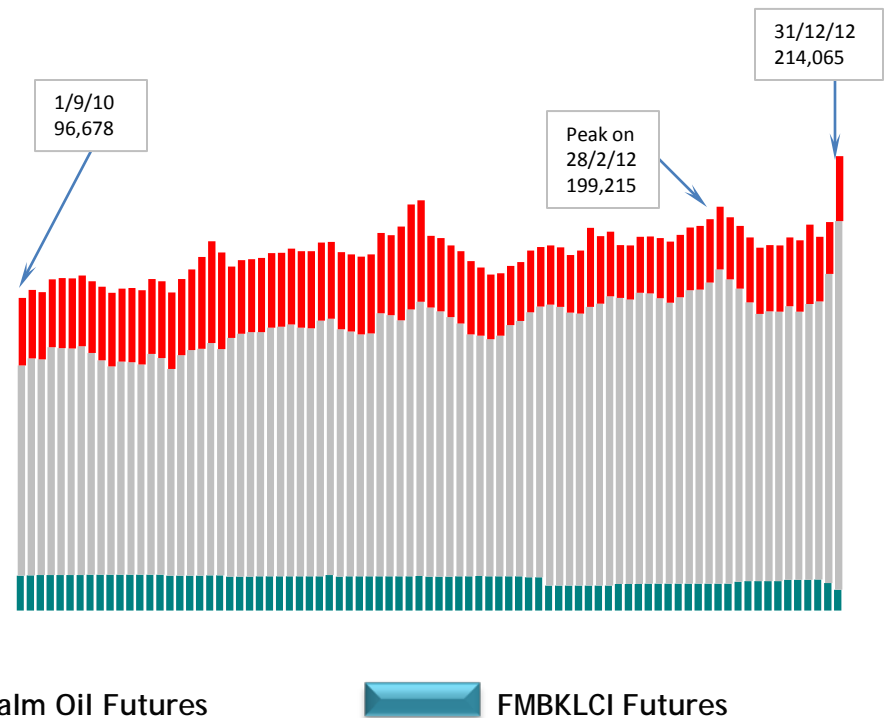
Derivatives Market Overview

Trade volume and open interest peaking at new highs

Average Daily Contracts (000')



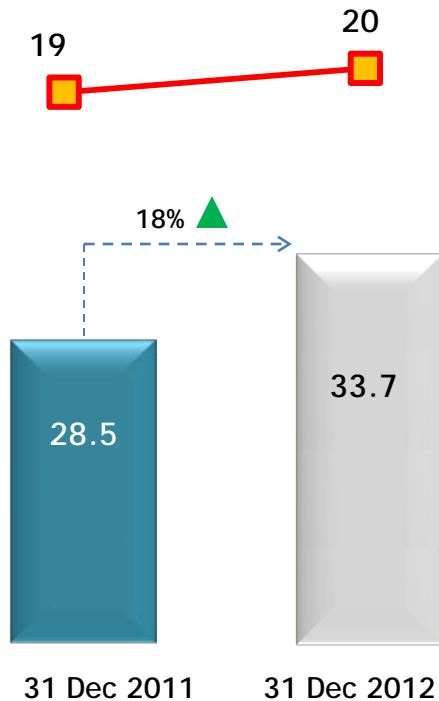
Open Interest since Migration to Globex®




Islamic Market Overview

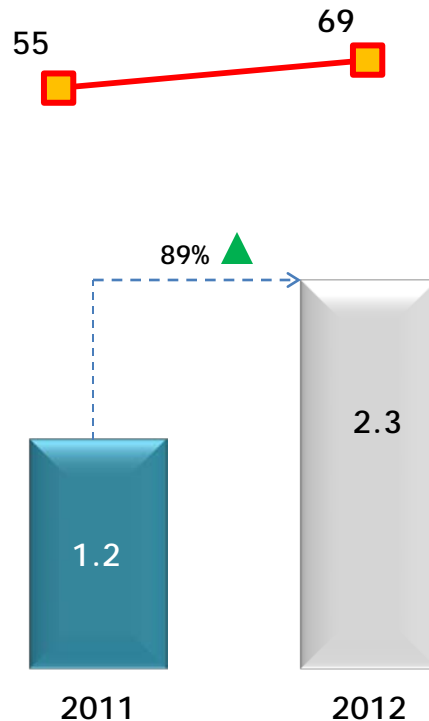
BSAS is gaining momentum and launched ETBS, a new asset class


Sukuk Listing (USD\$ bil)



 No. of Sukuk

Bursa Suq Al-Sila' ADV
Commodity Traded
(RM bil)



 No. of Trading Participants

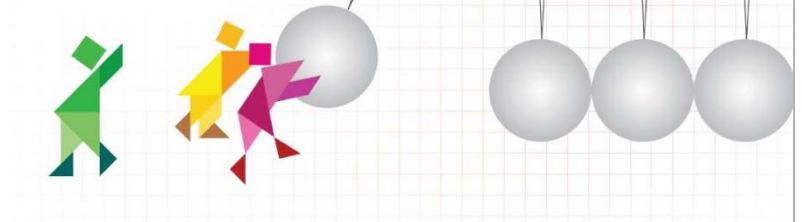
Shariah Indices Performance
2012



 FTSE Bursa Malaysia Emas Shariah

 FTSE Bursa Malaysia Hijrah

We are a progressive Exchange



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Development & Strategy

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Our Strategic Intents

We made progress and we delivered (i)

BUILDING A COMPETITIVE MARKETPLACE

FOUR STRATEGIC INTENTS

SI 1

Create a More
Facilitative
**TRADING
ENVIRONMENT**

- ▶ New Derivatives Clearing System
- ▶ New Bursa Malaysia Website
- ▶ Central Matching System Enhancement for Straight Through Processing
- ▶ BTS New Trading Features
- ▶ eCash payment framework
- ▶ FTSE and Bursa Malaysia introduce Shari'ah Compliant Small Cap Index
- ▶ Implementation of CDS Straight Through Processing

SI 2

Facilitate More
**TRADABLE
ALTERNATIVES**

- ▶ Bursa Suq Al-Sila' expanded Commodity Offering with RBD Palm Olein
- ▶ Revamped Options on Index Futures (OKLI)
- ▶ Options on CPO Futures (OCPO)

Our Strategic Intents

We made progress and we delivered (ii)

BUILDING A COMPETITIVE MARKETPLACE

FOUR STRATEGIC INTENTS

SI 3

Reshape
MARKET
STRUCTURE &
FRAMEWORK

- ▶ Introduce Referral Agent Activities
- ▶ Ease of Local Participants entry requirements for Derivatives trading
- ▶ Ease restrictions for establishment branches/kiosks for Futures Brokers
- ▶ Dual Licensing Fast Track Programme
 - Eligibility requirement further ease with minimum years experience reduced from 10 to 5 years
- ▶ Establishment of new Shari'ah Committee
 - To enhance and strengthen business governance for Islamic Offerings
- ▶ Amendment of listing requirements*
 - To strengthen board quality and enhance transparency of listed issuers' corporate governance practices
- ▶ New Surveillance System

Note - in line with the recommendations made under the Corporate Governance Blueprint 2011 (CG Blueprint), as well as the Malaysian Code on Corporate Governance 2012 (MCCG 2012) issued by the Securities Commission (SC).*

SI 4

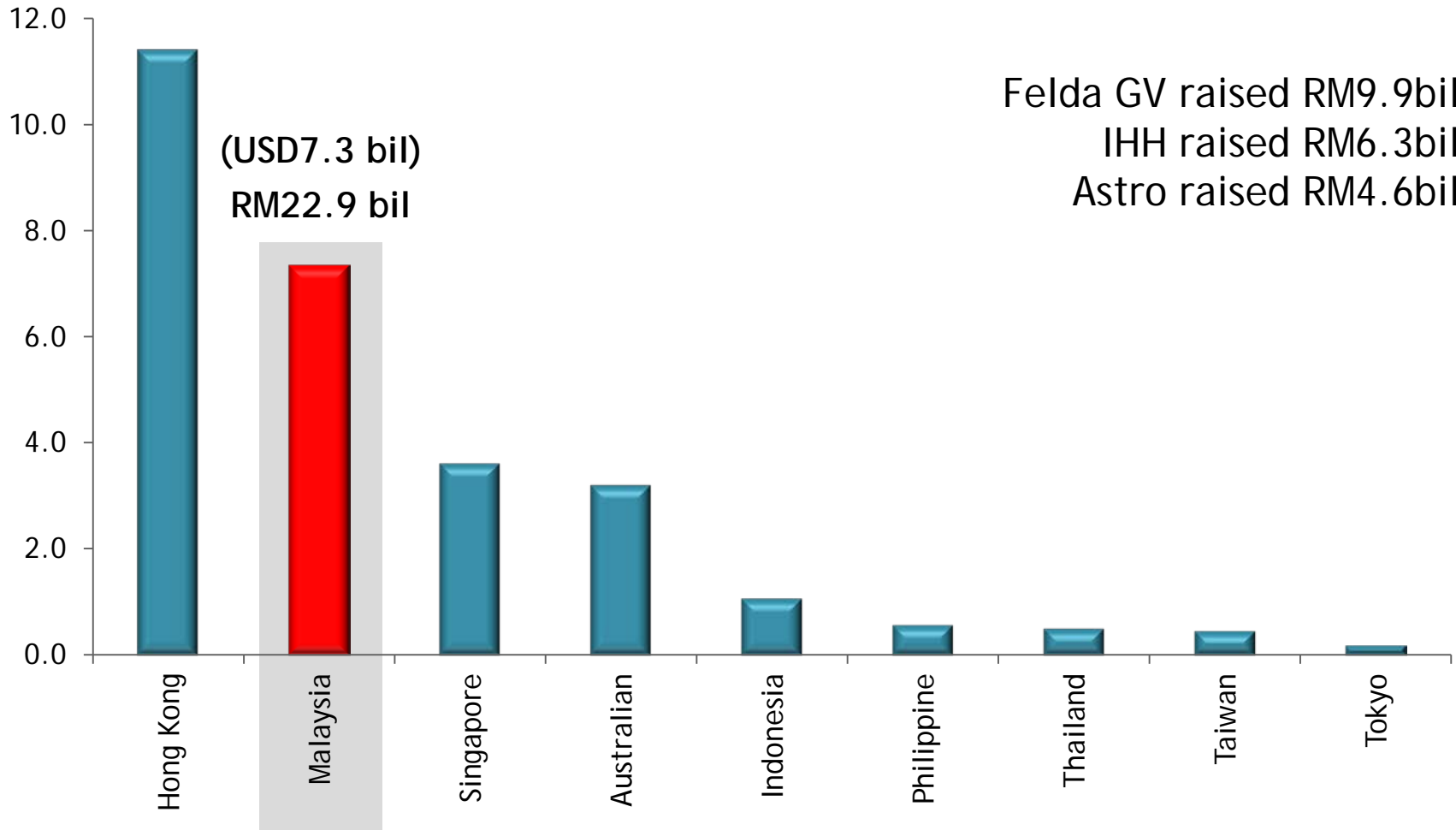
REGIONAL
MARKETPLACE
with Global Access
(Centre of ASEAN)

- ▶ ASEAN Exchanges
- ▶ ASEAN Trading Link connecting Bursa Malaysia, Singapore Exchange and Stock Exchange of Thailand

Remaining Attractive

We housed 3 of the world's largest listings

Fund raised (USD bil) from IPOs in 2012



Source: WFE

ASEAN Trading Link Went Live

Connecting You to 3 ASEAN Exchanges for a Start

ASEAN
Trading Link



Malaysia, Singapore & Thailand
are now linked



USD1.6 trillion market capitalisation,
70% of Asean market cap



2,254 listed companies

Our Regulatory Strategy

Ensuring high level of integrity in the marketplace

- ▶ Enhance market quality
 - Regulatory framework to stay relevant to the current environment
- ▶ Increase standards of conduct and governance of intermediaries and listed issuers
 - Amendment of LR to strengthen CG
- ▶ Improve regulatory approaches/standards
 - Efficient time to market
- ▶ Enhance efficiency of regulatory services
 - New surveillance system

Corporate Governance

Improved ranking from 6th to 4th place out of 11 countries in Asia

Source: Asia Corporate Governance Association

Investor Protection

4th in terms of Strength for Investor Protection out of 183 Nations

Source: World Bank

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Financial Review

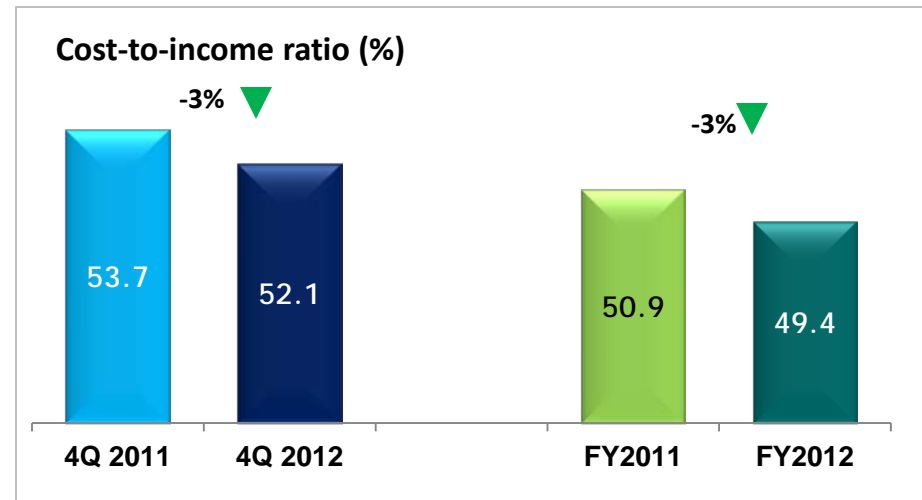
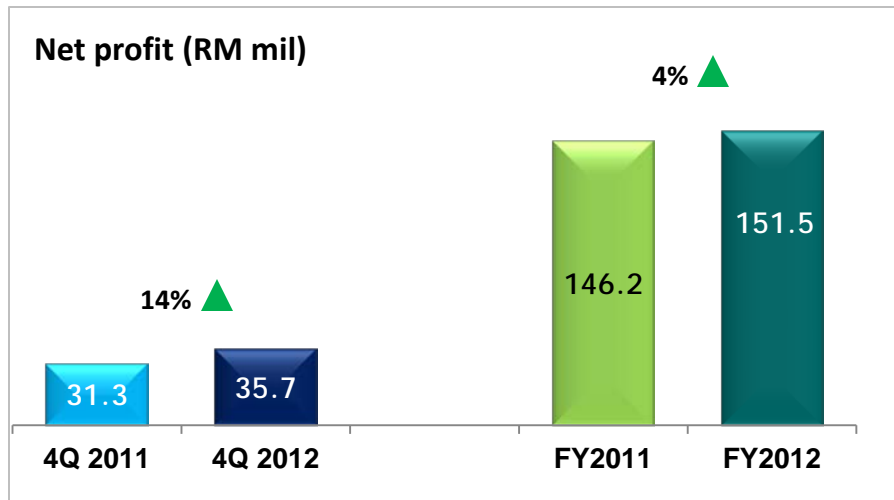
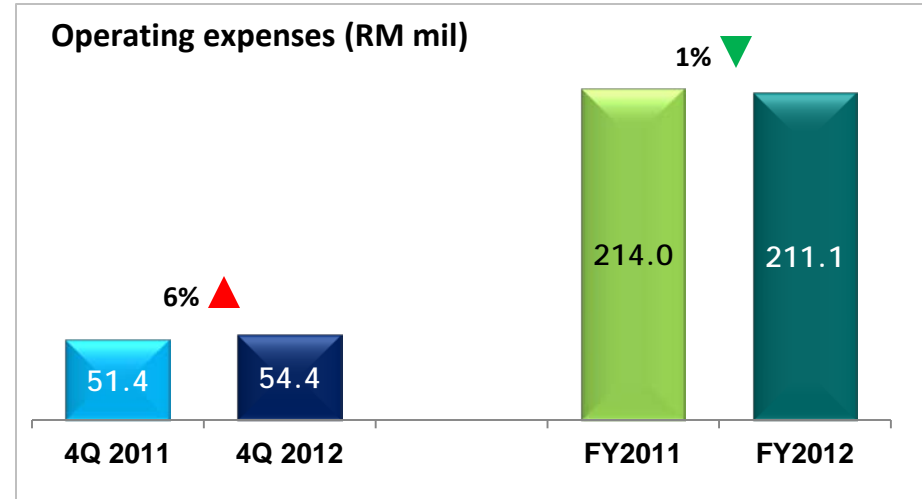
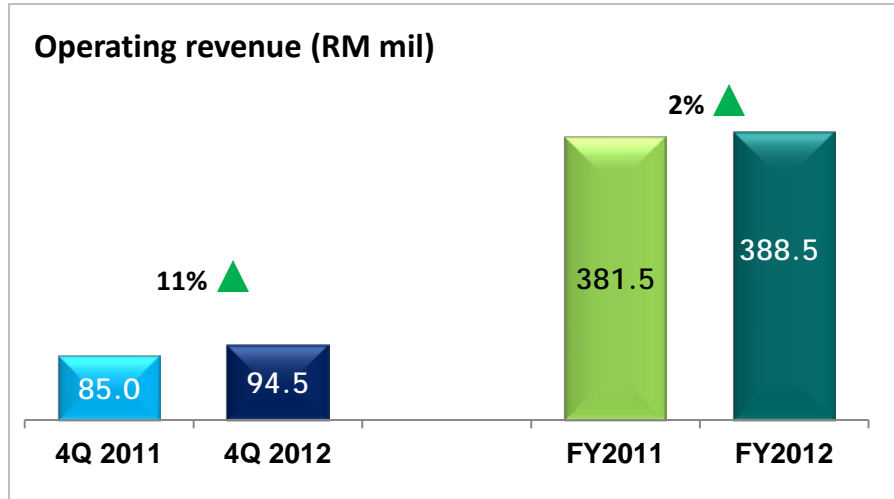
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We believe in being responsible



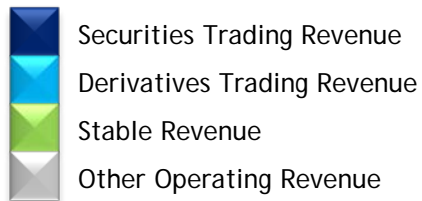
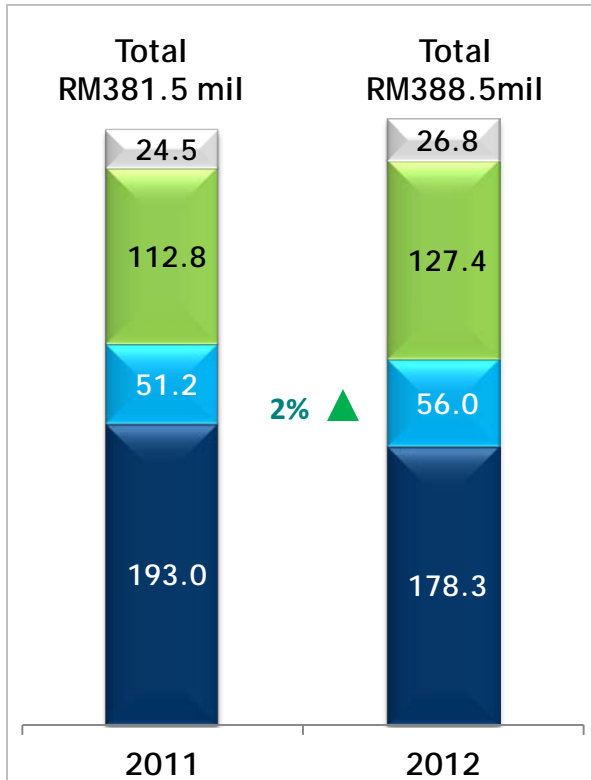
Financial Snapshot

Remained resilient despite global market uncertainty



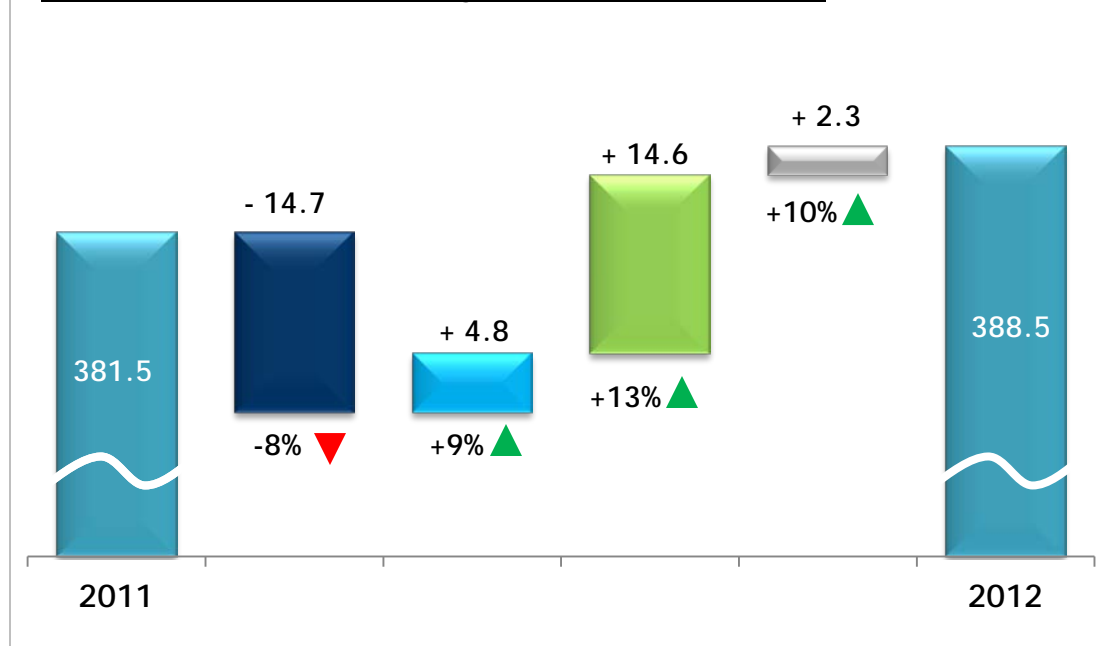
Operating Revenue

Growth in other revenues offset impact of decline in securities trading revenue



Growth contribution by revenue streams:

(RM mil)

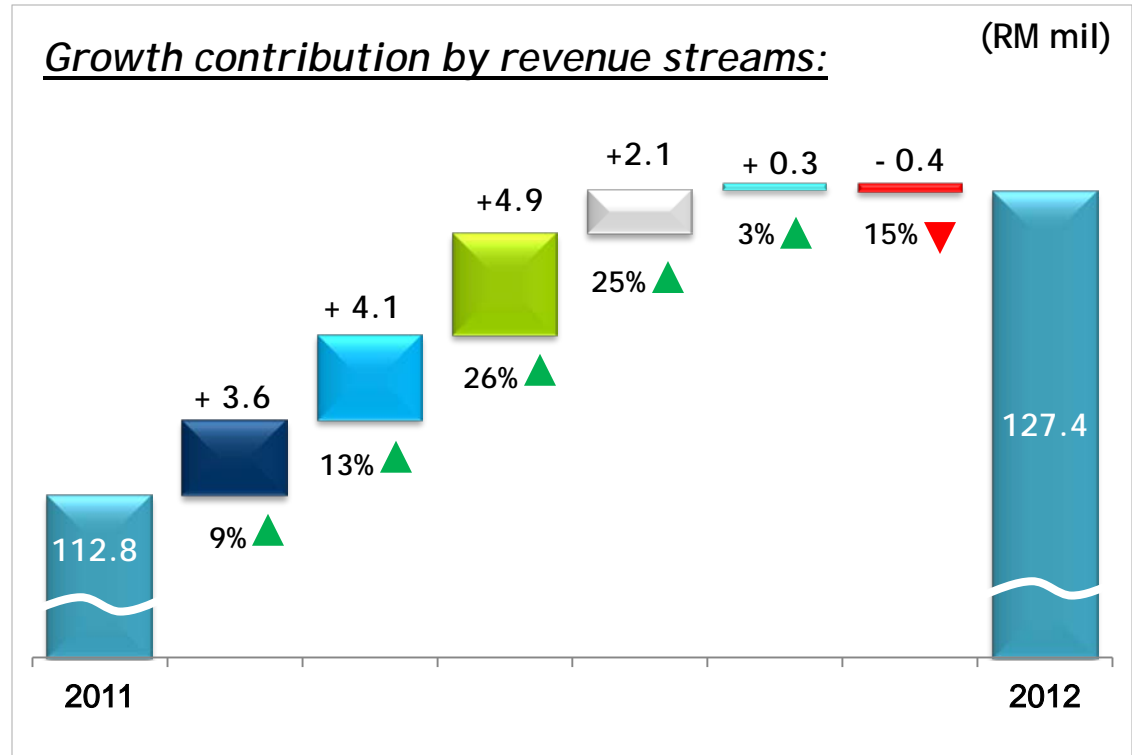


Commentaries

- Securities trading revenue declined by 8% due to lower ADV of RM1.67 billion in 2012 compared to RM1.79 billion in 2011.
- Derivatives trading revenue increased by 9% as ADC increased from 34,474 in 2011 to 39,387 in 2012.

Stable Revenue

Growth contributed by IPOs and structured warrants



Commentaries

- Listing fees increased by 9% mainly due to the higher number of structured warrant listings.
- Depository revenue increased by 13% mainly due to the listing of 3 large IPOs.
- Information sales increased by 26% due to the upward revision of rates.
- Access fees increased by 25% due to more subscriptions for direct market access.

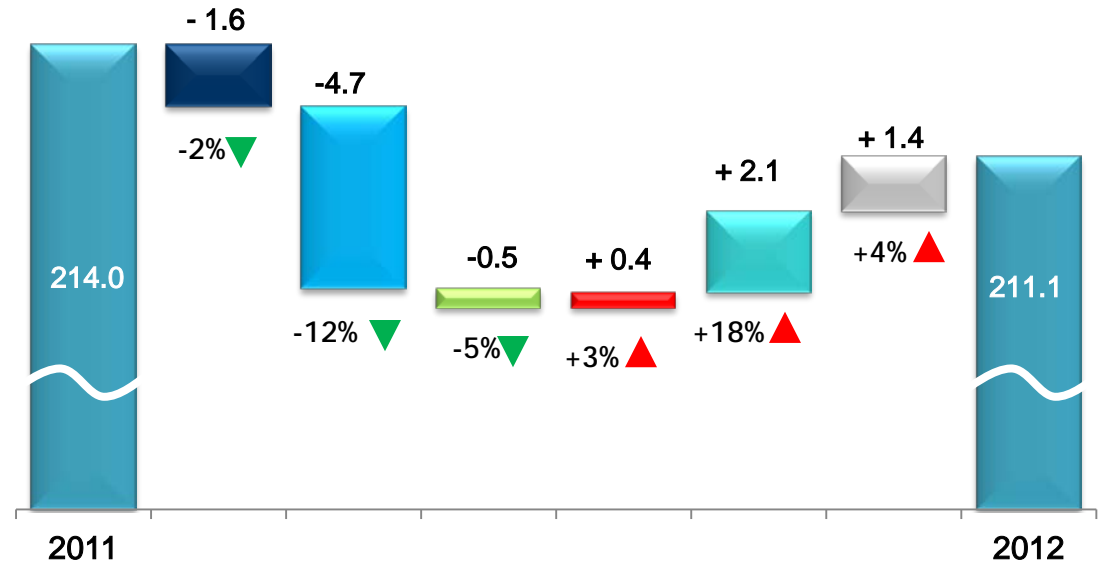
Operating Expenses

Marginal contraction



Movement of expenses:

(RM mil)

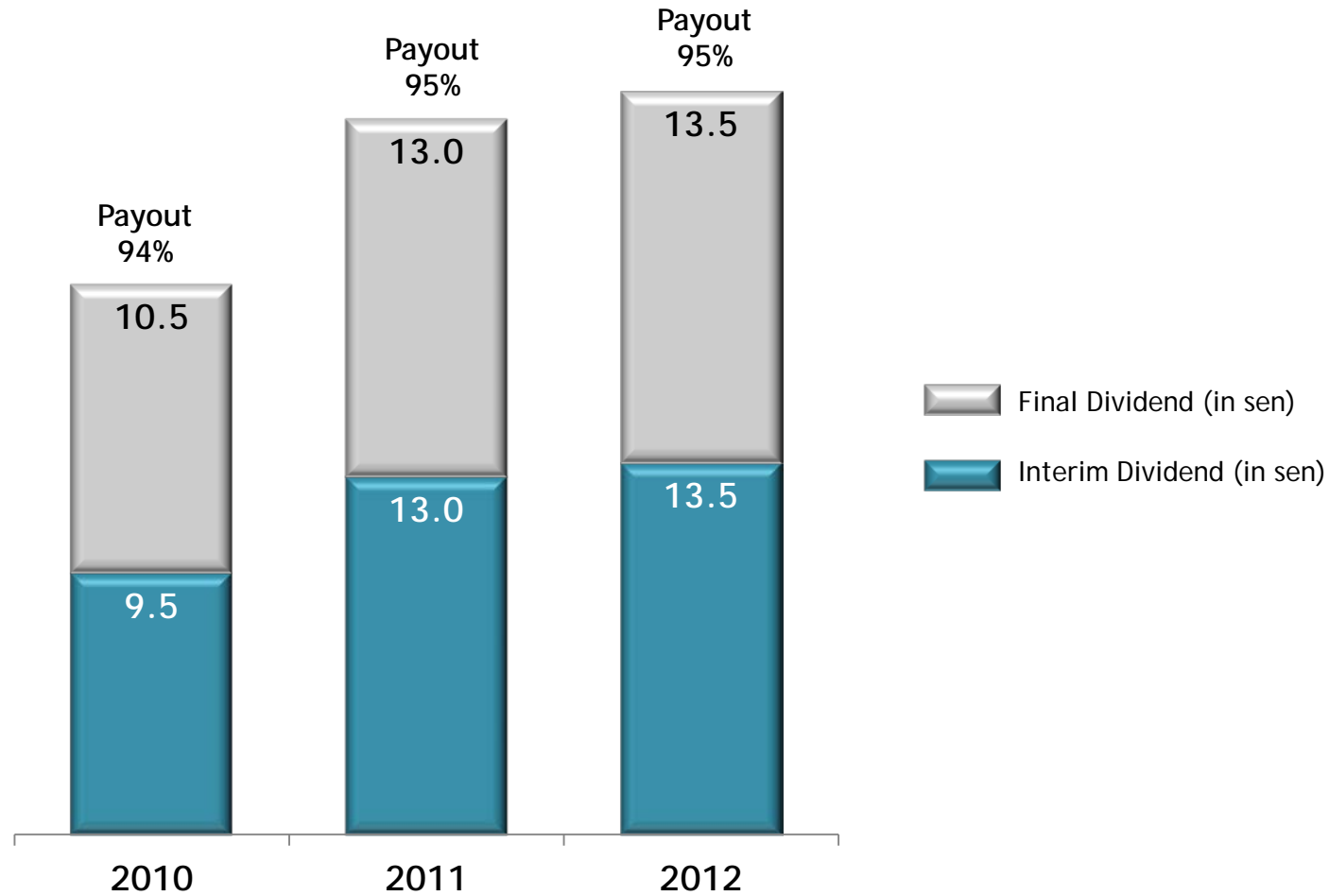


Commentaries

- Staff costs decreased marginally by 2% due to lower headcount.
- Lower depreciation and amortisation as certain assets were fully depreciated.
- Service fees increased by 18% due to the increase in derivatives trade volume in 2012.

Dividends

Surpassing 75% payout policy, giving 4.3% dividend yield to shareholders

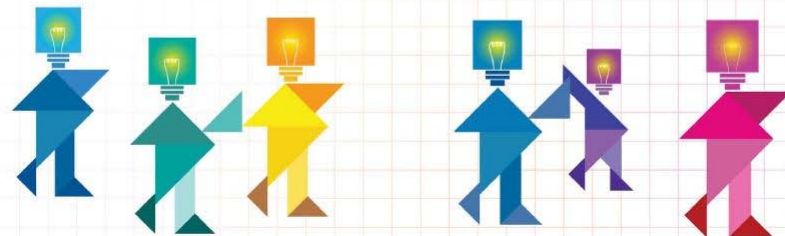


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Conclusions

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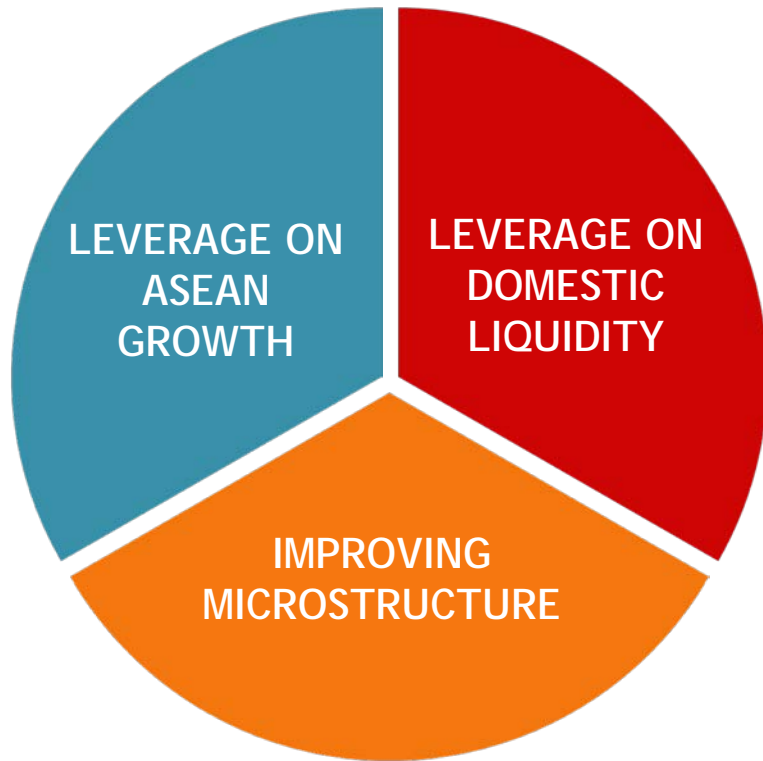
We continue to innovate



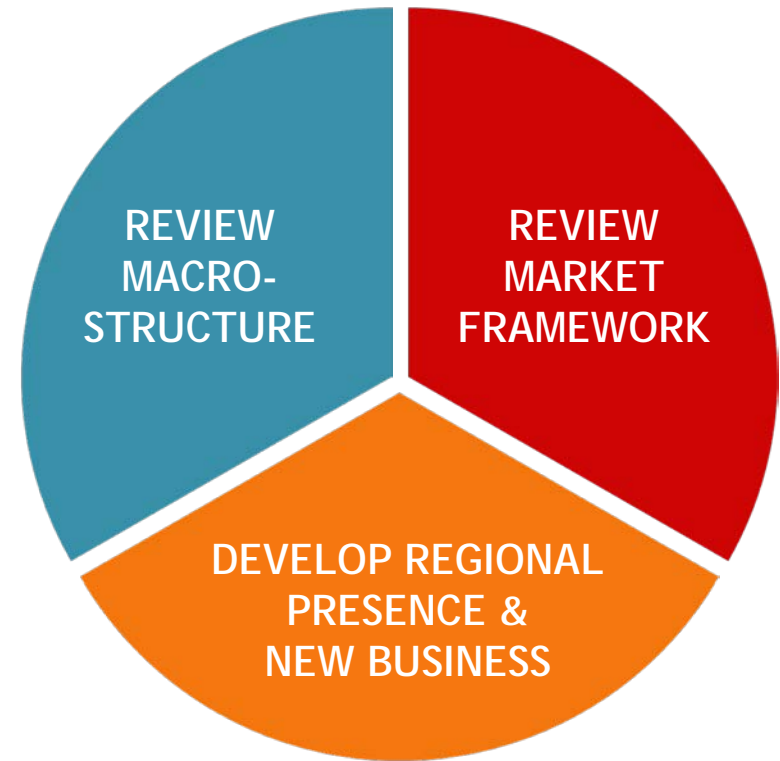
Our Focus Area in 2013 and Beyond

To establish strong regional presence

Focus 1: Value Extraction



Focus 2: Build for the Future



Our 2013 Business Plans

Major initiatives to build a competitive market place



SI 1

Create a More
Facilitative **TRADING**
ENVIRONMENT



SI 2

Facilitate More
TRADABLE
ALTERNATIVES



SI 3

Reshape
MARKET STRUCTURE
& FRAMEWORK



SI 4

REGIONAL
MARKETPLACE
with Global Access
(Centre of ASEAN)



- BTS Replacement
- Retail Strategy

- ETBS
- ETFs and Business Trusts
- New Derivatives Products

- Liberalisation of Derivatives market membership structure

- ASEAN Exchanges & ASEAN Link
- PLC Profiling (ASEAN Stars, CBRS)

Conclusion

Watch this space

We remain focused

- ▶ To be a competitive marketplace and eliminate market friction
 - Securities market : build for the future by enhancing our infrastructure and introducing new asset classes
 - Derivatives market : widen our distribution channels and increase the breadth and depth of product offerings
 - Islamic market : product innovation & growth and regionalisation
- ▶ To shape Bursa Malaysia to become high performance organisation

We are stepping up our game

- ▶ Extracting value and implementation of initiatives aligned to the 4 strategic intents



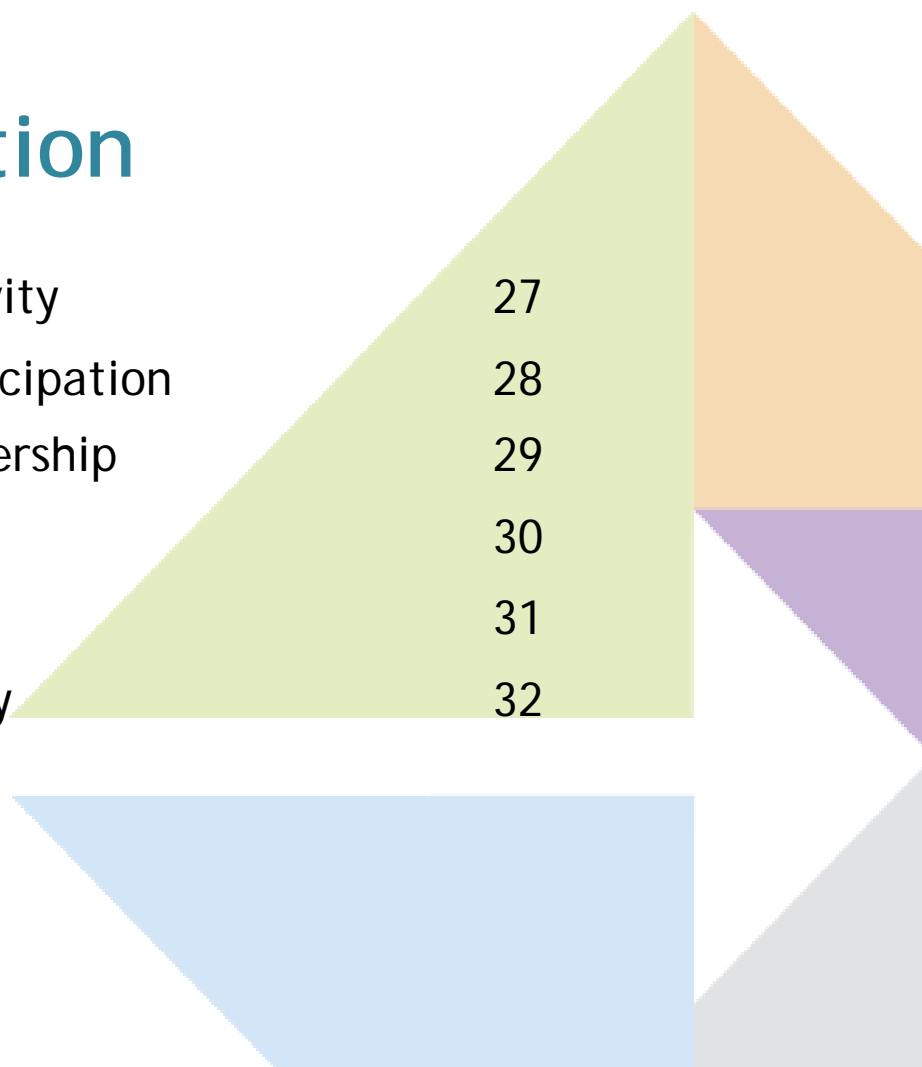
FY 2012 Performance

31 January 2013

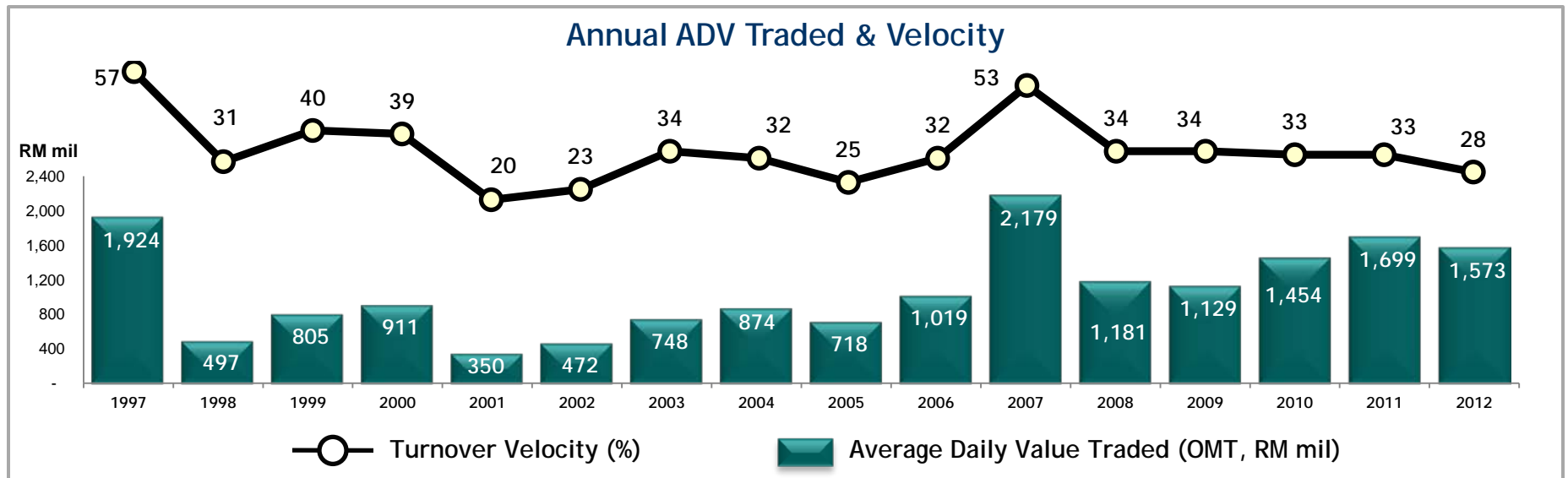
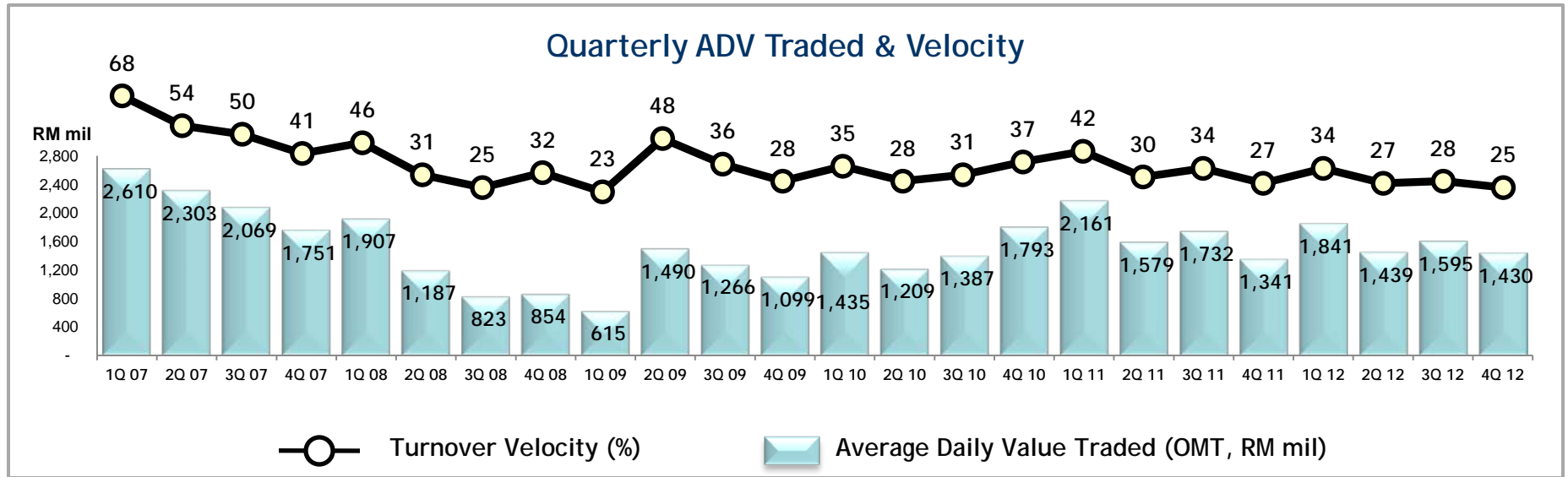
**Thank you
Q & A**

Additional Information

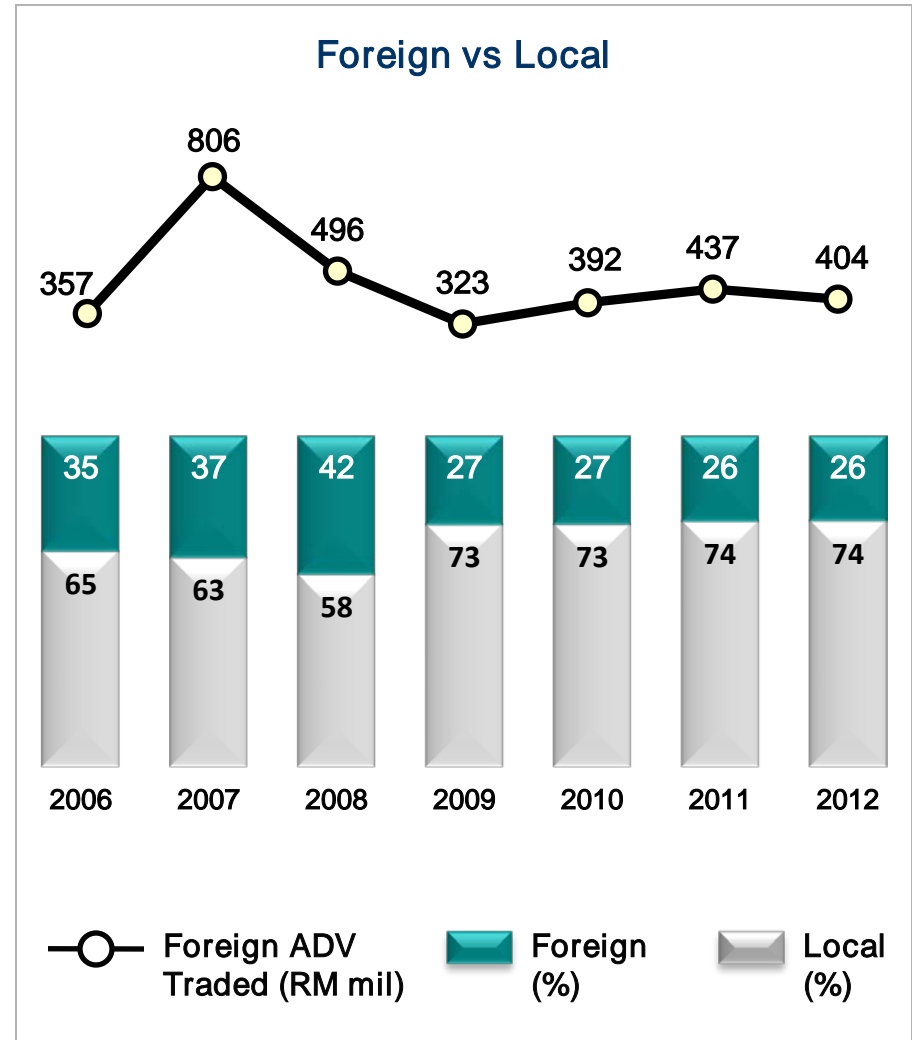
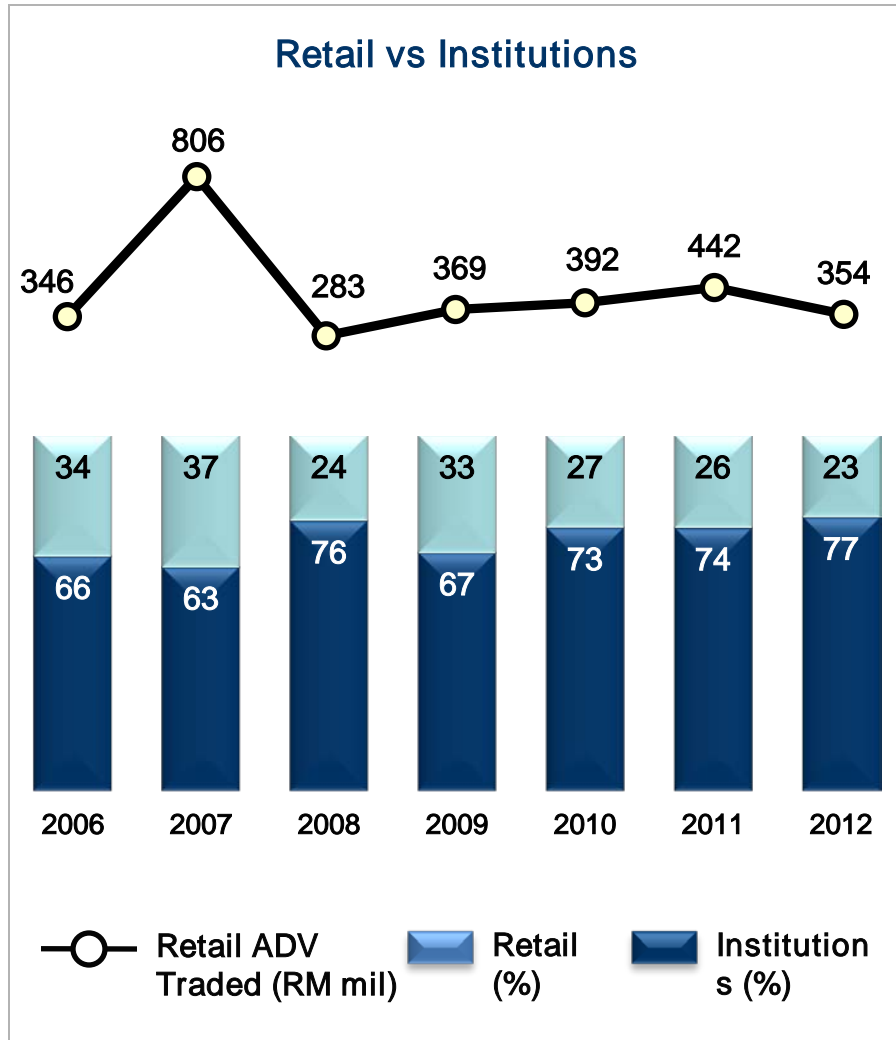
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Securities Market Trading Activity

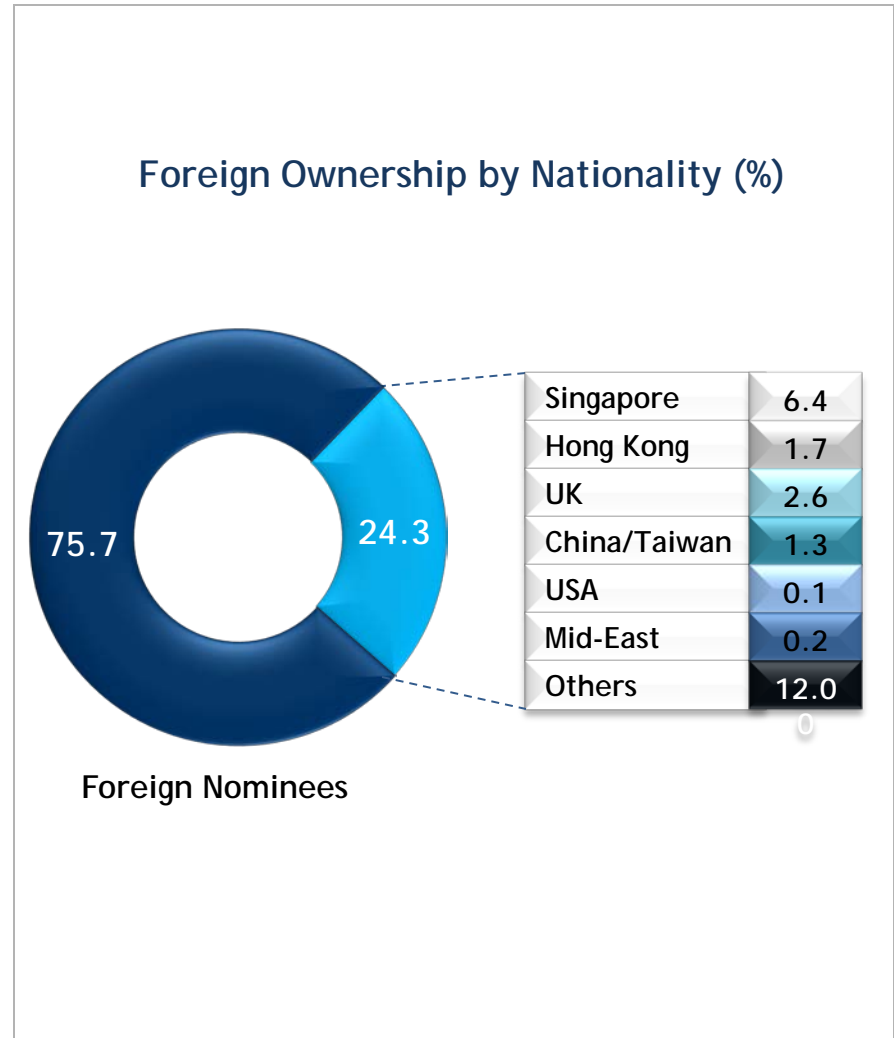
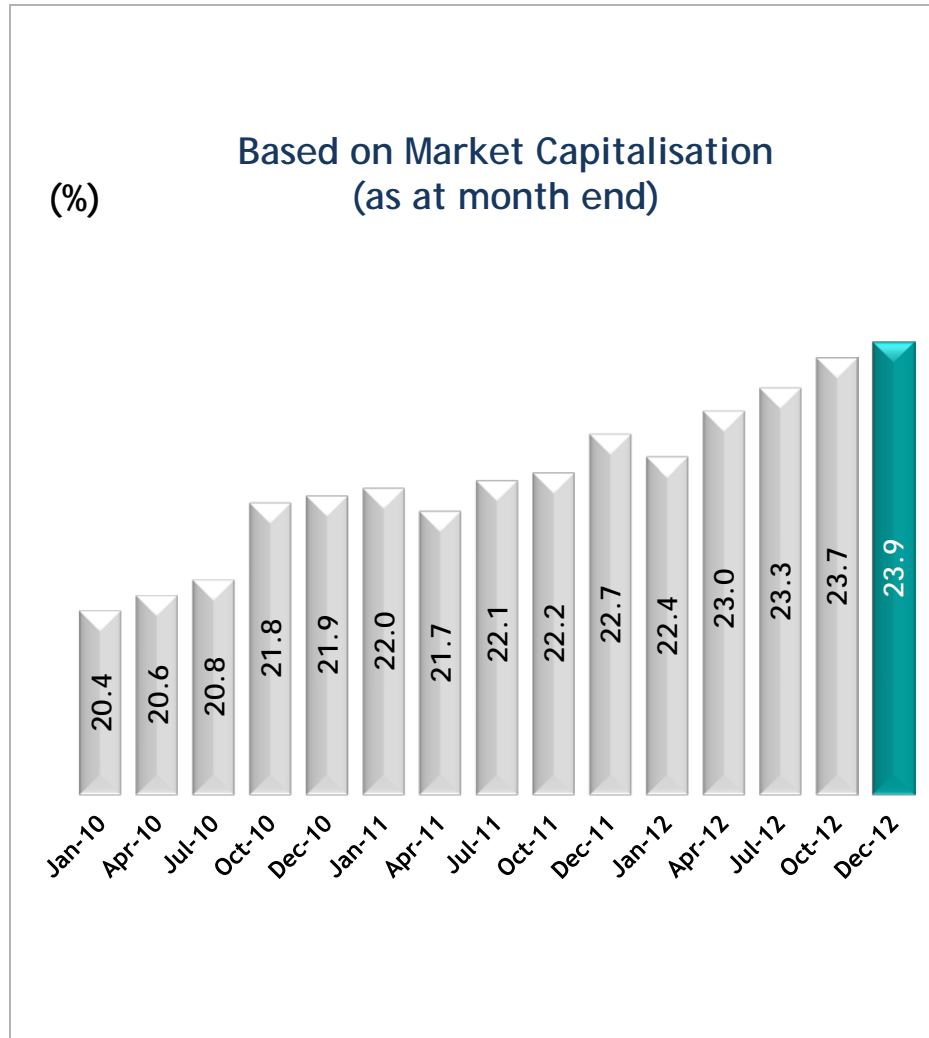


Securities Market Trading Participation



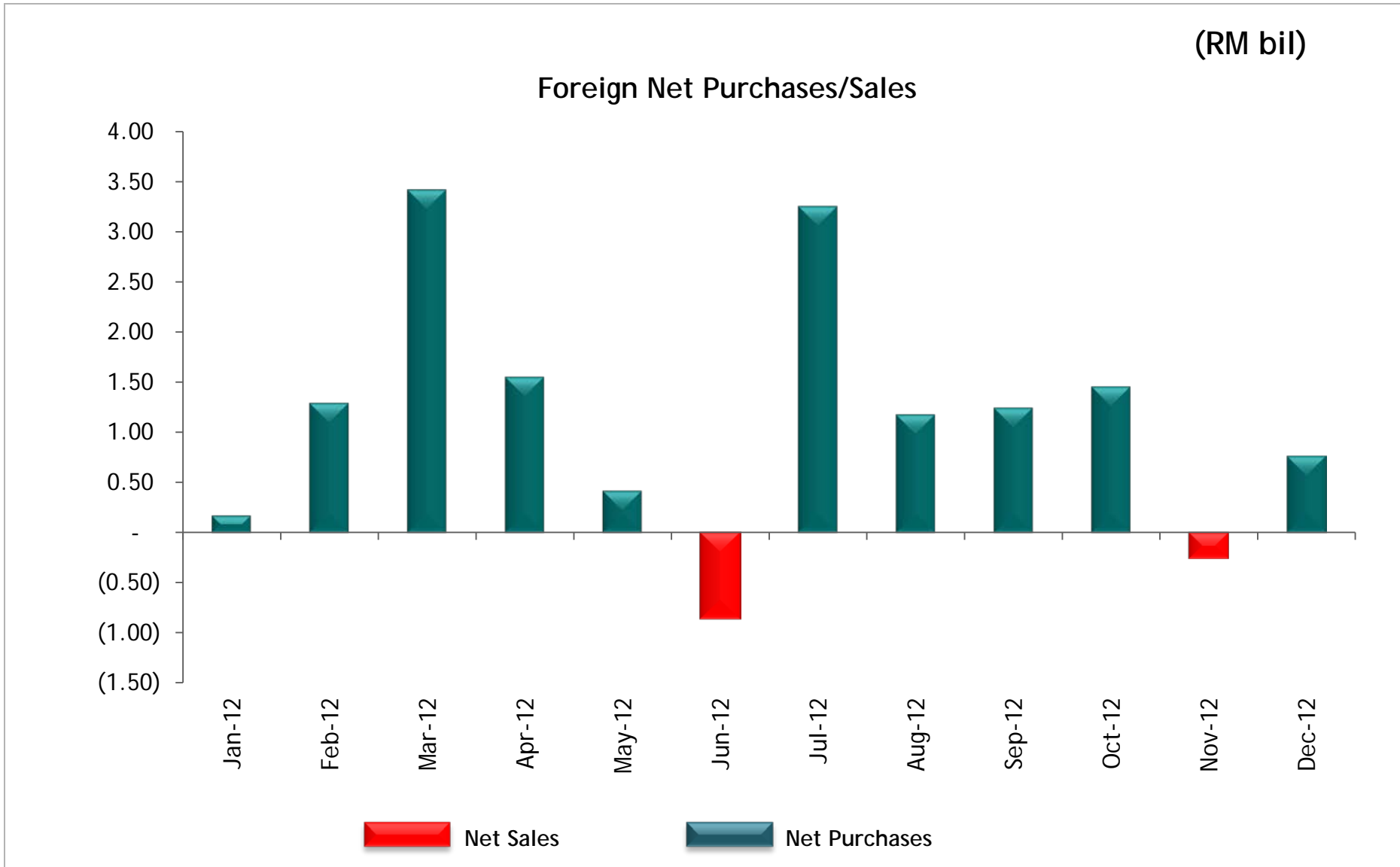
From 2006 to 2009, the statistics were based on Brokers' submission. From 2010 onwards statistics were based on Bursa's internal system.

Securities Market Foreign Ownership



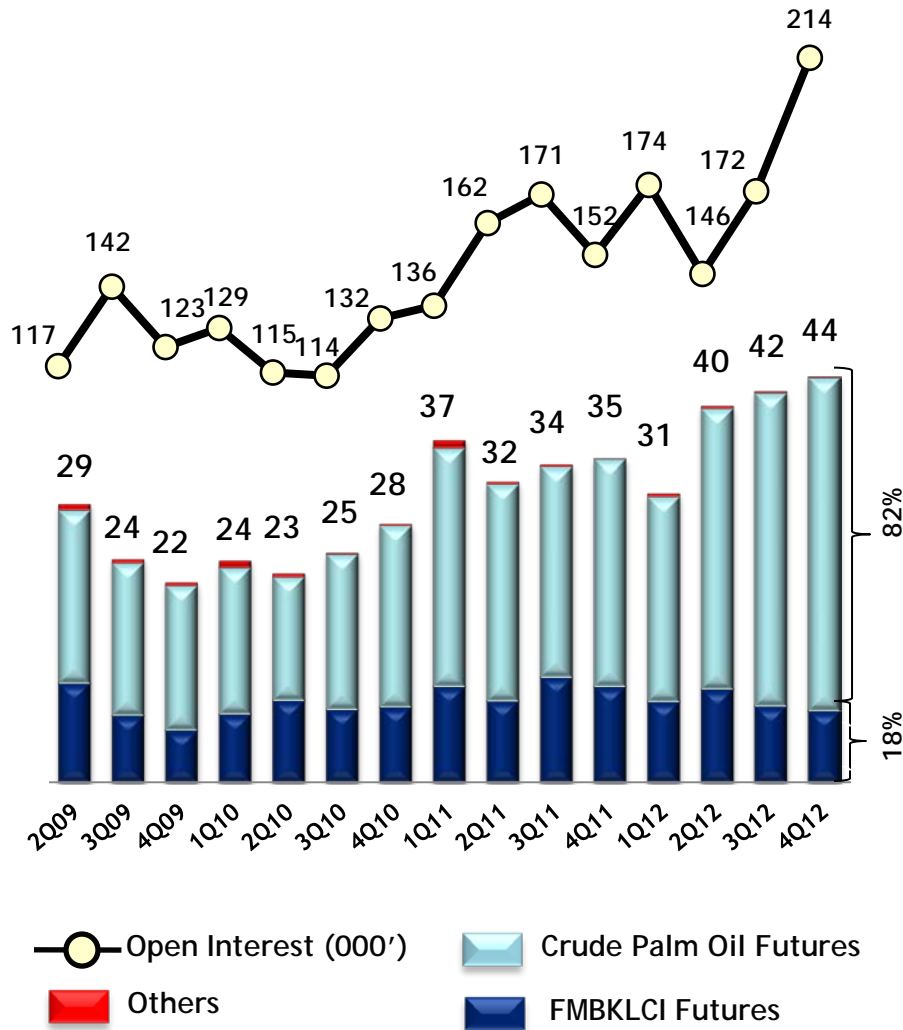
Positive Foreign Inflows

Foreign investors were net buyers for most months

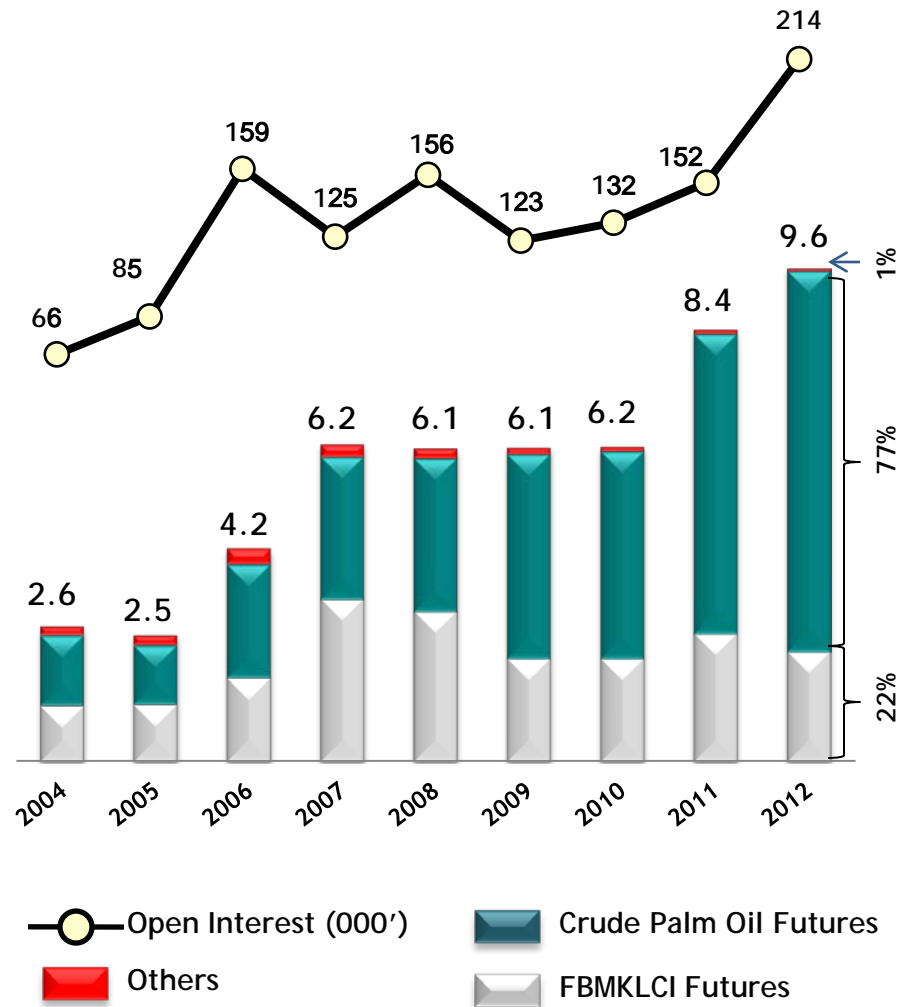


Derivatives Market Activity

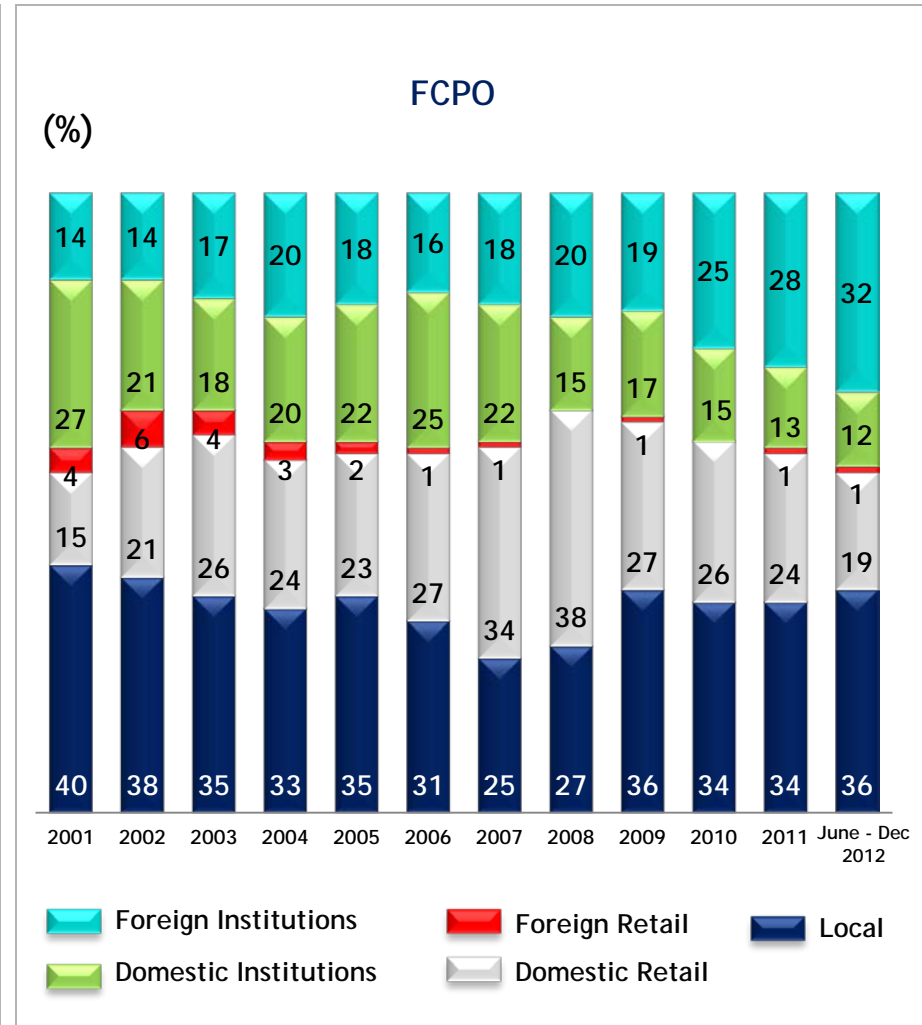
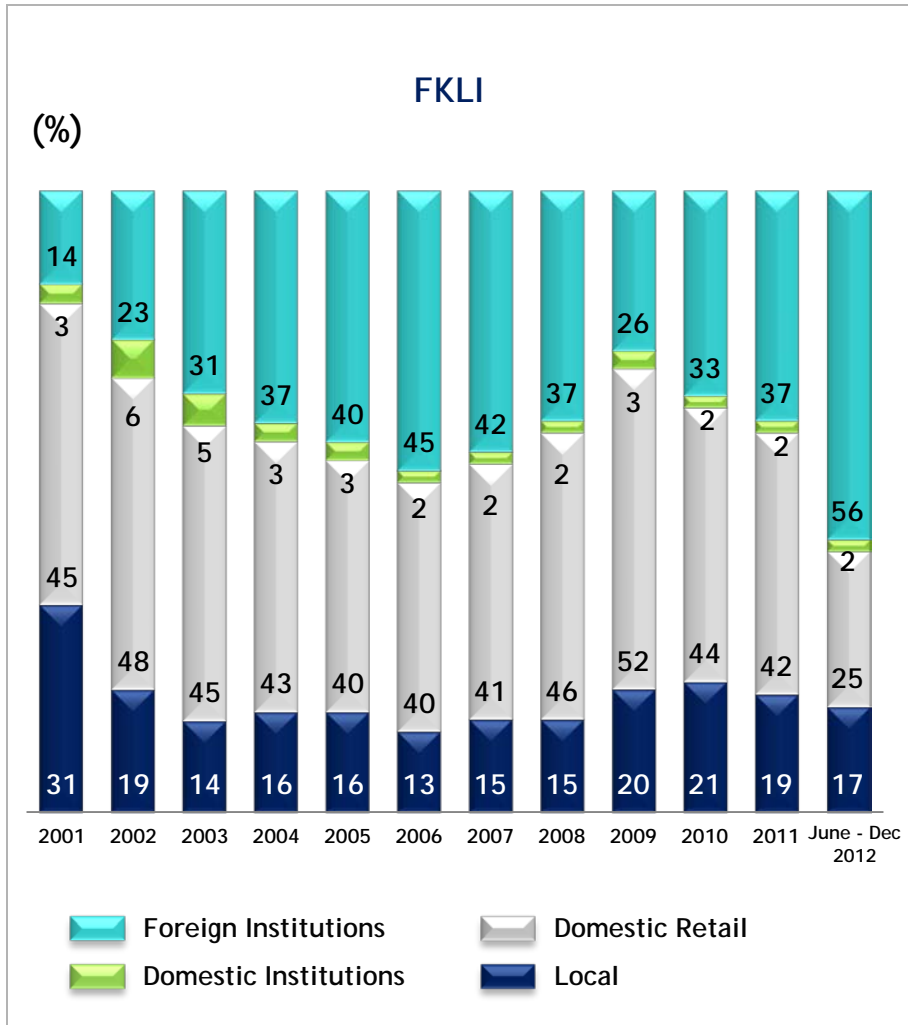
Quarterly (Average Daily Contracts 000')



Total Annual Contract (Million)



Derivatives Market Demography



* Local - A local participant is an individual who has been admitted as a participant in accordance with The Rules, registered with SC and has the right to trade for himself - all futures contracts listed on the Derivatives Exchange.

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