

## **BURSA MALAYSIA BERHAD**

1H 2008 Financial Results 17 July 2008

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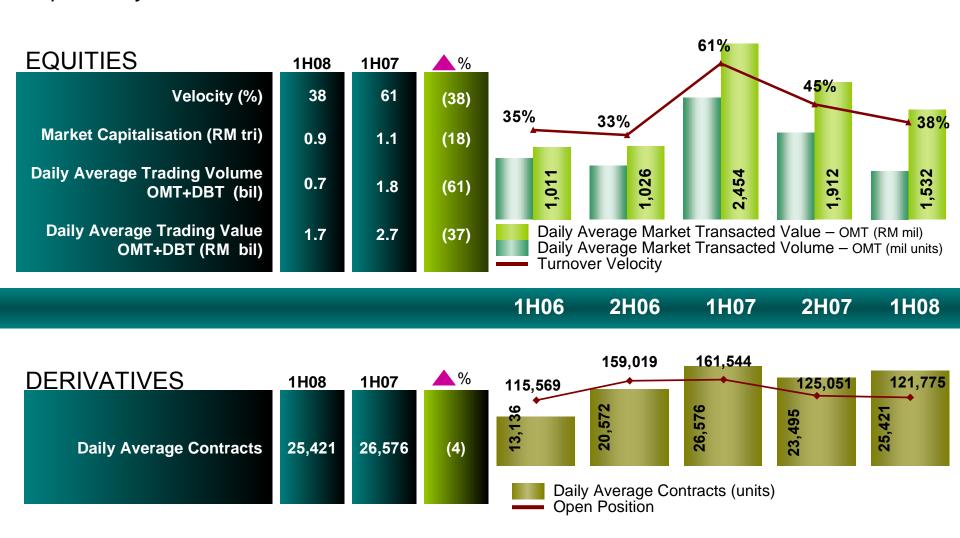
# OVERVIEW FINANCIAL REVIEW OUTLOOK Q&A

# **O**VERVIEW



# Operating Drivers

Impacted By Continued Global Uncertainties And Local Market Sentiments



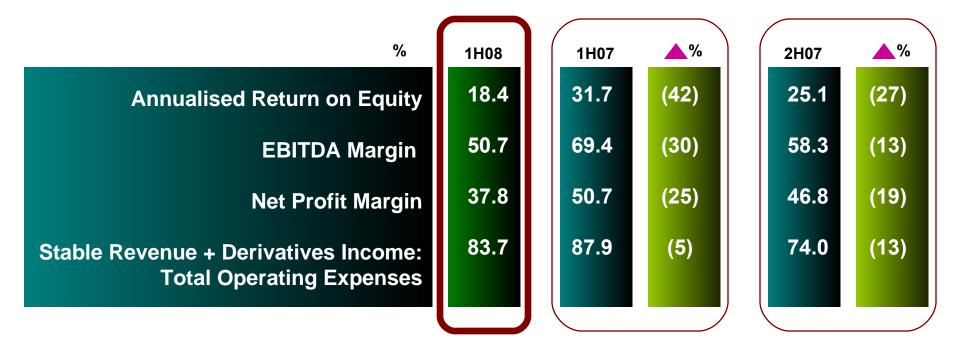


# Performance Summary

RM mil	1H08 vs. 1H07 %	2Q08 vs. 1Q08 %
PAT	70.7 135.2 (48)	28.6 42.1 (32)
EBITDA	83.1 165.9 (50)	33.5 49.6 (32)
Earnings per Share (sen)	13.5 26.0 (48)	5.5 8.0 (31)
Dividend (sen)	16.5 32.0 (48)	



# Key Ratios



#### 1H08 vs. 1H07 Commentary

The ratios are lower mainly due to the lower revenue from the equity market



# 1H08 Events Highlights

Initiatives To Build The Competitiveness Of Our Market

- **✓** Introduced Direct Market Access Derivatives
- ✓ Launched Electronic Trading Platform (Fixed Income)
- ✓ Listed MyETF Dow Jones Islamic Market Malaysia Titans 25

# FINANCIAL REVIEW



## Financial Results Overview

RM**Operating Revenue (mil) EBITDA** (mil) **Operating Expenses (mil) Profit Before Tax (mil) Taxation (mil) Profit After Tax (mil) Earnings per Share (sen)** 

1H08
164.1
83.1
90.3
96.3
25.6
70.7
13.5

1H07	<b>^</b> %
239.2	(31)
165.9	(50)
80.2	13
186.0	(48)
50.8	(50)
135.2	(48)
26.0	(48)

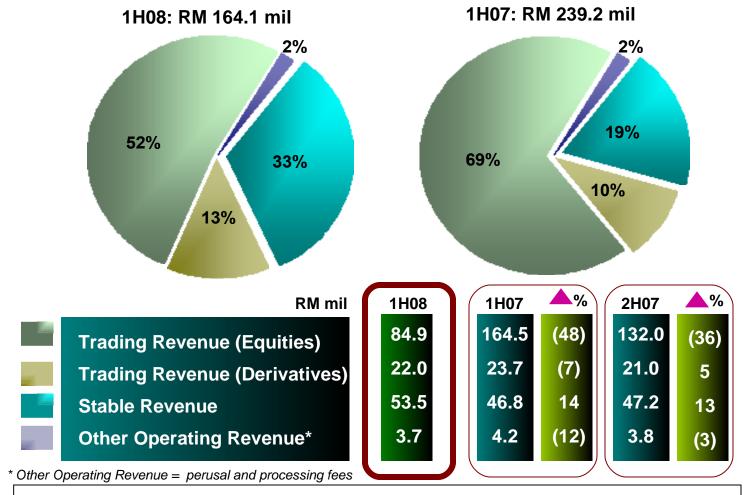
2H07	<b>^</b> %
204.0	(20)
118.9	(30)
92.2	(2)
133.0	(28)
27.6	(7)
105.5	(33)
20.1	(33)

#### Commentary

• Decrease of revenue affected by continuing global & domestic uncertainties and inflationary pressures



## Operating Revenue

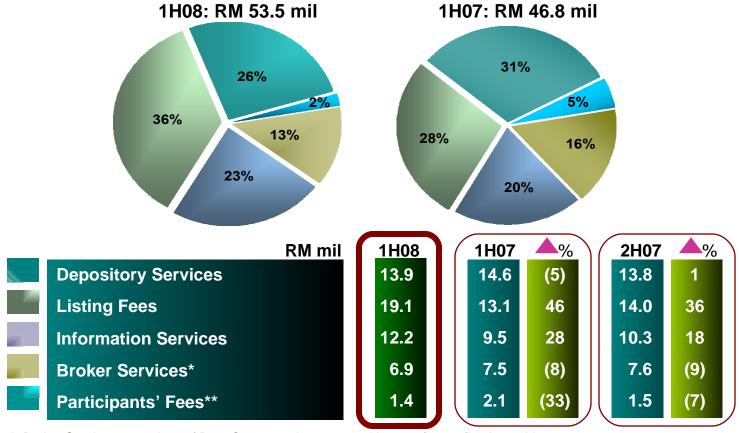


#### 1H08 vs. 1H07 Commentary

- •Equity market performed poorer due to the bearish market and revision of clearing fee
- •Lower derivatives trading revenue due to decline in number of derivatives contracts from 3.2mil in 1H07 to 3.1mil in 1H08
- •Stable revenue increased due to higher listing and information services fees
- •Lower Other Operating Revenue due to lower perusal & processing fees



## Stable Revenue



<sup>\*</sup> Broker Services comprises of Data Comm equipment rental income from a fixed monthly rate

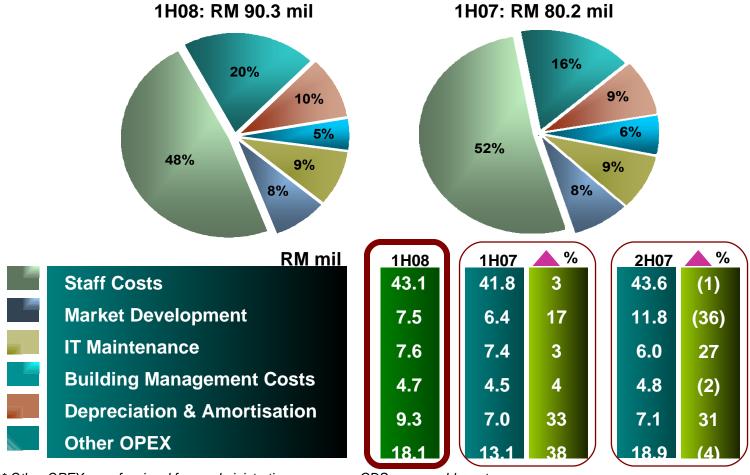
#### 1H08 vs. 1H07 Commentary

- •Higher listing fees due to full charge of listing fees in 2008 (50% rebate in 2007)
- •Higher information services fees due to revised fee structure in October 2007
- •Lower broker services fees from reduction in number of terminals at broker sites (Migration of old CDS system to web based system)
- •Lower depository fees due to lower transfer fee and additional issue fees (reduced corporate activities)
- •Lower participants' fees due to the absence of MESDAQ advisors and sponsors applications in 1H08

<sup>\*\*</sup> Participants' Fees comprises of application/admission/initial/registration fees, participants' subscriptions and renewal fees



# Operating Expenses



<sup>\*</sup> Other OPEX = professional fees, administrative expenses, CDS consumables, etc.

#### 1H08 vs. 1H07 Commentary

- •Increase in staff costs due to higher ESOS allocations, increase in headcounts & annual salary increments
- •Higher depreciation due to newly acquired system upgrade, renovation & FMTP launch
- •Higher other OPEX is mainly due to higher professional fees paid and bond impairment resulting from a weak bond market



# Capital Management

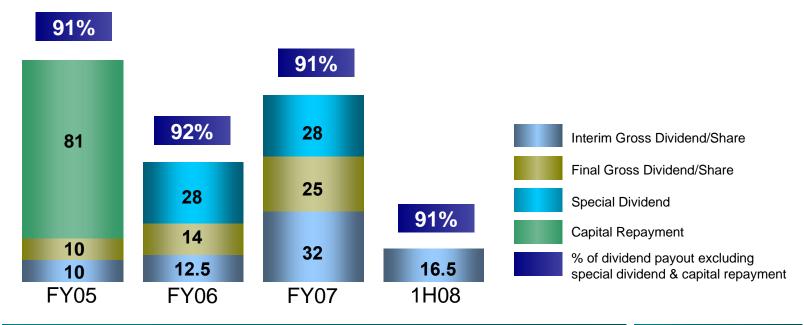
	@ 30 June 2008	
	RM mil	USD \$ mil
Financial Resources Available for Use	423	130
Shareholders' Fund	760	233
Capital Expenditure	12	4



# Dividend Payout > 90%

#### Delivers Value To Shareholders

#### **Historical Dividend Payout in sen**



Dividend Yield as at 30 June 2008

**Total Shareholders' Return since listing till 30 June 2008** 

2.2%

218%

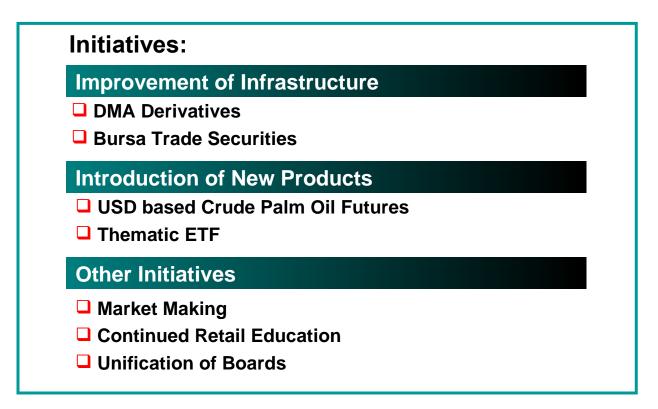
# OUTLOOK



## **T**argets

Challenged By Global And Domestic Climate

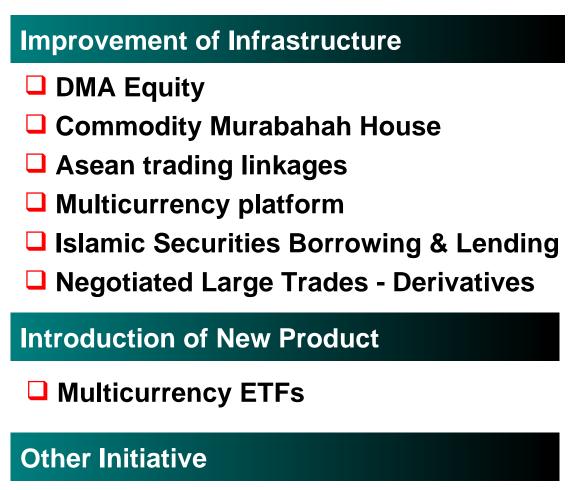
Bursa's KPI 2008	Target	1H08
Velocity	56%	38%
Annual growth in derivatives contracts traded	50%	0%





# In The Pipeline...

Initiatives To Enhance Market Attractiveness



Commodity Futures Trading Commission's Approval



## Outlook

### **EQUITIES MARKET**

Challenging months ahead

- □ Investors' sentiment expected to be impacted by slowing US and global economy, rising crude oil, commodities & food prices and domestic uncertainties
- Good opportunity for bargain hunting
- ☐ A shift to Islamic based investment products

#### **DERIVATIVES MARKET**

**Expect continued interest in FCPO and FKLI** 

- ☐ FKLI: Interest to move in tandem with the expectations in the equity market
- ☐ FCPO: Interest guided by expectations of supply and demand of CPO, price of substitute products and environmental issues.

#### **BOND MARKET**

No significant income expected due to availability of alternative OTC trading

# THANK YOU

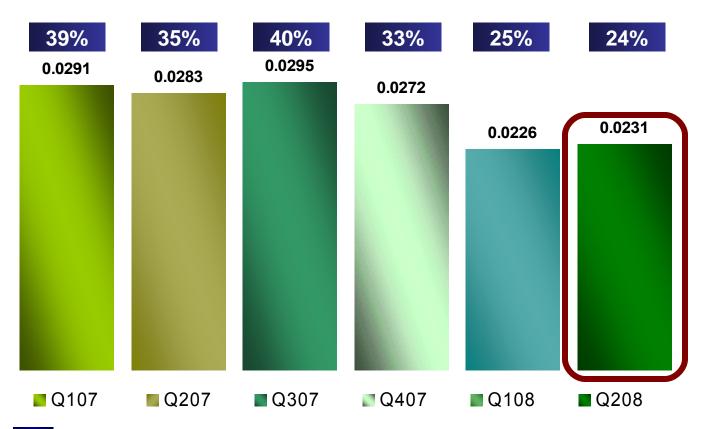
**APPENDIX** 

For in-depth financial performance review, prospects and targets, please refer 1H08 condensed report.



# Effective Clearing Fee Rate

Affected By Institutional Bunching Of Trades And Lower Retail Participation



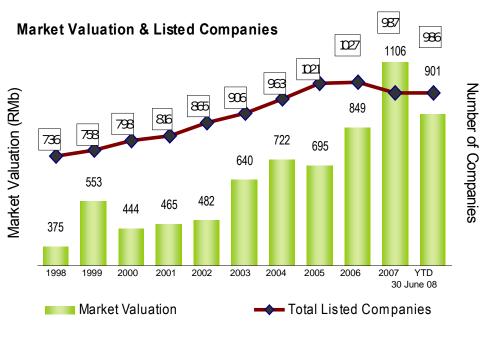
% of retail trading participation by value

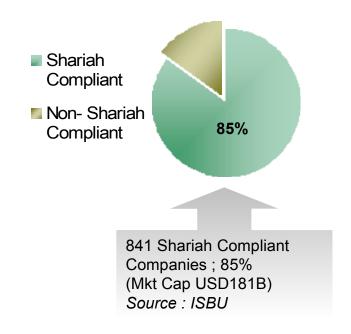
*Note:* Clearing Fee revised to 0.03% (capped at RM1,000) effective 1 Jan 08 from 0.04% (capped at RM500)

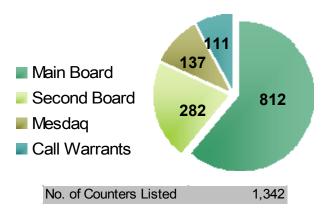


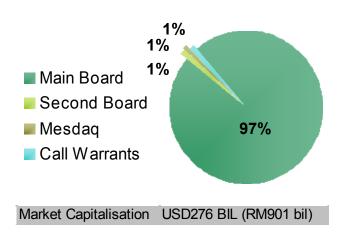
## Our Market Remains Competitive

14 New Listings @ 30 June 2008 (12 In 2007)





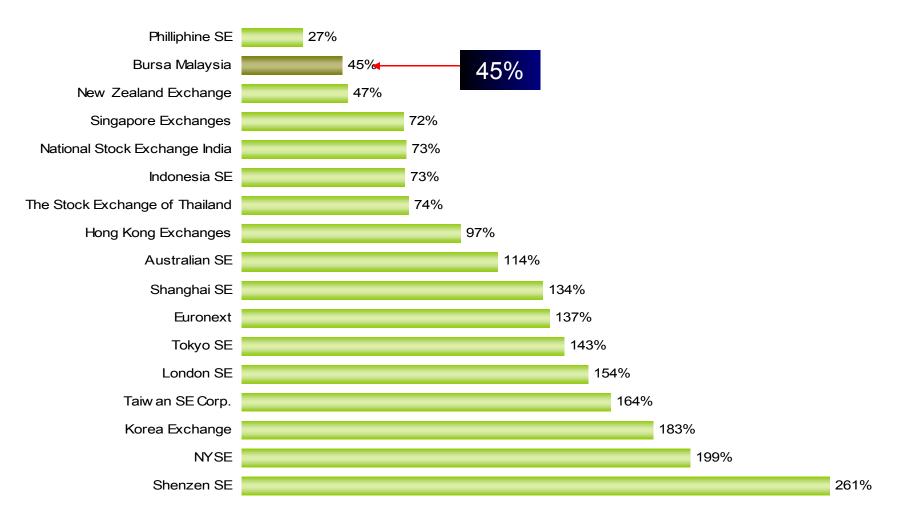






# Bursa's Sustainable Velocity Target: 60% By 2010

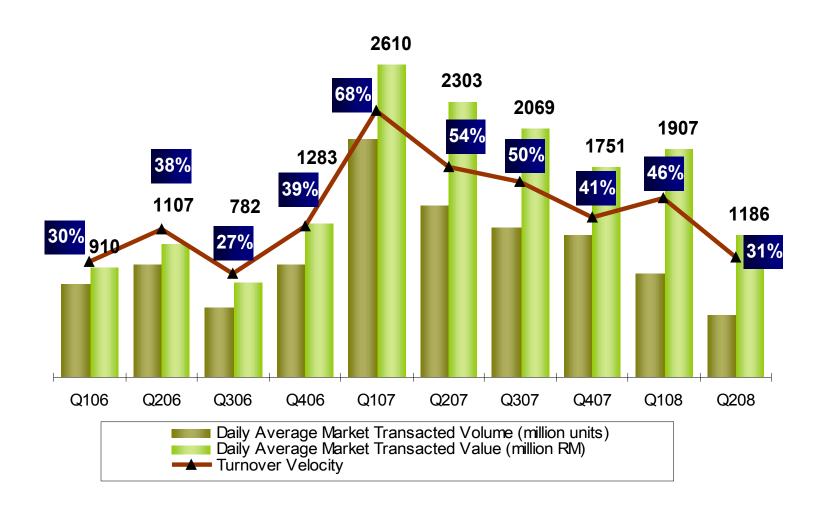
## Turnover Velocity For The Past 12 Months To June 2008



Source: World Federation Exchanges (WFE)

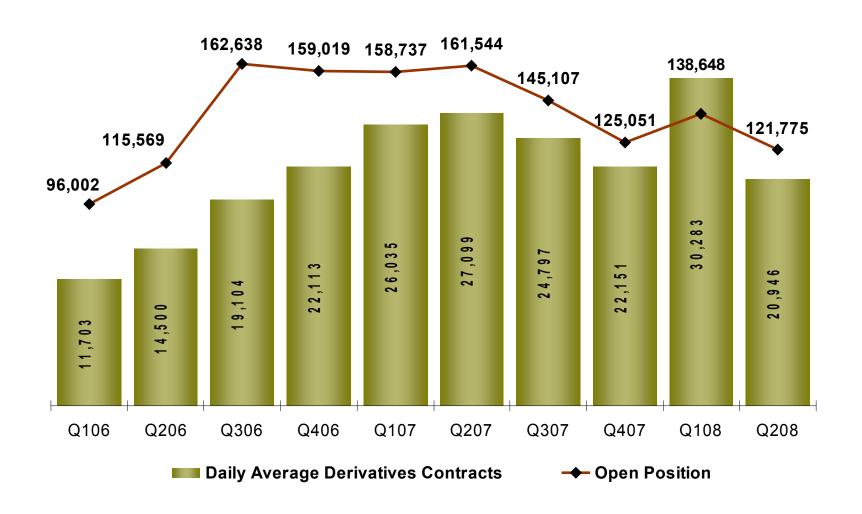


# Quarterly Velocity





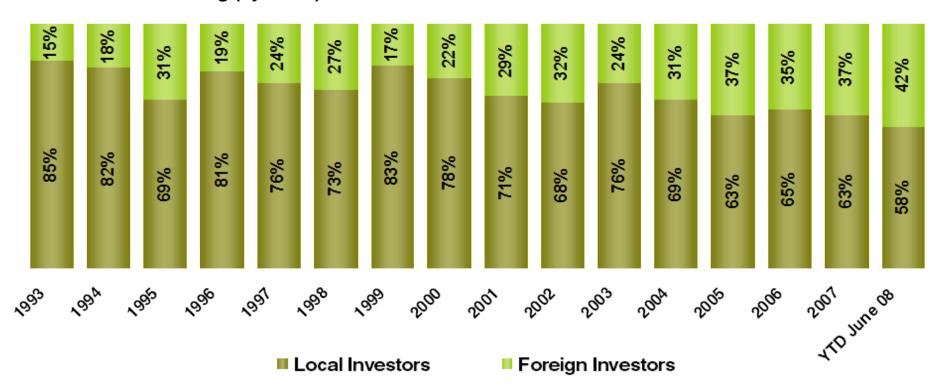
## Quarterly Derivatives Activity





## Sustained Foreign Trading Reflects Market Resilience

#### Breakdown of trading (by value) 1993 to June 2008





## Retail Participation

Drop In Retail Volume Due To Weak Investors' Sentiment

Breakdown of trading (by value) 1993 to June 2008



<sup>&</sup>quot;Others"- refers to trades conducted for accounts not belonging to individuals/ institutions. Definitions of investors' type clarified in 2004, hence reducing the type of investor falling under "others" category.



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## Global Network

**Hong Kong Exchanges & Clearing**Sharing
market surveillance
information

Dalian Commodities Exchange
Joint
organizing of "China International
Oil and Oilseeds Conference".

Dubai Gold &
Commodities Exchange
Development of
derivatives markets

PT. Bursa Berjangka Jakarta

Development of futures and commodities markets

Australian Securities Exchange

Facilitating communication channels and fostering relations

The Agricultural Futures Exchange of Thailand

Development of commodities and futures markets

Multi Commodity Exchange of India Limited

Development of commodities market and for cross listing of products

Ho Chi Minh City & Hanoi Securities Trading Centre

Facilitating communication channels and fostering relations

Korea Exchange

Development of Financial Market Trading Platform for the bond market in Bursa Malaysia

> Singapore Exchange Derivatives Trading Limited

Exploring future business relationship opportunities

de Maria

Tokyo Stock Exchange

Providing mutual cooperation on personnel training & information exchange