

Presentation to Shareholders

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Chief Executive Officer



Creating Opportunities, **Growing Value**

CONTENT

- 2021 Financial Performance
- 2021 Market Performance and Highlights
- Our Way Forward



ACHIEVING CARBON
NEUTRALITY

Creating Opportunities, **Growing Value**



Creating Opportunities, **Growing Value**

2021

Financial Performance

Financial Highlights For 2021

Continued strong performance in
2021, albeit softer than 2020

RM 751.6 m

▼ 3.5 %

**OPERATING
REVENUE**

RM 288.6 m

▼ 1.1 %

**OPERATING
EXPENSES**

RM 355.3 m

▼ 6.0 %

PAT

38 %

▲ 1 p.p.

**COST
TO INCOME
RATIO**

41 %

▼ 5 p.p.

**ANNUALISED
ROE**

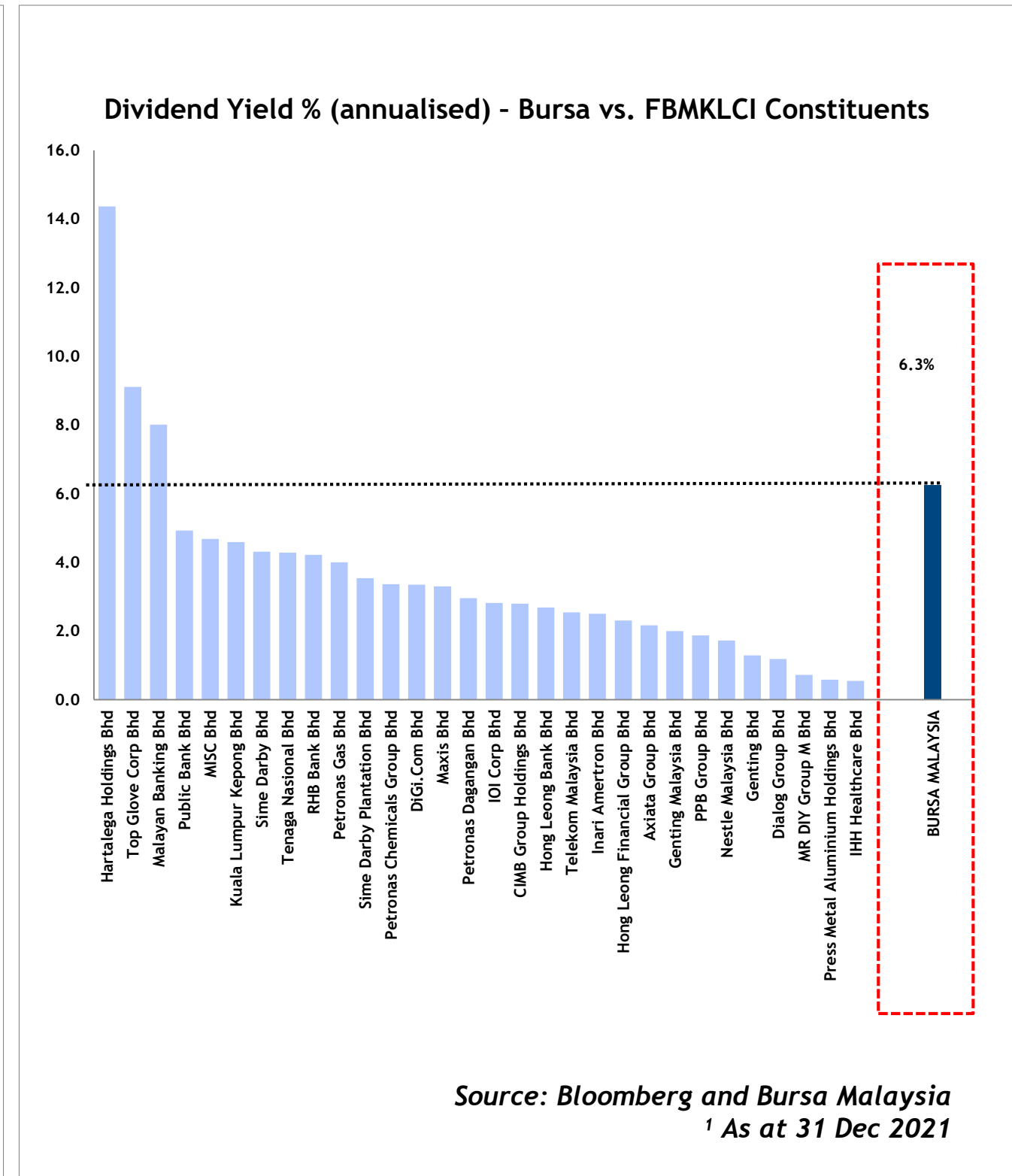
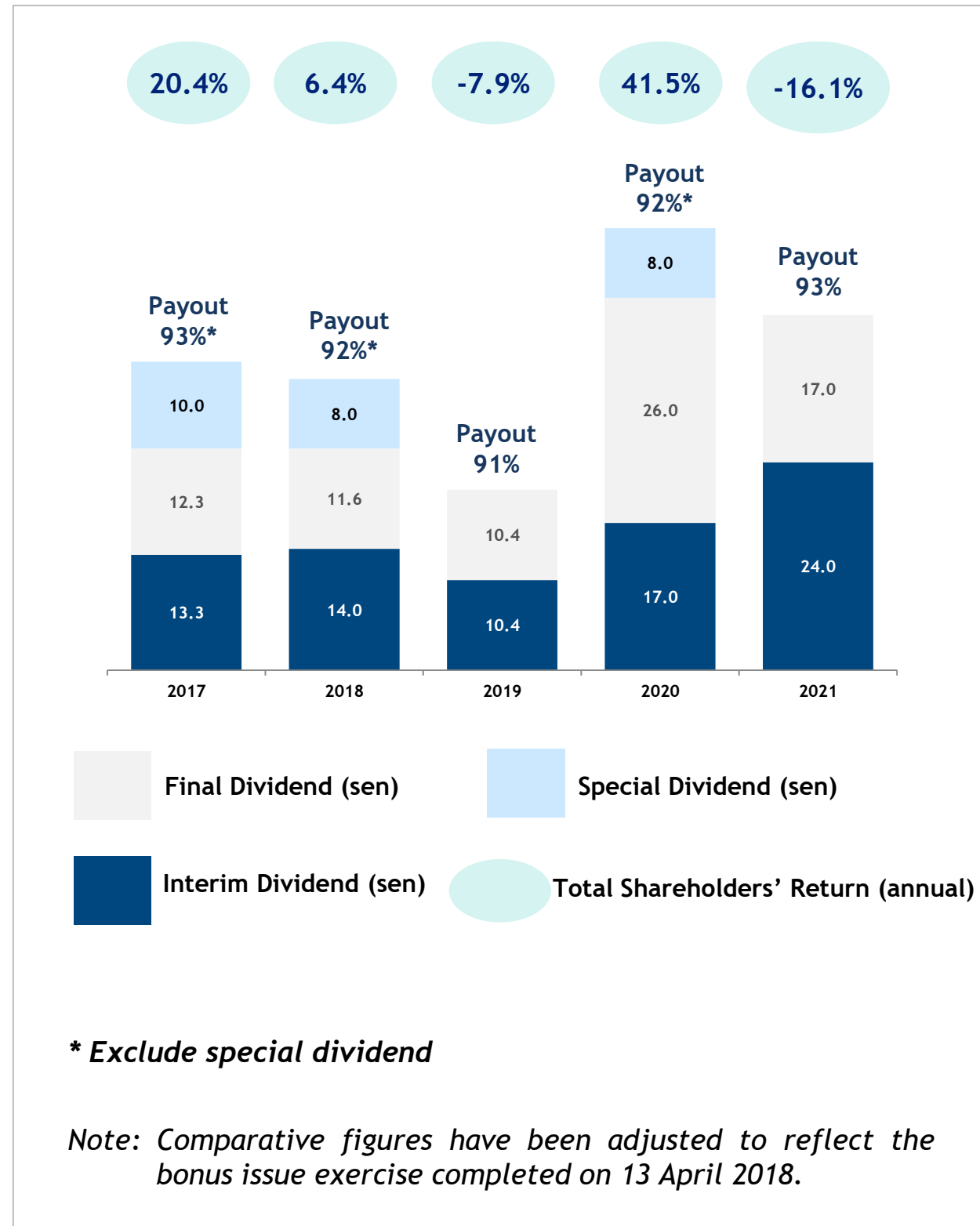
43.9 sen

▼ 6 %

EPS

Solid Dividend Payout

- Final dividend at 17 sen per share paid on 25 February 2022
- Dividend yield of 6.3%, higher than FBMKLCI average dividend yield of 4.5%¹





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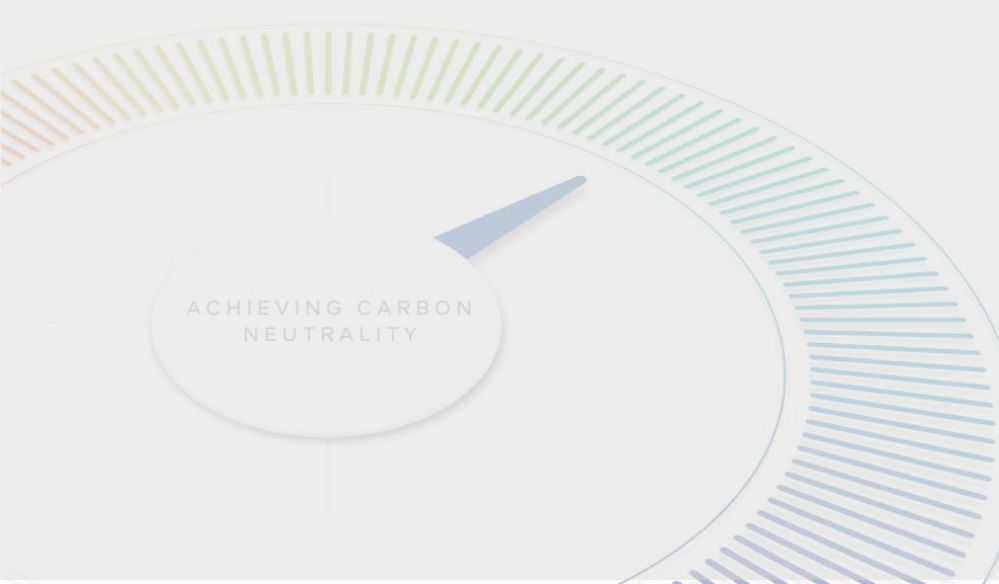
2021

Market Performance

- Market Highlights
- 2021 Developments & Initiatives


Securities Market


- Increase in fund raising activities, both through IPOs and secondary market
- Strong retail support in 2021 despite a moderate market



<p>ADV-OMT</p> <p>YoY -15.9% ▼</p> <p>RM3.5 bil</p>	<p>Market Capitalisation</p> <p>-1.5% ▼</p> <p>RM1,789 bil</p>
<p>Velocity</p> <p>-15 p.p. ▼</p> <p>49%</p>	<p>Funds raised</p> <p>+70.7% ▲</p> <p>RM17 bil From new listings and secondary market</p>

Key 2021 Highlights

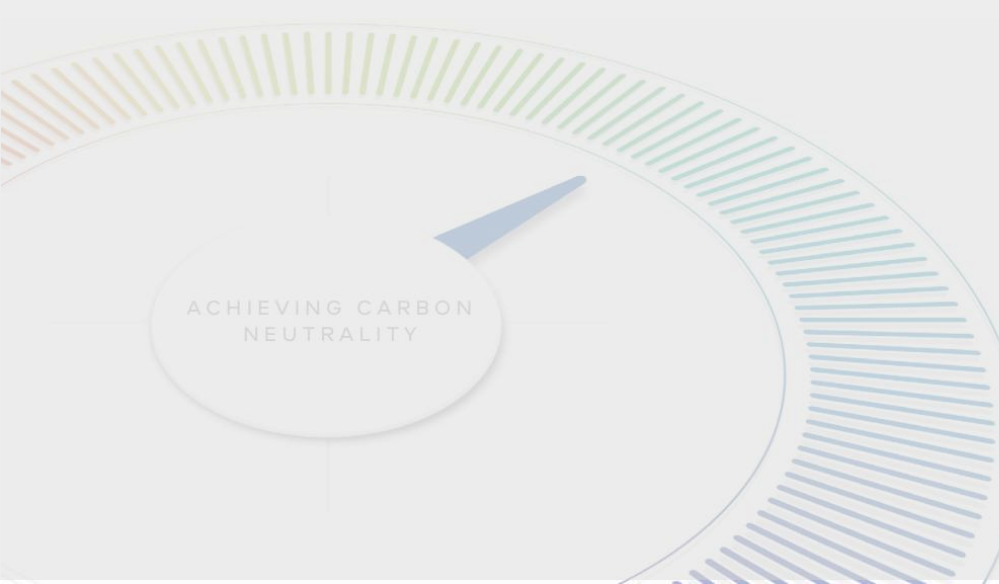
- 
- Retail ADV contribution maintained at 38%
 - 37% increase in fund raised from new listings
 - 79% increase in fund raised from secondary market

- Attracted new investors**
- 
- 344,542 new CDS account
 - 63% of new individual accounts opened were investors aged 26 - 45 years old

- Diversified product offerings**
- 
- 30 new IPOs
 - 1 new ETF
 - 1,451 new Structured Warrants

Islamic Capital Market

- Strengthened our position in ICM
- Widening our reach & recognition



Shariah Compliant Stocks

Market Capitalisation

 **2.6%**

RM1,221 bil

Percentage of Shariah Compliant Stocks

79%

2020

▶ 79%

2021

Bursa Suq Al-Sila' (BSAS)

ADV

 **13.2%**

RM37.3 bil

Domestic: RM29.9 bil Foreign: RM7.4 bil

No. of Registered Participants

264

2020

▶ 299

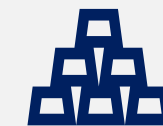
2021

2021 Key Achievements and Highlights



- Recognised as 'Best Stock Exchange for Islamic Listings' by Islamic Finance News

- 4th consecutive year



- Launched new ESG themed FTSE4GOOD Bursa Malaysia Shariah Index

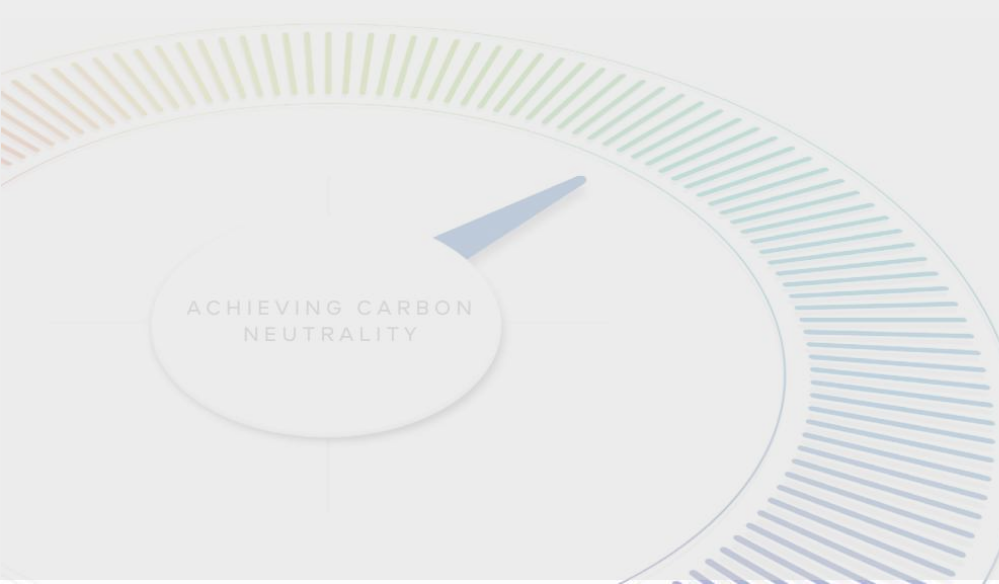


- Onboarded new BSAS local and foreign trading participants.

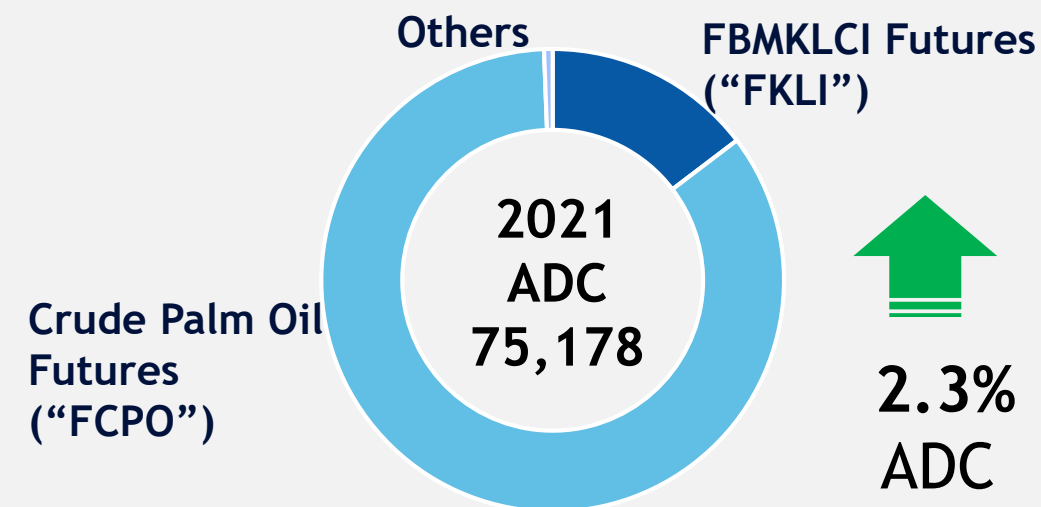
e.g. Turkey, Kenya, Saudi Arabia, Nigeria, Maldives

Bursa Malaysia Derivatives

Numerous new highs recorded in trading in 2021



Average Daily Contracts (“ADC”)



2021 Highlights

- ✓ Achieved historical high for total ADC
- ✓ Highest daily trading volume for FKLI - 66,887 contracts (27 May 2021)
- ✓ Highest monthly trading volume for FCPO - 1,705,276 contracts (June 2021)
- ✓ Highest yearly FCPO and OCPO trading volume - 15,608,075 contracts and 95,205 contracts respectively
- ✓ Grew foreign participation: 46% of ADC contributed by foreign institutions in 2021 (2020: 45%)

2021 Key Achievements and Highlights



Widened suite of products

- Revamped Crude Palm Kernel Oil Futures (FPKO)
- Launched East Malaysia Crude Palm Oil Futures (FEPO) contract
- Commenced requirement for all FCPO physical delivery to be Malaysian Sustainable Palm Oil (MSPO) certified
- Launched revamped 3 Year Malaysian Government Securities Futures (FMG3) & 10 Year Malaysian Government Securities Futures (FMGA) with physical delivery mechanism



Improved ecosystem and accessibility

- Launched After-Hours (T+1) Night Trading Session
- Launched Securities Futures Trading System
- Implemented e-Negotiated Large Trade (e-NLT) Phase 2
- Launched Derivatives Trading Simulator to replicate live futures market with real time data to cater to beginner investors



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OTHER

Developments & Initiatives
in 2021

Various initiatives have been successfully executed in 2021 to improve offerings and enhance market vibrancy, in line with our core strategies

1

Product Expansion



- Launched East Malaysia Crude Palm Oil Futures
- Revamped Crude Palm Kernel Oil Futures
- Revamped FMG3 and FMGA with physical delivery mechanism
- VP-DJ Shariah China A-Shares 100 ETF
- FTSE4GOOD Bursa Malaysia Shariah Index
- Rolled out Hibah Amanah service for CDS account holders
- Commenced requirement for all FCPO physical delivery to be Malaysian Sustainable Palm Oil (MSPO) certified

2

Ecosystem Development



- Launched the following initiatives:
 - Pilot Market Making Program for stocks
 - Discretionary Trading Framework for securities
 - BMD's After-Hours (T+1) Night Trading session
 - e-Negotiated Large Trade (e-NLT) Phase 2
- Rolled out Investor Relations & Public Relations Incentive Programme
- Developed Corporate Sustainability Practitioner (CSP) Competency Framework
- Issued Corporate Governance Guide (4th edition)
- Amended Main & ACE Market Listing Rules in relations to public security holding spread
- Bursa Malaysia became One-Stop Centre For ACE Market IPOs & Prospectus Registration
- Undertook several proof of concepts (POCs) - e.g. Dematerialisation, Gold Dinar, and Data Analytics (with Alliance Bank)
- Launched Bursa Digital Research to enhance financial literacy
- Launched e-Rights & e-General Offer (eGO) features in Bursa Anywhere



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OUR

Way Forward

BURSA MALAYSIA

Remains focused in our roles
and duties as a Stock
Exchange and a listed
company



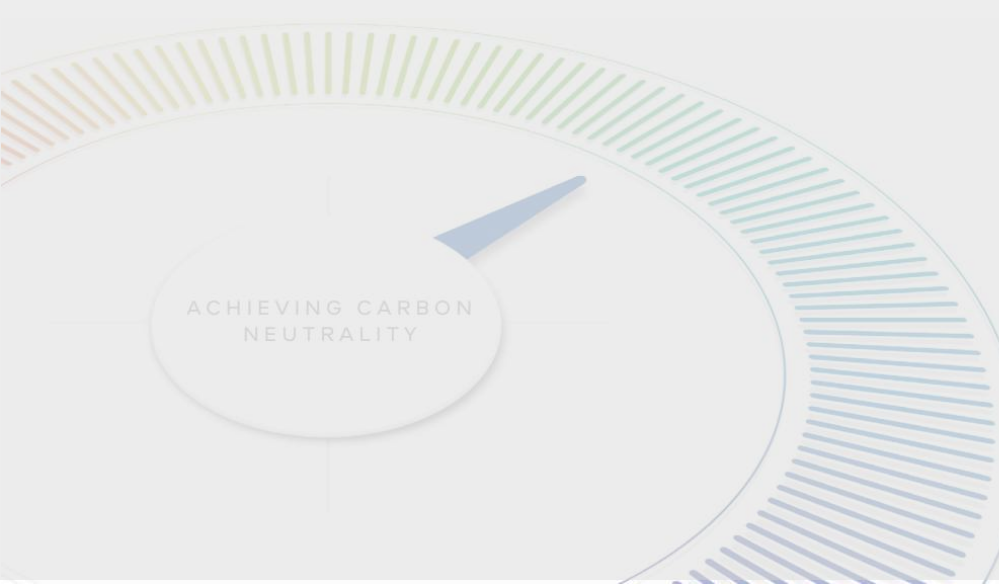
VISION

To be ASEAN's leading, sustainable
and globally-connected
marketplace

MISSION

Creating Opportunities,
Growing Value

2021-2023 Strategic Roadmap to Enhance Bursa Malaysia's Strengths



3 CORE STRATEGIES

- Product Expansion
- Ecosystem Development
- Capacity & Capabilities Building

4 ENABLERS

- Data & Innovation
- Technology
- Ecosystem
- People & Culture

5 STRATEGIC PILLARS

- Strengthening Our Core Business - Securities Market
- Diversifying The Derivatives Business
- Positioning Bursa Malaysia as the Global Hub for Islamic Capital Market
- Providing New & Improved Services to the Capital Market
- Embedding Sustainability in our Organisation & Marketplace

We are on right track towards implementation of our 2021 - 2023 Strategic Roadmap

2020 - 2021



Strengthen our core to enhance readiness

- Acquire technical knowledge via numerous POCs cutting across various product range & services
- Grow ESG strength by developing enabling frameworks and thought leadership
- Widen investor education & engagement, to grow our investor base

2022 - 2023

1

Deepen capabilities to capture new growth opportunities

- Accelerate introduction of innovative products or new asset classes
- Establish new platforms and services serving emerging market needs e.g. Carbon Trading Platform
- Embark on more collaborative efforts e.g. new data solutions

2

Elevate existing businesses to boost market vibrancy & attractiveness

- Broaden & enhance current product/solution offering
- Champion best practices among issuers, and provide supportive measures and tools to serve PLCs' needs
- Drive PLC Transformation Programme to spur competitive, sustainable performance among PLCs

CORE Strategy 1

Product Expansion



Increase Market Competitiveness

- Boost core product offerings
- Attract quality IPOs
- Grow ESG & ETF products
- Provide new platforms/ services for market participants
- Offer new data solutions
- Provide access to new asset classes - e.g. tokenised assets
- Collaborate with investment banks and securities firm on data-driven customer/ investors insights



Exemplify Islamic Thought Leadership

- Cement our leading ICM position via innovative & impactful solutions (e.g. i-ESG ETF, Waqf products)



Widen Derivatives Offerings

- Strengthen our suite of palm oil complex products
- Other new financial/equity, and commodity derivatives

What's In Store In 2022?

- Digital Gold Dinar
- Fixed income offering
- Licensing of foreign derivatives products
- Waqf products
- More ESG Indices
- Gold Futures, Mini USD/CNH Futures, Soybean Oil Futures
- Liberalisation of Structured Warrants Rules for more variety of issuances
- Offer holistic data, advisory and infrastructure services for all types of market participants

CORE Strategy 2

Ecosystem Development



Grow Market Vibrancy And Liquidity

- Implement various programs to boost market vibrancy & increase trading
- Facilitate retail investors' participation - e.g. via funds access and digestible information



Promote Stickiness & Internationalisation

- Deliver enhancements across the value chain to increase efficiencies of participating in the market
- Expand our global reach



Embed Sustainability In Our Marketplace

- Implement initiatives to drive sustainability practices among listed issuers
- Spur better, sustainable performance among PLCs
- Advance PLCs' ESG adoption by collaborating with Financial Institutions to offer competitive Sustainable Financing
- Provide standardised ESG data and promote its usage to financial institutions and institutional investors

What's In Store In 2022?

- Voluntary carbon market (VCM)
- PLC Transformation Programme
- Increased research reports/ profiling
- Extended trading hours (BMD)
- Remote Trading Participanship (BMD)
- Fresh program on the total Customer Experience (CX)

ACHIEVING CARBON NEUTRALITY

CORE Strategy 3

Capacity & Capabilities Building



Leverage technology for multi-pronged benefits

- Invest in technology upgrades and resilience of core infrastructure systems and applications
- Employ cloud based and robotic process automation solutions to drive cost efficiencies
- Reinvent technology delivery to stakeholders



Innovation via proof of concepts (POCs)

- Leapfrog our fintech capabilities via completion of POCs - towards innovative solutions that enhance our agility & efficiency



Grow Organisational Performance

- Implement identified programs to strengthen our talent pool
- Develop our enterprise data management capabilities

What's In Store In 2022?

- Collaborative efforts on fintech POCs, to further test new technology and product concepts
- Invest in technology to increase agility and ensure operational resiliency
- Multiple learning platforms to accelerate staff development and equip with new skills.

**Thank you for your
support as
shareholders...**

**The Board &
Management of Bursa
Malaysia will give our
best to maximise
shareholders' value.**



Creating Opportunities, **Growing Value**

Thank You

