Presentation to Shareholders

Datuk Muhamad Umar Swift Chief Executive Officer



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- 2023 Financial Performance and Market Highlights
- Our Way Forward, and Key Initiatives for 2024



Our Progress to being a Multi-Asset Exchange

We have evolved into a Multi-Asset Exchange

Traditional Capital Market

- Equities
- Derivatives
- Shariah-compliant products and platforms
- Exchange Traded Funds (ETFs)
- Real Estate Investment Trusts (REITs)
- Exchange traded bonds and sukuk (ETBS)
- Market data

Bursa Malaysia as a Multi-Asset Exchange



Bursa Carbon Exchange (BCX)

World's first Shariah-compliant Carbon Exchange



Bursa Gold Dinar

A new app where anyone can invest in gold



BR Capital

Fixed income product for investors / debt fundraising platform for listed and unlisted small to mid-sized companies

& more to come...





Centralised Sustainability Intelligence (CSI) Platform

Single source of data for ESG insights



MyBURSA

Customer-centric portal to support investors and corporates' investing journey



BURSA REACH

Connecting individual investors directly with dealers and remisiers

Legend:



New Asset Classes



New Services

Key Highlights in 2021-2023 by Strategic Pillars

Broadly, we accomplished what we set out to do under our Strategic Roadmap 2021-2023

Strengthening Our
Core Business –
Securities Market

- Diversifying the
 Derivatives Business
- Positioning
 Bursa as Global Hub
 for Islamic Capital
 Market

Providing New & Improved Services to the Capital Market

Embedding
Sustainability in our
Organisation &
Marketplace

- 97 IPOs (majority on ACE Market)
- Bursa Malaysia became the One-Stop Centre for ACE Market IPOs & Prospectus Registration
- New products & services

e.g. FTSE Bursa Malaysia low carbon indices, e-Rights, etc.

Initiated the PLC
Transformation
programme (20222025) to enhance
PLCs' performance

- New products, e.g.
- FEPO contract
- F4GM contract
- Enhanced FGLD
- Bursa Malaysia's first currency futures [FCNH]
- Launched After-Hours (T+1) Night Trading to improve trading access for our global participants
- Initiated the Futures Trading Apprenticeship Programme

- Launched the world's first
 Shariah-compliant carbon exchange
- New Shariahcompliant products
 e.g. VP-DJ Shariah
 China A-Shares 100
 ETF, F4GBMS index
- Introduced new solutions
 e.g. Shariah discretionary trading
- Broadened our foreign participants base for BSAS

 Established platforms to offer new asset classes

e.g. carbon credits, gold, credit-rated investment notes

- Acquired new data assets via partnerships (e.g. DOSM, SSM)
- New innovative services

e.g. Shares2share, Bursa Beginnings Programme, IR4U

- Fulfilled our commitment of becoming carbon neutral by 2022
- Enhanced
 Sustainability
 Reporting
 Framework to
 promote better ESG
 disclosures by PLCs
- Enhanced
 Sustainability
 Reporting
 Framework (with resource tools)
- Collaborate with London Stock
 Exchange Group to pilot CSI Platform

FEPO = East Malaysia Crude Palm Oil Futures

F4GM = FTSE4Good Bursa Malaysia Index Futures

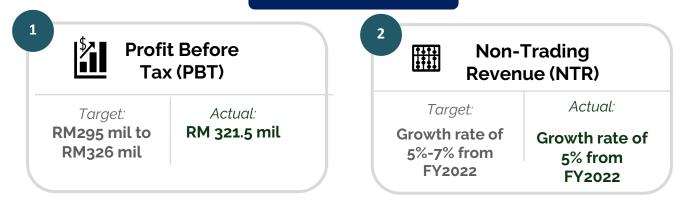
FGLD = Gold Futures

FCNH = Mini USD/CNH Futures

F4GBMS = FTSE4Good Bursa Malaysia Shariah SSM = Suruhanjaya Syarikat Malaysia DOSM = Department of Statistics Malaysia Note: List above is not exhaustive

We achieved most of our FY2023 Headline KPI targets

Financial



Non-financial

Product Expansion & Ecosystem Development



^{*} Note: Scope 1 & 2 emissions for FY2023 were reduced through the organisation's energy efficiency initiatives and utilisation of Renewable Energy Certificates (RECs).

The headline KPIs were targets or aspirations set by the Company as a transparent performance management practice. These headline KPIs shall not be construed as either forecasts, projections or estimates of the Company or representations of any future performance, occurrence or matter as the headline KPIs are merely a set of targets /aspirations of future performance aligned to the Company's strategy



2023 Financial Performance and Market Highlights



Financial Highlights for 2023

Double digit PATAMI growth

RM592.8 m

▲ 1.3%

OPERATING
REVENUE

48%
▼ 1 p.p.

COST
TO
INCOME
RATIO

RM294.5 m

▲ 0.6%

OPERATING
EXPENSES

31 %
ON
EQUITY

RM252.4 m

A 11.4%

PROFIT AFTER TAX

PROFIT AFTER TAX

31.2 sen
A 11.4%

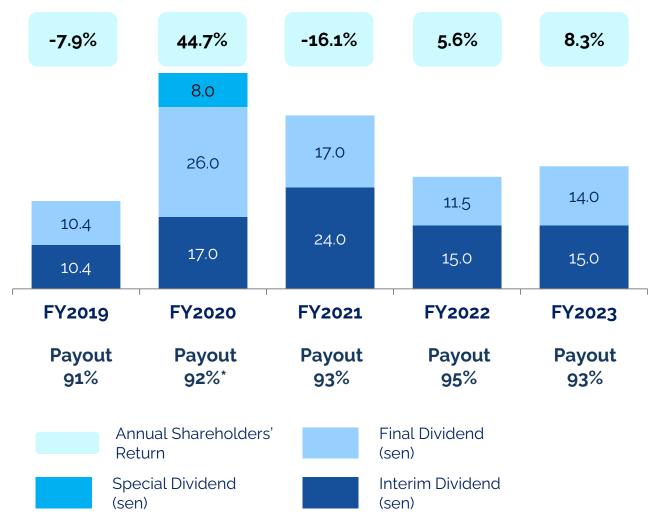
EARNINGS
PER
SHARE



Consistent Dividend Payout

Final dividend at 14.0 sen per share paid on 29 February 2024

Dividend payout has been consistently above 90%



^{*} Excludes special dividend

Securities Market

ADV declined marginally by 0.6%

Key 2023 Highlights

Market Capitalisation

RM1,796 bil ▲ 3.6% **ADV - OMT**

RM2.1 bil

v 0.6%

IPO Market Capitalisation

RM13.6 bil

21.4%



Attracted new investors

- **156,254** new CDS accounts bringing total active CDS accounts to 2.03 million
- 42% of new individual accounts were opened by investors below 45 years old



Diversified product & services offerings

- RM3.6 billion raised from 32 new IPOs, 2% yearly increase
- o **RM5.8 billion** raised from the secondary market
- o **1,497** new Structured Warrants

Derivatives Market

ADC declined by 7.3%

2023 Key Achievements and Highlights

Average Daily Contracts (ADC)

72,896 contracts **7.3%**

After-Hours (T+1) Night Trading
Session ADC

8,310 contracts

4.3%

new high in daily trading volume of **21,210** contracts on **24 August 2023**



Product Expansion

- Launched Mini United States Dollar
 (USD)/Chinese Renminbi (RMB) Futures Contract
 (FCNH) in December 2023
- Signed an agreement with Dalian Commodity
 Exchange for the licensing of Soybean Oil Futures

 settlement price. (Note: Soybean Oil Futures was launched on 18 March 2024)



- Extended the long-standing strategic agreementwith CME Group until September 2028
- Launched Futures Trading Apprentice Programme (FTAP).

Islamic Markets

Strengthened our position in Islamic Capital Market

Widening our reach and product offerings

2023 Key Achievements and Highlights



Launched Bursa
 Gold Dinar (BGD)
 – a direct to retail
 Shariah-compliant
 gold investment
 platform, on 16
 January 2024



Amended Main
 Market Listing
 Requirements to
 enable the offering
 of listed REITs and
 ETFs with waqf
 features.



Enhanced the Islamic
 Securities Selling and Buying
 Negotiated Transaction
 (ISSBNT) to encourage greater liquidity and trading velocity of Shariah-compliant securities assets



BSAS ADV

RM45.1 bil

Total No. of Registered Participants

354 participants ▲ **29** participants

Shariah-compliant PLCs

Market Capitalisation

RM1,174 bil

1.6%

% of Shariahcompliant PLCs

82%

▲ 1 p.p.

Our Way Forward and Key Initiatives for 2024

We are adopting a three-pronged approach to Advance as a **Multi-Asset Exchange**



VISION

To be ASEAN's leading, sustainable and globallyconnected marketplace



MONETISE

STRENGTHEN

Continue to

augment our Core

Businesses

Commercialise

- Product and service expansion
- Focus on superior customer experience
- More enabling & efficient market
- Capacity building of our ecosystem



our New Ventures

- Nurture and grow our new platforms and solutions:
 - Bursa Carbon Exchange (BCX)
 - Bursa Gold Dinar (BGD)
 - **BR** Capital

III

EXPAND

Explore new opportunities

- Continuously leverage our core and new platforms to expand into fresh, innovative offerings
- Build sustainability leadership in **ASEAN & globally**



MISSION

Creating Opportunities, Growing Value

Creating Opportunities, Growing Value

Our Strategic Roadmap 2024-2026

Our initiatives will be implemented across **5 Strategic Pillars**

Strengthening **Our Core Business** - Securities Market Grow IPOs.

- including large listings
- Offer innovative solutions to boost and generate new investor participation, especially retail
- More ecosystem development initiatives to drive market vibrancy and inflows

Diversifying the **Derivatives Business**

- Solidify our strength in FCPO, while expanding into other edible oil derivatives products
- Launch more currency futures products, to facilitate hedging
- Realignment of equity futures to enhance attractiveness and affordability of equity-based products

Positionina Bursa as Global Hub for Islamic Capital Market

- Continue development of innovative Shariahcompliant offerings
- Leverage digitalisation & fintech to strengthen distribution
- **Drive Shariah** Thought Leadership
- Grow market participants and investors

Providing New & Improved Services to the **Capital Market**

- Drivina Sustainability for Our Marketplace & **Internationally**
- Develop the more nascent market ecosystems for Bursa Carbon Exchange, Bursa Gold Dinar and **BR** Capital
- Grow and monetise core data solutions. especially on the Centralised Sustainability Intelligence Platform and other data analytics solutions

Marketplace:

- Facilitate comprehensive **FSG** disclosures
- Advance capacity building and access to ESG financing
- **Expand** asset classes & standards on **BCX**

Internal:

- Enhance sustainability practices
- Drive more impactful projects via Yayasan Bursa Malaysia (YBM)

Our Strategic Roadmap 2024-2026



We will focus on executing three Core **Strategies**





- Offer seamless, easy & secure access to our products & services
- More targeted marketing efforts
- Strengthen customer support for all offerings



Product & Service **Expansion** **Expand & diversify the range of our products & services to grow** offerings available to market participants

- Expand product / service suite to cater to different investor preferences and needs – both retail and corporates
- Create and monetise non-trading services





Ecosystem Development Enhance the market ecosystem and address market needs, to create a more vibrant marketplace

- Deepen sustainability in our marketplace
- Remove hurdles in the ecosystem (e.g. shortening time to market for IPOs, making shares even more accessible)
- Support readiness of new participants especially in new business areas

We will continue to pursue wideranging initiatives to create a facilitative, competitive and vibrant marketplace

Our Equity Market priorities

Continue to promote new listings

Shorter IPO processing time

Build IPO pipeline through data-driven approach and targeted marketing

Strengthen PLCs' competitiveness via enhanced corporate performance

 Drive participation and adoption in PLC Transformation Programme (2022-2025) to nurture higher corporate performance

Augment PLCs' ESG practices and competitiveness

- Launch and onboard PLCs onto the Centralised Sustainability Intelligence (CSI) Platform
- Facilitate ESG capacity building (e.g. certification, workshops)

Improve profiling and visibility of PLCs

 Investor Relations (IR4U) Programme, Bursa Digital Research, and Bursa Research Incentive Scheme (Bursa RISE)

Drive market conversation and fortify marketing efforts to raise foreign participation

Invest Malaysia series, including Invest Malaysia Away

Promote retail growth and participation

Introduce new features on MyBURSA Customer Portal

 Deliver engaging content and innovative solutions (e.g. Bursa REACH, trading of selected securities via digital wallet platform)

Intensify ecosystem development initiatives to boost market vibrancy and trading

- Onboarding of market participants and liquidity providers
- Introduce measures to enhance competitiveness and liquidity of LEAP Market

We are committed to achieve our Headline KPIs in 2024



Target:

RM293 mil to RM323mil*

* Lower than FY2023 PBT as the there was a one-n off reversal of provision in FY2023



Non-Financial

Financial

IPOs & IPO Market Capitalisation

Target:

42 IPOs & RM13.0 bil total IPO Market Cap



Innovative
Sustainability
product / service
launches

Target launches:

- 1. Renewable Energy Certificates
- 2. Centralised Sustainability Intelligence (CSI) Platform



Reduction in organisation's carbon footprint

Target:

Reduction of ≥ 7.5% of Scope 1 & 2 emissions from FY2022

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Thank you for your support as shareholders....

The Board and Management of Bursa Malaysia will give our best to maximise shareholders' value